

BUSINESS ENGAGEMENT PLAN

Supporting Climate Careers, High Road Employers and High-Quality Jobs in the following Industry Sector and Occupational Framework (ISOF):

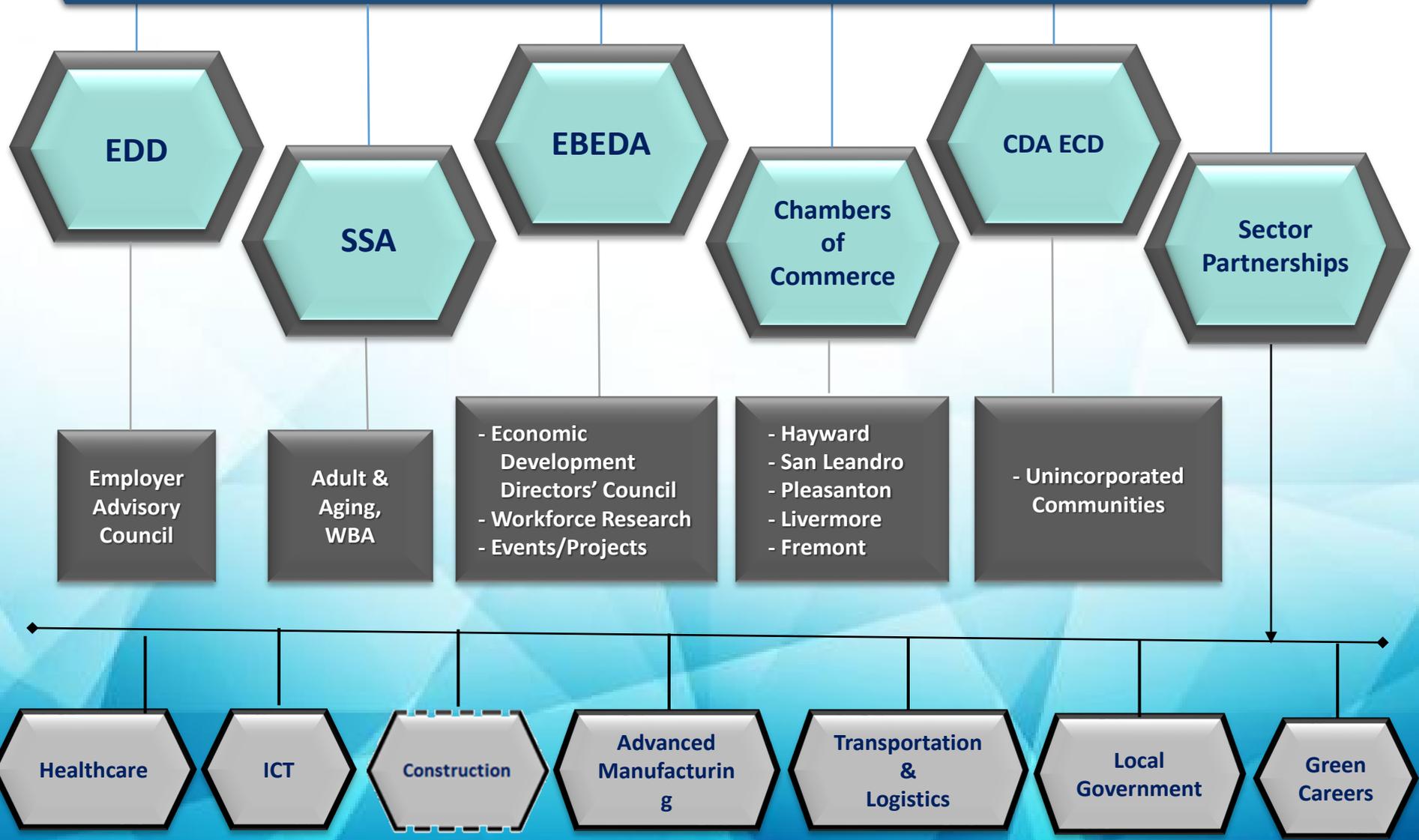
- 1. Health Care and Social Assistance**
- 2. Professional, Scientific, and Technical Services**
- 3. Construction**
- 4. Advanced Manufacturing**
- 5. Transportation and Warehousing**
- 6. Local Government**
- 7. Green Sector Careers**

ACWDB BUSINESS SERVICES UNIT

- Information & Referral –
“No wrong door”
- Develop Customized/Cohort
Training and Market OJT
- Business Assistance Program
- Rapid Response
- Layoff Aversion
- Work-based Learning
- Employer Industry Panels
- Apprenticeships
- Employer Incentives
- Broker Training Opportunities

CHART B: TIER II SERVICES

EMPLOYER-FACING PARTNERSHIPS



COUNTY OF ALAMEDA

In partnership with Board of Supervisors

- 1) SUPPORT WORKFORCE EFFORTS
- 2) SUPPORT VISION 2026

ALAMEDA HEALTH SYSTEM

CAO/HR

SSA

GSA

Probation Dept.

