

ALAMEDA COUNTY
WORKFORCE DEVELOPMENT BOARD
(<http://www.acwdb.org>)

In partnership with the
BOARD OF SUPERVISORS

Serving the County of Alameda
and the cities of
Alameda Albany Berkeley
Dublin Emeryville Fremont
Hayward Newark Livermore
Piedmont Pleasanton
San Leandro Union City

September 10, 2020

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD (WDB)

MEETING NOTICE

Thursday, September 10, 2020
9:00 AM – 12:00 Noon
Eden Area Multi-Service Center
The lobby of this building is closed due to the COVID-19.

<https://zoom.us/j/96302213217> Passcode: 097022

+16699009128, 96302213217# US (San Jose)

If you would like to make a public comment, please contact Board Secretary, Sheroza Haniff at Sheroza.Haniff@acgov.org to request a speaker card prior to the meeting.

AGENDA

PAGE

I. PROCEDURAL ITEMS

- A. Call to Order and Roll Call
- B. Minutes of May 14, 2020 - ACTION
- C. Chair's Report
- D. Committee Chairs' Report
- E. Director's Report

1

II. ACKNOWLEDGEMENTS AND PRESENTATIONS

- Honoring Jennifer Ong, Past Chair
- Alexandria Baker, Past Youth Committee Chair
- Bradley Frazier, Former Board Member
- Distinguished Workforce Partnership Award - Alameda County Sheriff's Office

III. PUBLIC FORUM

The public can address the Board on issues other than those on the agenda with a limit of three minutes per speaker. Members of the public who wish to address the Board on published issues should do so at the time the agenda item is being discussed.

IV. ACTION ITEMS – PUBLIC HEARING

- A. Workforce Innovation and Opportunity Act (WIOA) Adult and Dislocated Worker Service Delivery Strategies and New Procurement Cycle for 2021-2024 9
- B. WIOA Youth and Young Adult Programs Service Delivery Strategies for New Procurement Cycle - 2021-2024 17
- C. Approval of Local Area Performance Goals for PY 2020/2021 and 2021/2022 27
- D. Authorization to Initiate Solicitation for Proposals for COVID-19 Pandemic 31
- E. Approval of Alameda County Workforce Development Board (ACWDB) Annual Budget for PY 2020/2021 33
- F. ACWDB Bylaws Revisions 39

V. REPORTS

A. Local Area Performance Reports	43
B. Adult and Dislocated Worker Reports	
B.1. Services to Unemployed Relative to Labor Force Participation within the Local Workforce Area	47
B.2. Contract Performance Indicators Reports	51
C. Youth Contract Performance Indicators Reports	61
D. Business Services Unit Report PY 2019/2020	69
E. Rapid Response Report PY 2019/2020	77
F. Financial Indicator Reports – PY 2019/2020	105
G. Training Expenditures Report - PY 2019/2020	109

VI. INFORMATION ITEMS

A. Sub-regional Workforce Network Evaluation Findings	113
B. Biomedical Manufacturing Industry Study for Alameda County	117
C. Business Assistance Program Update	119
D. Biotech and Advance Manufacturing Rapid Reemployment (BAMRR) Close-Out Summary	121
E. Performance Outcomes and Impacts for PY 2019/2020	123
F. Legislative Update – Federal Workforce Funding Proposals and State Update	125
G. ACWDB 2020 Meeting Calendar	137
H. ACWDB Member List	139
I. ACWDB PY 2019/2020 Service Provider List	145
J. ACWDB Staff Roster	149

VII. MATTERS INITIATED BY BOARD MEMBERS

VIII. ANNOUNCEMENTS

If you have questions on the agenda items or need additional information, please contact Patti Castro, Director, at 510-259-3843 or email pcastro@acgov.org.

Members of the public who wish to address the WDB may do so during the PUBLIC FORUM or at the time an Agenda item is discussed.

*These WIOA Title I financially assisted programs or activities are “Equal Opportunity Employers/Programs”.
Auxiliary aids and services are available upon request to individuals with disabilities.*

If you require specific accommodation due to a disability, please call Sheroza Haniff, Board Secretary at 510-259-3842 at least 72 hours in advance.

NEXT WDB MEETING: DECEMBER 10, 2020

ITEM I.B. – ACTION

**ALAMEDA COUNTY
WORKFORCE DEVELOPMENT BOARD**

**QUARTERLY MINUTES OF MAY 14, 2020
CONDUCTED VIA TELECONFERENCE**

MEMBERS PRESENT

Tyler Abbott
Stephen Baiter
Jeff Bowser
Jennifer Cogley
Eric Darby
Alfred Fortier
Tina Kapoor
Michael Keenan
Tony Lam
Bethany McCormick
Kathy Mello
Kalpana Oberoi
Jennifer Ong
Bill Pelter
Paul Reyes
Christopher Rose
Brian Salem
John Torok
Mario Wagner

MEMBERS ABSENT

Alexandria Baker
Brad Frazier
Gia Ilole
Regina Stanback-Straud

STAFF PRESENT

Patti Castro
Rhonda Boykin
Tamia Brown
Javier Contreras
David Dias
Michele Garcia
Sheroza Haniff
Samantha Miller
Jennifer Mitchell
Deidra Perry
Latoya Reed
Carmelo San Mames
Charles Turner

Chairperson Ong called the meeting of the Alameda County Workforce Development Board (ACWDB) to order at 9:01 A.M. on Thursday, May 14, 2020. A quorum was present on the call.

ITEM I.B. – MINUTES OF ACWDB QUARTERLY MEETING FOR MARCH 12, 2020.

A correction was made to the March 12, 2020 minutes, marking John Torok’s presence at the ACWDB meeting. A motion to approve the minutes, was made by **Salem/Fortier/carried.**

ITEM I.C. – CHAIRPERSON’S REPORT. Jennifer Ong, Chair of the Executive Committee (EC), announced our new ACWDB member Gia Ilole, the Assistant General Manager, Administration at BART

Additional Announcements:

- Some Board members terms expire on June 30, 2020. The Board appreciates your contributions. The Board Secretary will assist with term renewals
- Brad Frazier’s end of term is June 30, 2020. The new nomination is Sara Walke, Vice Principal of Livermore Adult Education, subject to approval by BOS

- A review of Board vacancies
- May celebrations have been deferred to September due to the COVID-19 pandemic
- The EC met and is in review of a couple of changes related to proxy voting and teleconferencing. Amended language will be discussed at the August EC meeting, and then brought before the full board in September for a 2/3 vote
- Parliamentarian John Torok outlined the voting process for the Board Chair and Vice-Chair elections

ITEM I.D. – COMMITTEE CHAIRS’ REPORTS.

