

**BIDDERS' CONFERENCE
WIOA TITLE I
ADULT AND DISLOCATED WORKERS
NORTH CITIES CAREER SERVICE
PROVIDER**

January 7, 2026

10AM and 2PM

AGENDA/TABLE OF CONTENTS

- Welcome
- WIOA and ACWDB Overview
- Request for Proposal Specifics
- Submission Details
- Questions
- Bidders' Networking Time

WELCOME!



Please mute yourself for the duration of the presentation



Enter your name, organization and email address in the “chat” feature. All questions must be submitted through the “chat” feature



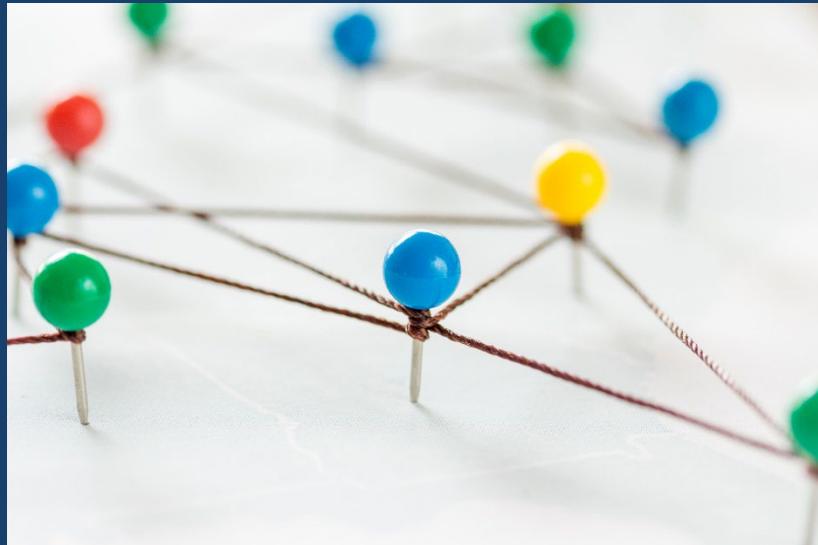
Additional questions may be submitted as follows

To the attention of ACWDB@acgov.org
January 8, 2026 by 5:00pm

WIOA & ACWDB OVERVIEW

- **Federal Workforce Innovation and Opportunity Act (WIOA) Title I program is funded through the Department of Labor – Employment and Training Administration**
- **Passed through the State of California – Employment Development Department and to the local areas.**
- **Alameda County Workforce Development Board is one of two state-designated workforce boards in Alameda County**
- **Alameda County Workforce Development Board establishes services through front-line service providers to equip Adults, Dislocated Workers, In-School Youth and Out-of-School Youth with career readiness services, career placement, skills training, and other post-secondary options.**

Request for Proposal Specifics



GEOGRAPHIC SCOPE



North Cities	Eden Area	Tri- Cities	Tri-Valley
<p>Alameda Albany Berkeley Emeryville Piedmont</p>	<p>Hayward, San Leandro San Lorenzo, Castro Valley</p> <p>Unincorporated areas of Ashland, Cherryland and Fairview and Hayward Acres</p>	<p>Fremont Newark Union City</p>	<p>Dublin Pleasanton Livermore</p> <p>Unincorporated area of Sunol</p>

REQUEST FOR PROPOSAL (JULY 1, 2026 - JUNE 30, 2029)

Sub-Regional Career Service Provider (North Cities)

- Services specific to job seeker and employer needs within sub-region
- Make universal services available to all job seekers and provide individual services to enrolled participants
- Services to be flexibly available throughout sub-region
- Establish and maintain partnerships within sub-region to best serve the area, and offer sub-regionally specific services and resources
- Partnerships with sub-regional employers