Sheriff Dept.

Current Initiatives

Career Service Provider (CSP)

- Vendor Procurement
- JAC Partnership
- First Source Program

- Employer Summits
- Workforce Development Strategies

Re-Entry Programs

First Source Program for entry level positions

ANCHOR INSTITUTIONS

GROUNDWORK LAID FOR:

- HR (Hiring)
- Procurement
 - ICT

**Port of
Oakland**

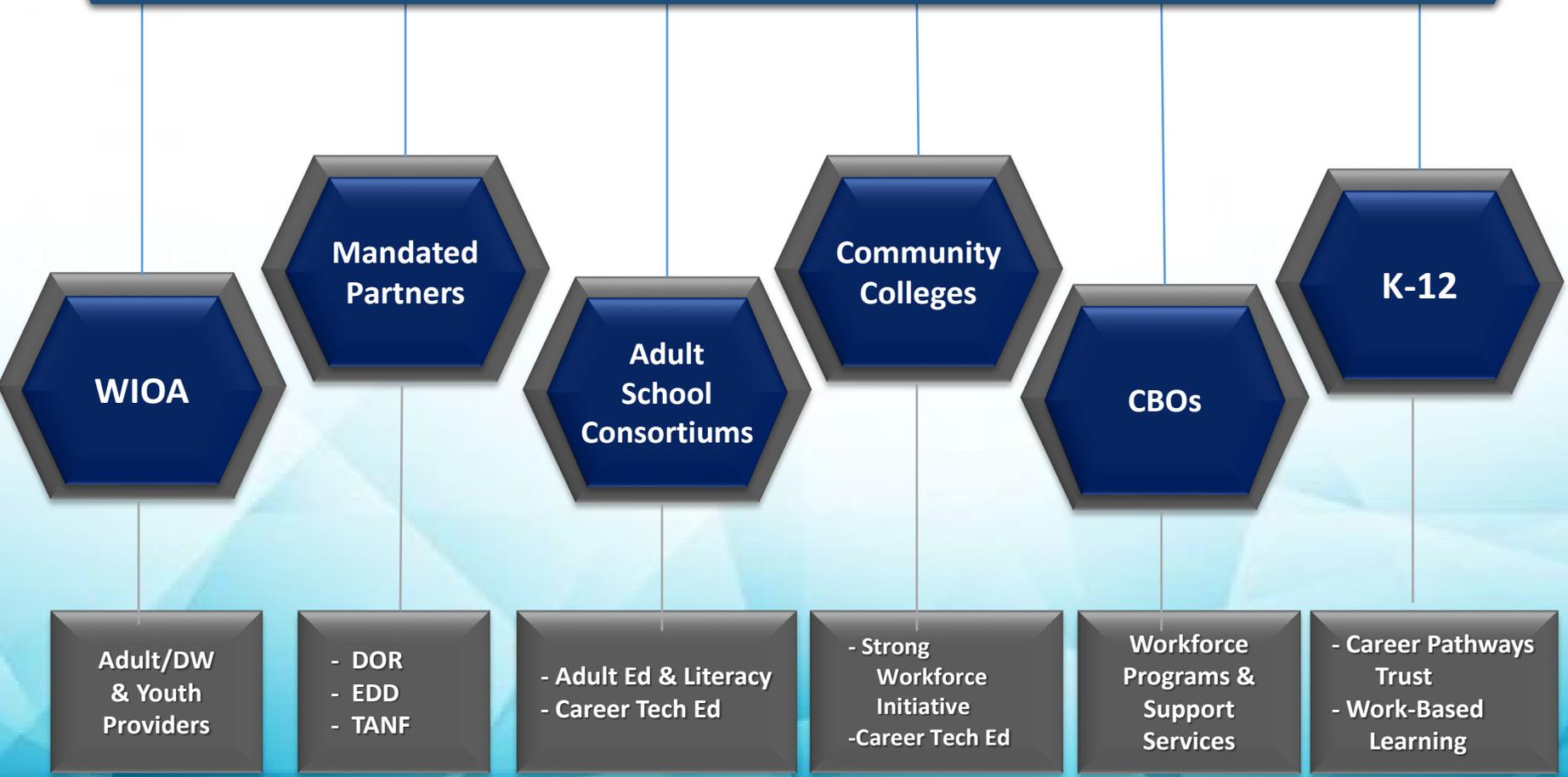
**UCSF
Benioff
Children's
Hospital**

**Kaiser
Permanente**

CSUEB

**Alameda
County**

SUPPLY-SIDE SERVICE DELIVERY SYSTEM



DEMAND SIDE/BUSINESS SERVICES

ACBET/
partner
updates

-TA
-Speakers

System-wide
training, job
fairs, events

**MONTHLY BUSINESS SERVICES
UNIT MEETINGS W/PARTNERS**

OJT Updates

Training
interests/
needs

Job Fair
updates, Job
Leads

SUPPLY-SIDE/WORKFORCE