Paul Reyes, Chair of the Systems and Strategies (S&S) Committee, reported the following from the April 15, 2020 meeting:

- The Action Items regarding the:
 - approval of the Business Engagement Model Program Year (PY) 2020-2024
 - approval of the Contract Renewal Recommendations for Adult and Dislocated Worker Service providers PY 2020/2021
 - approval of the Contract Recommendation for Career Transition Services for the Reentry Project
- The Discussion Items regarding the:
 - Sub-regional Workforce Network (SWN) Evaluation, staff discussed the background of the Comprehensive America’s Job Center of California (AJCC) and Career Services Providers SWN evaluation process, designed to promote improvement of services and partnerships in the system
- The Information Items regarding the:
 - Human Impact Budget Project for Workforce Development

On behalf of the Youth Committee (YC) Chair, Alexandria Baker, Deidra Perry, Staff reported on the April 13, 2020 meeting:

- The Action Items regarding the:
 - approval of the contract renewal recommendations
 - approval of the two strategies designed to improve credential attainment outcomes
- Discussed the YC retreat held in February 2020
- Reviewed the “Story Behind the Numbers” report, particularly noting the low-wage sector jobs that participants were employed in, and who were unfortunately impacted by the COVID-19 pandemic

*The April 8, 2020 Organizational Effectiveness (OE) Committee was canceled due to a lack of action items.

**All Committee meetings were conducted via teleconference.

ITEM I.E. – DIRECTOR’S REPORT. Patti Castro acknowledged the month of May as Public Service Employee’s Month, thanking everyone for their service and reported the following:

ACWDB Board Updates:

- The State is recertifying local boards – a process required every two years, ACWDB is recruiting members to maintain the private sector majority and one labor representative
- Board reappointment process is near complete, we are grateful to the members who have sought to continue their term

Administrative Updates:

- Staff are considered “Disaster Service Workers” due to the pandemic, and may be temporary reassigned to other services
- The Social Services Agency (SSA) provided a temporary Management Analyst to help with the increased workload ACWDB is facing
- There are two budget items on the agenda, presented by Jennifer Mitchell
- The Fiscal/Procurement Review has been postponed until June, it will be a desk review
- ACWDB is continuing to work with the SSA Finance department to realign fiscal functions and processes

Program Updates:

- We are focused on the July 1st transition to the new year, the last year in the procurement cycle. *Note: all of the action items in the packet except for the State WIOA allocations have not been received as of May 14, 2020
- We are preparing for local/regional planning, to launch in August
- Staff is monitoring performance closely, and is also conducting an evaluation of our career services system
- Career services providers transitioned well into online and virtual services during the shelter-in-place
- The following grant collaborations have taken place:
 1. a federal youth apprenticeship model to continue work in STEM with Growth Sector and Ohlone College
 2. a Quantum Computing Hub with Lawrence Berkeley National Lab who submitted a preliminary letter of interest for a regional grant
 3. Staff, the Alameda County Sheriff’s Office and Probation Departments have collaborated for a four million dollar grant to assist the reentry population

COVID-19 Updates:

- Repercussions of the COVID-19 pandemic change daily. There have been three million new Unemployment Insurance claims, totaling 36 million nationwide.
- Reviewed the Weekly Rapid Response Report and the WARN data handout. ACWDB receives and shares information daily with stakeholders of various types for planning. The Resources Tool Kit and other information is available to employers and job seeker purposes on our website.
- A new HEROS bill was proposed for about \$2 Billion dollars and addresses workforce and WIOA programs specifically. Staff will track this bill
- A review of the COVID-19 Grant Matrix on page 106 of the packet. The total requests in grant funds is about \$1 Million dollars. A new grant, as a part of the “Workforce

Development and Business Resiliency Plan” was created from the Governor’s Reserve. ACWDB received \$153,000 dollars for support services to the most underserved individuals. A response regarding the National Dislocated Worker grant is pending. Lastly, a request for \$300,000 dollars was made for the Emergency Additional Assistance grant. Funds are intended to support both short, and long-term employment and other strategies

- We expect more Federal assistance as time goes by
- Coordination with the East Bay Economic Development Alliance regarding survey data is being finalized, and Staff will send a synopsis to the board
- Our Business Assistance Program with Manex Corporation is assisting manufacturing companies with cash flow, and other issues
- We are beginning conversations with the Healthcare Agency and the Public Health Department for contact tracer training and certifications to assist Alameda County in ramping up 500 contact tracers, the target is July 2020
- Staff has joined with Alameda County on a public service announcement which will provide information on the services the ACWDB provides to businesses and jobseekers
- The ACWDB presented to the Board of Supervisors on April 27, encompassing all of our efforts, particularly highlighting items on page 103 of the packet

ITEM II – PUBLIC FORUM.

Chairperson Ong opened the Public Forum.

Chairperson Ong closed the Public Forum.

ITEM III. – CONSENT. Chairperson Ong read the following Consent Items:

III.A. Implementation of Board-Approved Conditional Funding Actions Regarding Contract Performance for PY 2019/2020

III.B. Approval of Request for Transfer of Workforce Innovation and Opportunity Act (WIOA) Funds

III.C. Update to Annual Budget – 2019/2020

A motion to approve the recommendations was made by **Salem/Keenan/carried.**

ITEM IV.A. Business Engagement Model PY 2020-2024. Chairperson Ong read the recommendation to approve the extension of the Business Engagement Model as approved by the Board in December 2017. Samantha Miller provided background of the item, and welcomed comments from the S&S Committee members.

Chairperson Ong opened the public hearing. A speaker’s card was received from Sarah Holtzclaw of the Tri-Valley Career Center, however she was not able to speak to the Board at

that point during the public hearing. With no other input, Chairperson Ong closed the public hearing.

A motion to approve the recommendations was made by Cogley/Torok/carried.

ITEM IV.B. CONTRACT RENEWAL RECOMMENDATIONS FOR ADULT AND DISLOCATED WORKER CAREER SERVICES PROVIDERS PY 2020/2021.

Chairperson Ong read the recommendation to approve the contract renewal recommendations for program year 2020/2021 for the Eden Comprehensive AJCC Operator and SWN Adult and Dislocated Worker Career Services Providers (CSP). David Dias provided background of the item, including a brief progress report overview. He welcomed comments from the S&S Committee members.

Chairperson Ong opened the public hearing, and with no input, closed the public hearing.

A motion to approve the recommendations was made by Salem/ Darby/carried.

ITEM IV.C. CONTRACT RENEWAL RECOMMENDATIONS YOUNG ADULT FUTURE FORCE CAREER PROGRAM AND YOUTH INNOVATION PROGRAM PY 2020/2021.

Chairperson Ong read the recommendation to approve contract renewal recommendations for PY 2020/2021 for the Young Adult Future Force Career Program, and the Youth Innovation Program. Deidra Perry provided background on the item and provided a brief progress report of providers. She welcomed comments from the YC members.

Chairperson Ong opened the public hearing, and with no input, closed the public hearing.

A motion to approve the recommendations was made by Reyes/Keenan/carried.

ITEM IV.D. STRATEGIES TO INCREASE CREDENTIAL ATTAINMENT OUTCOMES PY 2020/2021.

Chairperson Ong read the recommendation to approve the improvement of credential attainment for final PY 2020/2021 for the Youth Innovation Program and the Young Adult Future Force Career Program. Deidra Perry provided background of the item. She welcomed comments from the YC members. Patti Castro also described the recommendations as practical in dealing with issues at the local level.

Chairperson Ong opened the public hearing, and with no input, closed the public hearing.

A motion to approve the recommendations was made by Salem/Darby/carried.

ITEM IV.E. WIOA FORMULA FUNDING ALLOCATION METHODOLOGY FOR PY2020/2021.