WIOA CAREER SERVICES – ALL PROVIDERS



ELIGIBILITY

Alameda County
Workforce
Development Board
Program Policies



COMPREHENSIVE CASE MANAGEMENT

Objective Assessment
and Individual
Employment Plan
Identify skills and
interests
Supportive Services and
Referrals



ACCESS TO TRAINING

Connect to Industry
Sector Occupational
Framework &
integrated Career
Pathway
Result in Industry-
Recognized
Credential



EMPLOYMENT

Employer
partnerships
and placements
aligned with
Industry Sector
Occupational
Framework as
well as
retention



FOLLOW-UP

12 months post-
exit, quarterly
outreach

SUB-REGIONAL CSP – NORTH CITIES

- One (1) provider will be selected
- Three-year contract
- Funding is dependent on sub-region
- On-the-ground outreach and meeting job seekers “where they are”
- Employer partners should be fully engaged and ready to support placement goals
- Community organizations should be tuned in to CSP activities and complement services
- *funding subject to change based on allocation

North Cities
Up to \$410,000* per year

PERFORMANCE AND DATA MANAGEMENT



Results Based Accountability (RBA)

How Much Did We Do?
How Well Did We Do?
Is Anyone Better Off?



Data Management

CalJOBS
Qualitative/Narrative Reports



"IF IT'S NOT IN CALJOBS, IT DIDN'T HAPPEN."

ELIGIBLE ORGANIZATIONS/QUALIFICATIONS

Eligible Organizations

Non-profits, community-based organizations (public or private), for-profit, educational institutions, partnerships/collaborations

Qualifications

1. Small, Local, Emerging Business Program Eligible Organizations
2. ***Non-profits, public schools/universities, and government agencies are exempt from the Small, Local, Emerging Business list participation requirement***
3. If not exempt, and not on Small, Local, Emerging Business , the entity must subcontract with a SLEB-participating entity (20% of total budget funding)

Local Entities may be eligible for a 5% bid preference, if proper documentation is submitted. Entities certified as Small, Local, Emerging Business at the time of bid may be eligible for an additional 5% bid preference. (Maximum 10% bid preference)

Alameda County Workforce Development Board is not the certifying entity. For more information: <https://www.acgov.org/sleb> or (510) 891-5500.

RFP TIMELINE

RFP Released	December 18, 2025
Virtual Information Sessions	January 7, 2026 at 10:00 a.m. and 2:00p.m
Written Questions Due	January 8, 2026, by 5 p.m.
Addendum Released/Posted	January 15, 2026
Proposals Due	By January 26, 5:00 p.m. (no late submissions will be accepted) <i>Two (2) hardcopies hand delivered by January 26, 2026</i> 24100 Amador St., 6th Floor Hayward, CA 94544
Award Announcement/ Onboarding & Training	March 2026 – June 2026
Contract Start Date	July 1, 2026

*All dates are subject to change

SUBMISSION OF PROPOSALS



Format:

- 12-point font (Times New Roman, or similar)
- 1-inch standard margins
- Single spaced
- Pages numbered sequentially
- Not to exceed pages are indicated on check list found in response packet (36 pages, not including some signature pages)

Required Documents:

- Checklist
- Cover letter
- Small, Local, Emerging Business Information Page, relevant documentation
- Employer letters of commitment
- Enclosure Documents requiring signature (found within Response Packet)

SUBMISSION OF PROPOSALS

Two (2) hardcopies original, blue-ink signatures by in-person delivery:

- 1. Due by January 26, 2026 at 5:00pm (No late submissions will be reviewed)**
- 2. Deliver to address:**

**Gail Steele Multi-Service Center
24100 Amador St., 6th Floor
Attn: Jennifer Victorica
Hayward, CA 94544**

Once on 6th floor, follow signs to the end of the hallway and ring doorbell.



QUESTIONS

Questions due by January 8, 2026 at 5PM

Email to: ACWDB@acgov.org

Q&A will be available at:
<https://acwdb.org/doing-business-with-us/>