Chairperson Ong read the recommendation to approve the WIOA Formula Funding Allocation Methodology for the PY 2020/2021, which was illustrated in Attachment IV.E.1. of the packet. Jennifer Mitchell provided background of the item and outlined the

allocation methodology on page 42 of the packet. She welcomed comments from the EC members.

Chairperson Ong opened the public hearing, and with no input, closed the public hearing.

A motion to approve the recommendations was made by **Abbott/Reyes/carried.**

ITEM IV.F. FUNDING RECOMMENDATIONS FOR WIOA SERVICE PROVIDERS

FOR PY 2020/2021. Chairperson Ong read the recommendation to approve funding pertaining to service providers, special projects, funding awards and direct staff. Jennifer Mitchell provided background of the item and referenced Attachment IV.F.1. She invited comments from the EC members.

Chairperson Ong opened the public hearing. Jason Toro of La Familia made a public comment expressing gratitude for the work for the reentry population. Patti Castro asked the Chair of the Board to consider his comment under Item IV.H.

A motion to approve the recommendations was made by **Mello/Abbott/carried.**

ITEM IV.G. APPROVAL OF ACWDB PRELIMINARY ANNUAL BUDGET – PY

2020/2021. Chairperson Ong read the recommendation to approve the Preliminary Annual Budget for the PY 2020/2021 for WIOA activities and services funded by the WIOA Formula Allocations and Discretionary Grants (Budget presented on Attachment IV.G.1-2). Jennifer Mitchell provided background of the item, and detailed projections for the next year.

Chairperson Ong opened the public hearing, and with no input, closed the public hearing.

A motion to approve the recommendations was made by **Reyes/Darby/carried.**

ITEM IV.H. CONTRACT RECOMMENDATION FOR CAREER TRANSITION

SERVICES FOR REENTRY PROJECT. Chairperson Ong read the recommendation to approve the selection of La Familia as the provider for the Reentry Project, and a future contract renewal based on deliverables and available funding of the Prison to Employment Funds. Tamia Brown provided background of the item. Due to the COVID-19 pandemic, it was noted that the effective date for the actual contract funding levels will be July 1, 2020. Tamia welcomed comments from the S&S Committee members.

Chairperson Ong opened the public hearing, and with no additional input, closed the public hearing.

A motion to approve the recommendations was made by **Keenan/Reyes/carried.**

ITEM V. REPORTS. Michele Garcia noted a correction to the labeling of the Youth Contract Indicators Report (pages 75-78 of the packet), the report reflects the third quarter, not the second quarter as listed.

ITEM VI. INFORMATION ITEMS. Parliamentarian John Torok presented background on Information Item VI.A. and welcomed any self-nominations for the Election of Officers (Chair and Vice-Chair positions) and provided the slate. Bethany McCormick and Jennifer Cogley accepted the nominations for the respective positions. Parliamentarian Torok announced the voting process for the Board.

Latoya Reed provided background on the Legislative Update – Focus on COVID-19, Information Item VI.C. She highlighted the COVID-19 legislative initiatives, and provisions of State and Federal investments.

ITEM VII. MATTERS INITIATED BY BOARD MEMBERS. John Torok announced the guidelines for public hearings, particularly the emailed comments that occurred after public hearings were closed.

Stephen Baiter provided insight on virtual platforms for public meetings.

Jennifer Cogley expressed concerns regarding COVID-19 health and safety measures for employers to comply with. Mike Keenan recommended auditing businesses to County requirements.

ITEM VIII. ANNOUNCEMENTS.

Stephen Baiter announced the Spring Membership Meeting on May 21, 2020.

The meeting was adjourned at 11:54 A.M.

ITEM IV.A. – ACTION / PUBLIC HEARING

**WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)
ADULT AND DISLOCATED WORKER SERVICE DELIVERY STRATEGIES
AND NEW PROCUREMENT CYCLE FOR 2021-2024**

JOINT ORGANIZATIONAL EFFECTIVENESS (OE) AND SYSTEMS AND STRATEGIES (S&S) COMMITTEE RECOMMENDATION:

That the Alameda County Workforce Development Board (ACWDB) approve the Adult and Dislocated Worker (A/DW) Career Services delivery strategies, and procurement for these services, in the Local Area for a three (3) year program cycle covering July 1, 2021 through June 30, 2024 as follows:

1. One Comprehensive America’s Job Center of California (AJCC) as the Program Operator and A/DW Career Services Provider in the Eden Area located in the Eden Multi-Service Center at 24100 Amador Street, 3rd Floor, Hayward, CA; and
2. One A/DW Career Services Coordinator (CSC) to oversee and subcontract with multiple organizations for career services in the three remaining sub-regions of Alameda County including:
 - North Cities - Alameda, Albany, Berkeley, Piedmont, and Emeryville
 - Tri-Cities - Fremont, Newark, and Union City
 - Tri-Valley - Dublin, Pleasanton, and Livermore
3. Authorize staff to issue two Request for Proposals (RFPs) for these A/DW Career Services delivery strategies.

BACKGROUND:

In program year (PY) 2018/2019, the Alameda County Workforce Development Board (ACWDB) procured services for one Comprehensive AJCC in the Eden Area located in Hayward, and Career Services Providers (CSPs) to lead and coordinate services in Sub-regional Workforce Network (SWN) model. The shift to the SWN model was influenced by external factors, such as declining job seeker flows into career centers and declining WIOA Title I funding. The SWN model positioned CSPs to reach further into the community and work with external stakeholders to coordinate efforts, serve local job seekers, and achieve better access to a wider range of employment services. The procurement cycle will sunset on June 30, 2021.

ACWDB staff began a process to evaluate the current system and plan for the procurement process. As part of the planning for the 2021-2024 program cycle, staff engaged with partners, other workforce boards, and participants/job seekers to solicit feedback and information as follows:

- Staff conducted a survey to over 2,000 job seekers/former WIOA participants as well as an additional 300 public assistance participants. (Survey results will be provided as a handout.)
- Staff delivered a “Re-imagining Workforce Development Services in Alameda County” webinar attended by over 60 individuals who represented various organizations. Webinar participants provided verbal feedback during the discussion and were also asked to complete a survey. Approximately 40 webinar attendees completed the survey. (Survey results will be provided as a handout.)
- Staff consulted with a neighboring workforce development board regarding their “Single Operator” model where one organization oversees career services throughout their Local Area.
- Staff conducted an evaluation of SWN leads and partner organizations to assess the fidelity of the current service delivery model. The process and evaluation results are outlined in the Sub-Regional Workforce Network Evaluation report and will be provided as handout. The SWN report findings were presented at the Joint OE and S&S Committee meeting on August 19.

The results of these efforts served to inform staff’s recommendation for the proposed A/DW service delivery model for the upcoming 2021-2024 procurement. The most prevalent themes included:

1. Formal partnerships with community-based organizations
2. Services that are more easily accessible in the community
3. Increased access for harder to serve populations
4. Services for individuals with limited access to technology

2021 - 2024 Strategies:

Through these various forms of evaluation, staff were able to glean useful information that was used to guide the discussion to develop a plan for the future of workforce services in Alameda County. Staff were very intentional in formulating strategies to address some of the challenges faced during the current system design. Tenets that guided staff’s planning sessions included:

- Challenges faced by CSPs and partners within the current workforce system model;
- The workforce system’s ability to be flexible and adapt to changes in the ever-evolving economic and community environments; and
- The future of workforce services in Alameda County given the shrinking availability of federal workforce funds – along with the increase in community need for high-quality, results-based workforce services.
- Recognition of the employment and training needs of individuals with multiple barriers
- The changing demographic make-up in our various communities.

Comprehensive AJCC:

WIOA regulations require Local Areas to have at least one Comprehensive AJCC operating within its system. ACWDB will continue following the model for a single Comprehensive AJCC in the Eden Area, located in Hayward. The Comprehensive AJCC requires co-location of WIOA mandated partners. As the Program Operator, the Comprehensive AJCC must ensure the implementation of partner responsibilities agreed upon in WIOA Memorandums of Understanding. The Comprehensive AJCC also must meet and maintain all WIOA certification requirements. The location of the Comprehensive AJCC is in the central part of the County, easily accessible by public transportation, and is located near other public services, including the Social Services Agency/Temporary Assistance for Needy Families (TANF) program, which is in the same building. The Eden Area continues to have the highest poverty and unemployment rates in the county, with the unincorporated areas of Ashland and Cherryland unemployment rates surpassing 20%.

Career Services Coordinator:

The CSC will function as a single A/DW Career Services Provider who will oversee a network of sub-contractors that may consist of community-based organizations, adult schools, community colleges, and public agencies that serve ACWDBs priority populations and individuals with barriers, and are located in the three sub-regions (North Cities, Tri-Cities, and Tri-Valley). Additionally, reentry services at Santa Rita Jail, will be a required component of service provision under the CSC. Lastly, the CSC must demonstrate the capacity to process participant related payments for sub-contracted providers.

Under the CSC model, community-based organizations (CBOs) will play a larger role in the serving of priority populations as sub-contracted organizations instead of loosely knit partners under the current model. CBO partners will also provide a strengths-based approach to serve clients and the agility to work with clients in-person, throughout the calendar year.

Both the Comprehensive AJCC and CSC will be responsible for working in partnership with the Business Services Unit (BSU) team in enacting ACWDB's overall Business Engagement Plan, providing seamless services to employers. For the additional components of the AJCC and CSC, please refer to Attachment IV.A.1 Graphic Job Seeker Services.

Request for Proposal:

ACWDB staff will conduct a procurement process for the Comprehensive AJCC and Career Services Coordinator anticipated to be released in late September 2020 dependent on Board approval. The procurement process will run simultaneously with current contracts and new services to begin effective July 1, 2021 through June 30, 2024. (Please refer to the Attachment – IV.A.2. Request for Proposal (RFP) Timeline - 2021-2024 Adult/Dislocated Worker Programs).

JOINT ORGANIZATIONAL EFFECTIVENESS (OE) AND SYSTEMS AND STRATEGIES (S&S) COMMITTEE DISCUSSION:

At the August 19, 2020 Joint OE and S&S Committee meeting, committee members asked what the key differences were between the current SWN and proposed CSC models. Staff responded the CSC model would elevate CBOs from informal partners to sub-contracted service providers specializing in serving priority populations.

The item passed with five committee members voting in favor of the Comprehensive AJCC and CSC model with one committee member abstaining.

For further information, please contact David Dias, Program Financial Specialist at (510) 780-8768 or by email at David.Dias@acgov.org.

ATTACHMENT:

IV.A.1. - Graphic of Job Seeker Services

IV.A.2. - Request for Proposal (RFP) Timeline - 2021-2024 Adult/Dislocated Worker Programs

**THE ALAMEDA COUNTY WORKFORCE DEVELOPEMENT BOARD
ADULT/DISLOCATED WORKER SERVICE DELIVERY STRATEGY
JOB SEEKER SERVICES**

**Comprehensive AJCC
Eden Area**

- Located in the Eden Multi-Service Center
- Function as AJCC Operator and A/DW Career Services provider
- Required partner co-location and/or physical presence
- Capacity to provide participant related payments
- Serve target populations, including a wide range of displaced workers
- Co-enroll in multiple programs
- Connect job seekers to industry-recognized certificates and credentials
- Leverage partner resources for Career Technical Education programs
- Use the Industry Sector & Occupational Framework (ISOF)
- Perform job development/placement activities
- Develop On-the-Job Training opportunities; enroll in various available training services
- Meet compliance mandates of WIOA MOU and AJCC Certification
- Participate in an evaluation to ensure continuous improvement
- Utilize CalJOBS for tracking and reporting system
- Provide robust online virtual services for job seekers and businesses; expand use of technology
- Offer individualized, custom services for clients who fall into the digital divide
- Coordinate with ACWDB's Rapid Response Team

**Career Services Coordinator
North Cities, Tri-Cities, Tri-Valley**

- Career Services located throughout the subregions
- Function as A/DW Career Services Provider and oversee a network of sub-contractors which may consist of community-based organizations, adult schools, community colleges, public agencies
- Required reentry provider for Santa Rita Jail to operate reentry services
- Capacity to provide participant related payments
- Serve target populations, including a wide range of displaced workers
- Co-enroll in multiple programs
- Connect job seekers to industry-recognized certificates and credentials
- Leverage partner resources for Career Technical Education programs
- Use the Industry Sector & Occupational Framework (ISOF)
- Perform job development/placement activities
- Develop On-the-Job Training opportunities; enroll in various available training services
- Participate in an evaluation to ensure continuous improvement
- Utilize CalJOBS for tracking and reporting system
- Provide robust online virtual services for job seekers and businesses; expand use of technology
- Offer individualized, custom services for clients who fall into the digital divide
- Coordinate with ACWDB's Rapid Response Team

REQUEST FOR PROPOSAL (RFP) TIMELINE
2021-2024 ADULT/DISLOCATED WORKER PROGRAMS

Event/Activity	Date/Location
Recommendations to Joint S&S and OE Committee Meeting	August 19, 2020
ACWDB Approval to Release RFP	September 10, 2020
RFP Released	September 28, 2020
Networking/Bidders Conference	October 8, 2020 – via virtual platform
Written Questions Due	October 9, 2020 by 5:00 p.m.
Addendum No. 1 Posted	October 5
Bid Proposals Due	October 26, 2020 by 2:00 p.m. (open 6 weeks)
Rating Panel Evaluation Period	November – December 2020
Rating Panel Recommendation to S&S Committee	February 17, 2021
ACWDB Approval of Recommendations	March 11, 2021
County Board of Supervisors Award Date	April 20, 2021
Contractor Meeting to Present New Program Overview and Guidelines	May - June, 2021
Contract and Program Start Date	July 1, 2021

Note: All dates are tentative and subject to change

ITEM IV.B. – ACTION / PUBLIC HEARING

**WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)
YOUTH AND YOUNG ADULT PROGRAMS SERVICE DELIVERY
STRATEGIES FOR NEW PROCUREMENT CYCLE - 2021-2024**

YOUTH COMMITTEE RECOMMENDATION:

That the Alameda County Workforce Development Board (ACWDB) approve the Youth and Young Adult Program service delivery strategies, and procurement for these services, for a three (3) year program cycle covering July 1, 2021 through June 30, 2024 as follows:

1. The Youth Innovation Project for In-School Youth (ISY); and
2. The Young Adult Future Force Career Program for Out-of-School Youth (OSY) in the Local Area sub-regions:
 - Eden – Hayward, unincorporated areas of Ashland, Cherryland, and Fairview, San Leandro, San Lorenzo, and Castro Valley
 - North Cities - Alameda, Albany, Berkeley, Piedmont, and Emeryville
 - Tri-Cities - Fremont, Newark, and Union City
 - Tri-Valley - Dublin, Pleasanton, and Livermore
3. Authorize staff to issue two Request for Proposals (RFPs) for these ISY and OSY program service delivery strategies.

BACKGROUND:

In program year (PY) 2018/2019, the Alameda County Workforce Development Board (ACWDB) procured services for three (3) years for ISY and OSY. Ten percent (10%) of overall youth formula was allocated to ISY and 90% to OSY. ISY that enrolled in the Workforce Innovation and Opportunity Act (WIOA) program were exposed to Career Pathways in automotive technology, cyber security, criminal justice/forensic science, dental and medical assisting, construction, welding and metal fabrication. Participants received work-based learning opportunities including paid internships, assistance to complete graduation requirements and earn high school diplomas. The program was exceeding its goal in credential attainment and the board increased the relative funding allocation from 10% to 15% in the third year to offer opportunities for more students and increase credential attainment for both the program and ACWDB's Local Area.

The OSY program utilized the Industry Sector and Occupational Framework (ISOF) to introduce participants to in-demand jobs and career pathways, provided opportunities for both subsidized and unsubsidized work-based learning experiences, and only assisted with credential attainment and academic continuation. The procurement cycle will sunset on June 30, 2021.

ACWDB staff began a process to evaluate the current system and plan for the procurement process. As part of the planning for the 2021-2024 program cycle, staff engaged with partners, other workforce boards, and participants/job seekers to solicit feedback and information as follows:

- Staff conducted a survey to over 2,000 job seekers/former WIOA participants as well as an additional 300 public assistance participants. (Survey results will be provided as a handout.)
- Staff delivered a “Re-imagining Workforce Development Services in Alameda County” webinar attended by over 60 individuals who represented various organizations. Webinar participants provided verbal feedback during the discussion and were also asked to complete a survey. Approximately 40 webinar attendees completed the survey. (Survey results will be provided as a handout.)
- Staff digested research publications from organizations such as Jobs for the Future, Department of Labor’s Workforce GPS Resource hub, Drexel University Center for Labor Markets and Policy, and the Urban Institute.

The results of these efforts served to inform staff’s recommendation for the proposed ISY/OSY service delivery model for the upcoming 2021-2024 procurement. The most prevalent themes included:

1. Need for occupational training in demand-driven career paths that lead to high-wage jobs
2. Offer “Earn and Learn” training models
3. Improve linkages between business, industry and labor organizations
4. Provide opportunity and options for youth to gain increased exposure to career pathways
5. Strengthen core-skills to increase workplace-readiness

2021 - 2024 Strategies:

In-School Youth

Staff recommends continuing with the current ISY strategies of career exploration, attainment of high school diploma with a added emphasis on occupational certifications and paid internships and other work-based learning opportunities. The program design also includes an enhanced emphasis on workplace-readiness training.

Out-of-School Youth

Covid-19 has exacerbated the already challenging lives of OSY. The Youth/Young Adult unemployment rate is significantly higher than adult unemployment. Many young people held service and retail industry jobs whose numbers have significantly decreased. There is an added urgency to strengthen their skill set and provide resources and supports that can increase the likelihood of economic stability.

For the next procurement cycle, staff recommends program delivery strategies that significantly focuses on providing occupational trainings that lead to in-demand occupations that offer a liveable wage. Trainings will utilize the “earn and learn” framework, be linked to priority industry sectors, conducted in co-horts, with integrated employer engagement. In addition to occupational training, the program design includes enhanced emphasis on workplace-readiness training.

Request for Proposal (RFP):

ACWDB staff will conduct a procurement process for the Youth Innovation Program and the Young Adult Future Force Career Program and anticipate releasing an RFP in October 2020, dependent on board approval. Current programs and services will continue through June 30, 2021 and contracts under the new procurement will be effective July 1, 2021 through June 30, 2024 (Please refer to the Attachment – IV.B.3. Request for Proposal Timeline – 2021/2024 Youth and Young Adult Programs).

YOUTH COMMITTEE DISCUSSION:

Staff shared background information that supported the recommendations and detailed the proposed strategies.

The item passed unanimously.

For further information, please contact Deidra Perry, Program Financial Specialist at (510) 259-3827 or by email at deperry@acgov.org.

ATTACHMENT:

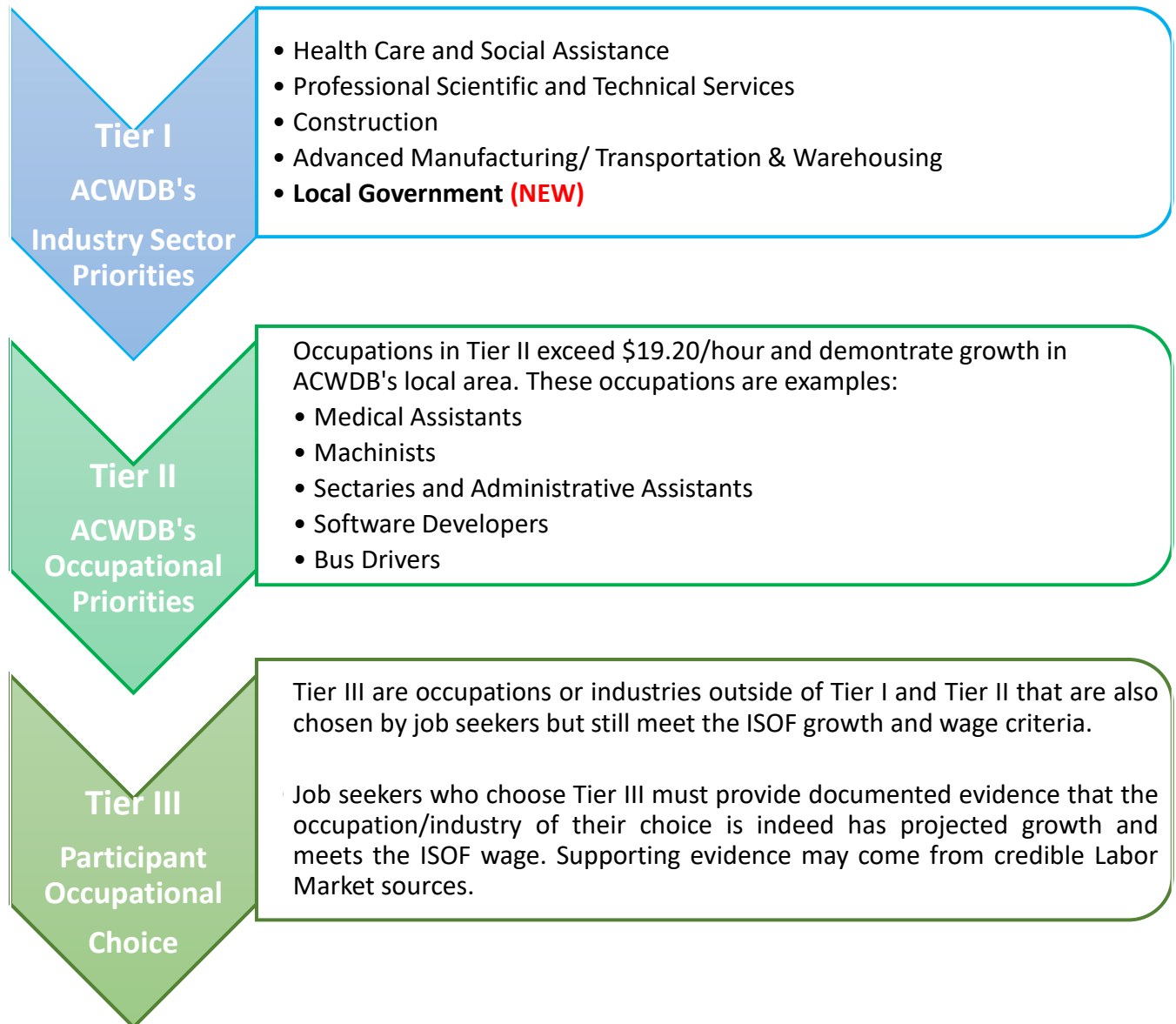
IV.B.1. – Industry Sector and Occupational Framework (ISOF)

IV.B.2. – Earn and Learn Model

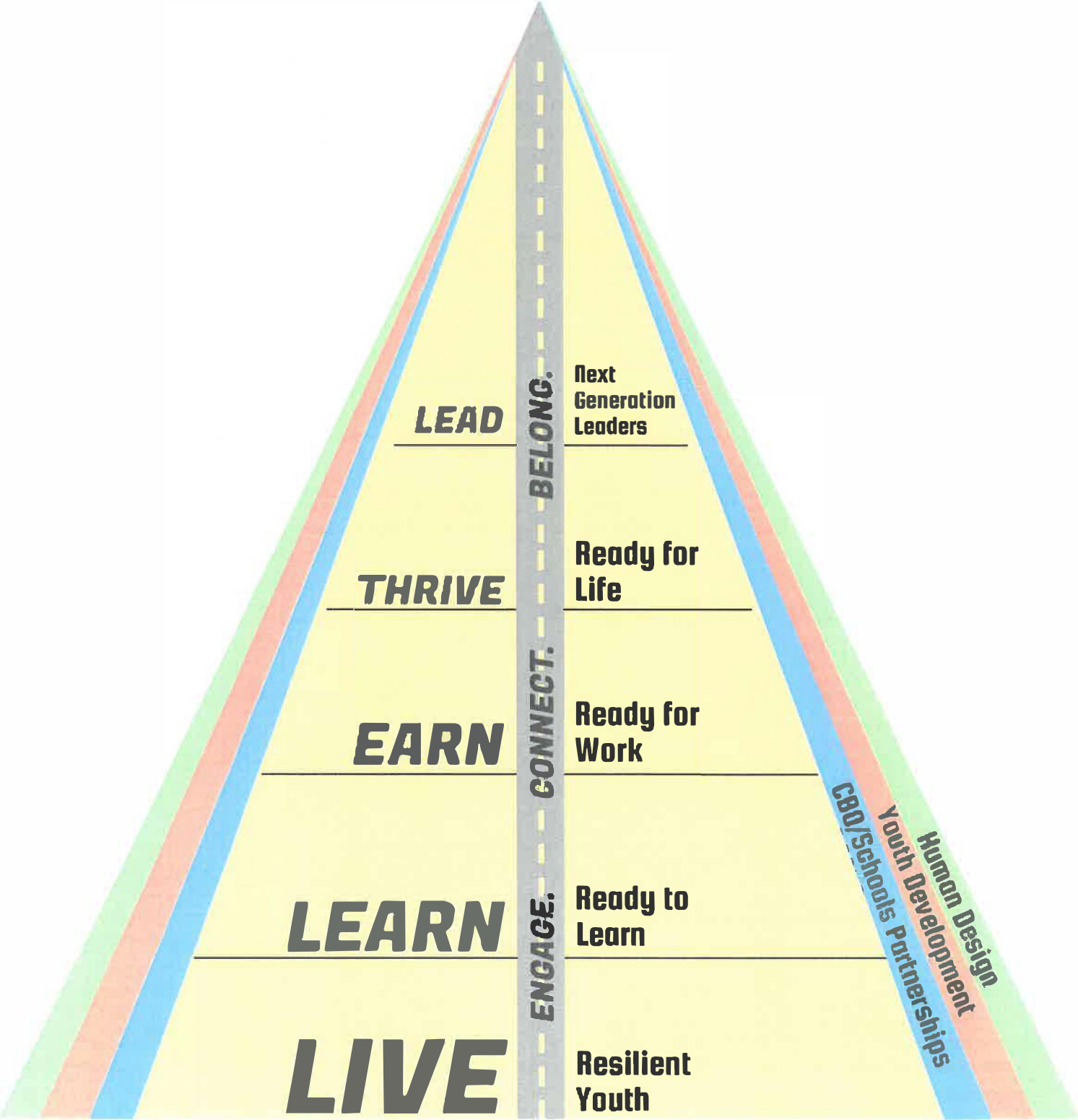
IV.B.3. – Request for Proposal Timeline – 2021/2024 Youth and Young Adult Programs



Industry Sector and Occupational Framework (ISOF)



The ISOF was developed by Latoya Reed, Management Analyst of the Alameda County Workforce Development Board. This diagram is a graphical representation and abbreviated version of the ISOF. Questions regarding methodology, the extended version of ISOF, and/or permission to use the tool for those who are not currently contracted service providers should be directed to: latoya.reed@acgov.org.



Alameda County Office of Education



**PROJECT
PATHWAYS**
LEARN²³ WORK THRIVE

REQUEST FOR PROPOSAL (RFP) TIMELINE
2021-2024 YOUTH & YOUNG ADULT PROGRAMS

Event/Activity	Date/Location
Recommendations to Youth Committee	August 24, 2020
ACWDB Approval to Release RFP	September 10, 2020
RFP Released	September 28, 2020
Networking/Bidders Conference	October 8, 2020 – via virtual platform
Written Questions Due	October 9, 2020 by 5:00 p.m.
Addendum No. 1 Posted	October 5, 2020
Bid Proposals Due	October 26, 2020 by 2:00 p.m. (open 6 weeks)
Rating Panel Evaluation Period	November – December 2020
Rating Panel Recommendation to Youth Committee	February 17, 2021
ACWDB Approval of Recommendations	March 11, 2021
County Board of Supervisors Award Date	April 20, 2021
Contractor Meeting to Present New Program Overview and Guidelines	May - June, 2021
Contract and Program Start Date	July 1, 2021

Note: All dates are tentative and subject to change

ITEM IV.C. – ACTION / PUBLIC HEARING

**APPROVAL OF LOCAL AREA PERFORMANCE GOALS
FOR PY 2020/2021 and PY 2021/2022**

JOINT ORGANIZATIONAL EFFECTIVENESS (OE) AND SYSTEMS AND STRATEGIES (S&S) COMMITTEE RECOMMENDATION:

That the Alameda County Workforce Development Board (ACWDB) approve the proposed Local Area Performance Goals for PY 2020/2021 and PY 2021/2022 which will be presented to the State of California as ACWDB enters into negotiations for Local Area performance.

BACKGROUND:

Under the Workforce Innovation and Opportunity Act (WIOA), Local Area Performance Measures now include:

For all WIOA Formula participants (Adults and Dislocated Workers and Youth):

1. Employment Rate at 2nd Quarter After Exit (Employment or Placement for Youth)
2. Employment Rate at 4th Quarter After Exit (Employment or Placement for Youth)
3. Median Earnings at 2nd Quarter After Exit
4. Credential Attainment within 4 Quarters After Exit
5. Measurable Skill Gains (MSG)

NOTE: For Youth items 1 and 2 above for WIOA, includes “Placement” in Employment, Advanced Training, Post-Secondary Education, or the Military.

Under WIOA, the State of California has designated Regional Planning Units (RPU) comprised of multiple Local Area Boards. The ACWDB is a member of the EASTBAY *Works* RPU (RPU 6) which includes three other Local Areas (Contra Costa County and cities of Oakland and Richmond). In previous years, the California Workforce Development Board (CWDB) has negotiated MSG goals with the RPUs. This year, the CWDB mandated that each Local Area negotiate MSG goals with the state independent of the other Local Areas in the RPU. MSG are intended to allow Local Areas to capture progress towards credential attainment and count it towards positive outcomes experienced by WIOA participants.

Additionally, the CWDB is now requiring Local Areas to set goals for Youth Median Earnings which has been labeled as a “baseline” measure for the past two program years.

CONSIDERATIONS:

The following represents a list of factors that staff considered in determining ACWDB’s proposal for Local Area Performance goals:

1. ACWDB’s past performance attainments and goals;

2. State level performance goals as negotiated between the State of California and the Department of Labor (DOL);
3. Current economic conditions as a result of the COVID-19 pandemic; and
4. The state mandate for continuous improvement in performance attainments every program year.

Past performance attainments:

The follow chart represents an average of ACWDB performance attainments over the last three program years - 2017/2018, 2018/2019, and 2019/2020. It should be noted that PY 2019/2020 actual performance attainments can not be fully represented until after 6/30/2021. Therefore, the data used for this program year is representative of performance attainments to date generated through predictive reports in the CalJOBS system.

Average of Attainments over last three Program Years			
Measures	Ad	DW	Yth
Employment/Placement Rate @ 2 nd Q Post-Exit	71.5%	73.8%	61.0%
Employment/Placement Rate @ 4 th Q Post-Exit	68.9%	72.2%	64.4%
Median Earnings @ 2 nd Q Post-Exit	\$ 7,376.61	\$ 11,330.49	\$ 3,085.98
Credential Attainment by 4 th Q Post-Exit	55.0%	51.1%	17.1%
Measurable Skill Gains	16.3%	15.7%	18.7%

California’s State Level Performance Goals:

The table below represents PY 2020/2021 and PY 2021/2022 state level negotiated performance goals. These goals were negotiated between the State of California and the DOL and were published through Workforce Services Information Notice (WSIN) 19-48 – *State Negotiated Performance Goals PY 2020 and PY 2021*, issued July 4, 2020.

PY 2020 and PY 2021 Negotiated Performance Goals				
Indicators	Adults	Dislocated Workers	Youth	Wagner-Peyser
Employment Rate 2nd Quarter After Exit (Includes placement in education for Youth)	67.0%	71.9%	71.0%	61.4%
Employment Rate 4th Quarter After Exit (Includes placement in education for Youth)	66.0%	72.5%	71.0%	62.0%
Median Earnings 2nd Quarter After Exit	\$6,000	\$8,070	\$3,490	\$6,689
Credential Attainment	60.0%	60.0%	60.0%	N/A
Measurable Skill Gains	50.0%	50.0%	56.4%	N/A

PROPOSED ACWDB LOCAL AREA PERFORMANCE GOALS:

Local Area performance proposals are due to the CWDB before the close of business on Friday, August 28, 2020. Therefore, staff were required to begin the negotiation process and submit the performance goals as they had been approved by the Joint OE and S&S Committee on August 19, 2020. The two tables below represent ACWDB’s proposed goals for the two program years. If negotiations are finalized prior to the ACWDB meeting, staff will provide an update in the form of a handout.

PY 2020/2021 Proposed Performance Goals				
Adult/Dislocated Worker Measures	Adults	Dislocated Workers	Youth	Youth Measures
Employment Rate @ 2 nd Quarter Post Exit	67.0%	73.0%	62.3%	Employment/Education Rate @ 2 nd Quarter Post Exit
Employment Rate @ 4 th Quarter Post Exit	67.0%	71.0%	63.0%	Employment/Education Rate @ 4 th Quarter Post Exit
Median Earnings @ 2 nd Quarter Post Exit	\$5,800	\$9,000	\$3,100	Median Earnings
Credential Attainment by 4 th Quarter Post Exit	61.7%	58.2%	54.1%	Credential Attainment by 4 th Quarter Post Exit
Measurable Skill Gains	27.0%	20.0%	32.0%	Measurable Skill Gains

PY 2021/2022 Proposed Performance Goals				
Adult/Dislocated Worker Measures	Adults	Dislocated Workers	Youth	Youth Measures
Employment Rate @ 2 nd Quarter Post Exit	67.2%	73.5%	62.7%	Employment/Education Rate @ 2 nd Quarter Post Exit
Employment Rate @ 4 th Quarter Post Exit	67.2%	72.1%	64.5%	Employment/Education Rate @ 4 th Quarter Post Exit
Median Earnings @ 2 nd Quarter Post Exit	\$5,900	\$9,500	\$3,100	Median Earnings
Credential Attainment by 4 th Quarter Post Exit	62.0%	58.5%	54.3%	Credential Attainment by 4 th Quarter Post Exit
Measurable Skill Gains	27.2%	20.5%	32.2%	Measurable Skill Gains

The areas highlighted in green text represent areas where ACWDB is proposing goals higher than those negotiated for the State of California.

JOINT OE AND S&S COMMITTEE DISCUSSION:

At the joint committee meeting held on Wednesday, August 19, 2020, the committee presented staff with the following questions:

1. Were the current economic conditions and the pandemic taken into consideration when devising these proposed goals?
2. Are these goals realistically attainable?
3. What are the consequences for the Local Area if goals are not attained?

Staff's response included assurances that all relevant barriers had been taken into consideration. Additionally, Local Areas that do not meet performance goals by a reasonable margin may suffer varying sanctions including, but not limited to:

- Being required to create a performance improvement plan;
- Loss of High Performing Board status;
- Continuing technical assistance from the state; or
- Other actions intended to assist the Local Area in improving performance.

The item passed unanimously.

If you would like additional information. Please contact Michele G. Garcia, Workforce Board System Administrator at (510) 259-3802 or by email at mggarcia@acgov.org.

ITEM IV.D. - ACTION/PUBLIC HEARING

SOLICITATION FOR PROPOSALS
FOR COVID-19 PANDEMIC

JOINT ORGANIZATIONAL EFFECTIVENESS (OE) AND SYSTEMS AND STRATEGIES (S&S) COMMITTEE RECOMMENDATION:

That the Alameda County Workforce Development Board (ACWDB) authorize ACWDB staff to initiate, award, and negotiate service contracts for existing and future COVID-19 emergency grants.

BACKGROUND:

The following timeline delineates the governmental escalation to the COVID-19 pandemic:

- On January 31, 2020, the United States Secretary of Health and Human Services declared a Public Health Emergency in response to the COVID-19 epidemic.
- On March 4, 2020, Governor Newsome declared a State of Emergency in California.
- On March 11, 2020, the World Health Organization categorized COVID-19 as a global pandemic.
- On March 13, 2020, the President of the United States declared COVID-19 a National Emergency.
- On March 19, 2020, Governor Newsome declared a state-wide Shelter in Place order in California.

In April 2020, ACWDB initiated exploratory discussions to seek emergency resources in anticipation of inverse economic and workforce impacts due to the COVID-19 pandemic. In June, ACWDB was awarded \$853,000 (approximately half of our requested amount) to deploy enhanced COVID-19 workforce programs and resources. To maximize operational effectiveness and with a high-sensitivity towards timeliness, staff has already operationalized most of the COVID-19 emergency allocations through existing contract channels. Some additional enhanced services will require new service contracts that may require a competitive solicitation process.

Whereas COVID-19 is a reality that is not expected to subside before an additional federal stimulus package is appropriated, it is incumbent to obtain operational preparedness while additional resources are navigating the Federal and State legislative process. This recommendation is in alignment with and facilitates the implementation of the ACWDB “Workforce Resiliency Plan”.

Any contract finalized and implemented as a result of emergency resources granted to the ACWDB will be brought back to the board as information at your quarterly meetings.

JOINT OE AND S&S COMMITTEE DISCUSSION:

Comments and questions about the type of funding, services, and reporting were discussed. An example included the need for a human resources hotline that could target small businesses who may be overly burdened without dedicated HR staff to handle shifting employment laws. The Joint OE and S&S Committee also asked about outcomes of any new contract negotiations. Staff reconfirmed that information will be brought back to the respective committees.

The Joint OE and S&S Committee approved this item unanimously on Wednesday, August 19, 2020.

For more information or questions please contact Carmelo San Mames, Sr. Strategic Partnership Coordinator. You can reach Carmelo at (510) 259-3828 or by email at Carmelo.sanmames@acgov.org.

ITEM IV.E. – ACTION / PUBLIC HEARING

**APPROVAL OF ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
ANNUAL BUDGET – PY 2020/2021**

EXECUTIVE COMMITTEE RECOMMENDATION:

That the Alameda County Workforce Development Board (ACWDB) approve the Annual Budget, as presented in Attachment IV.E.1-2, for program year (PY) 2020/2021 for Workforce Innovation and Opportunity Act (WIOA) activities and services funded by the WIOA Formula Allocations and Discretionary Grants.

BACKGROUND:

Each year the ACWDB approves an annual budget for the activities and services implemented in the Local Workforce Development Area (Local Area). At a minimum, the annual budget includes WIOA Adult, Dislocated Worker, Rapid Response, and Youth Formula funding allocated to the Local Area. Where applicable, the annual budget shall include other revenues under the direction of ACWDB. The budget addresses grant-source revenues and the projected ACWDB Department and WIOA program expenditures for the full program year of July 1, 2020 through June 30, 2021, as presented in the attachments to this Item.

It is stated in the ACWDB Bylaws that the Executive Committee will review the annual budget and present recommendations to the full board.

BUDGET CONSIDERATIONS:

Revenue for PY 2020/2021

WIOA Formula Grants – State Allocations

PY 2020/2021 WIOA Adult, Dislocated Worker, and Youth Formula allocations were issued by the State of California on May 14, 2020. PY 2020/2021 WIOA Rapid Response and Rapid Response Layoff Aversion funding allocations were issued on July 7, 2020 and are included in this recommended budget. Overall, ACWDB received a net reduction of \$105,658 (2.1%) from PY 2019/2020 WIOA Formula funding.

WIOA Adult and Youth funding increased by \$73,859 (5.8%) and 81,288 (6.0%), respectively. Unfortunately, Dislocated Worker, Rapid Response and Rapid Response Layoff Aversion funding all decreased: Dislocated Worker funding decreased by \$136,323 (7.2%), Rapid Response funding decreased by \$95,926 (25.0%), and Rapid Response Layoff Aversion funding decreased by \$28,556 (29.5%). As we have discussed before, there is often a disconnect between the data used to calculate the WIOA Formula allocations and local economic realities. The March 2020 data used to calculate the WIOA Dislocated Worker, Rapid Response, and Rapid Response Layoff Aversion allocations is not adjusted for the COVID-19 pandemic and its associated impact on these populations and services. This presents a significant challenge for PY 2020/2021 when the need for these services has increased and funding has decreased. Staff

continues to research and identify discretionary grant opportunities to help offset the reduction in WIOA Formula funding.

Training Set-Aside

For PY 2020/2021, California WIOA requires that each Local Board spend an amount that is at least 30% of the total WIOA Adult plus total Dislocated Worker Formula funds allocated to the Local Area for each program year on training. Of the 30% amount, 20% must be from the WIOA Adult and/or Dislocated Workers Formula funds, and up to 10% of the 30% amount may be from other funds, including WIOA Discretionary funds and non-WIOA funds spent on training of participants. The 20% is a minimum requirement and is therefore taken off the top of each allocation for Adults and Dislocated Workers.

Discretionary Grants

ACWDB staff have been proactive in applying for and winning several discretionary grant awards over the past several years. Funds from discretionary grants can be used to support current programs, but typically allow for an expanded range of services and strategies for a variety of target groups. Discretionary funds supplement the WIOA Formula allocation and enhance services as well as offset administrative costs for special projects.

Several ACWDB discretionary grant programs end during PY 2019/2020: Construction Pre-Apprenticeship Pipeline, Prison-to-Employment Planning Grant, Biotech & Advanced Manufacturing Additional Assistance Grant, and Better Careers/Third Sector Design Group completed services with full expenditure of grant funding as of June 30, 2020. The Prison-to-Employment Implementation Grant and the Second Chance Smart Re-Entry grants will continue through PY 2020/2021 with planned, combined revenue of \$1,470,361.

COVID-19 Discretionary Grants

ACWDB has been awarded three new discretionary grants related to addressing the impact of COVID-19 on the local area. Total new COVID-19 grant funding for PY 2020/2021 is \$834,102. The Underserved COVID-19 Impacted Individuals Grant includes \$134,102 in revenue for PY 2020/2021 to provide supportive services (utility payments, housing assistance, etc.) to individuals impacted by COVID-19. This funding is for supportive services only; no staff time or provider costs can be charged to this grant. The COVID-19 In This Together Grant includes \$300,000 in revenue for PY 2020/2021 to provide services to individuals and businesses impacted by COVID-19. The COVID-19 Disaster Recovery National Dislocated Worker Grant includes \$400,000 in revenue for PY 2020/2021 to provide temporary jobs and related services to individuals impacted by COVID-19.

These new discretionary grants will help minimize the impact of WIOA Formula funding reductions on ACWDB Department functions and increase available funding to ACWDB program providers.

EXECUTIVE COMMITTEE DISCUSSION:

The Executive Committee met and discussed this item on August 26, 2020. Discussion focused on the disconnect between the WIOA Formula funding and local economic realities, the ongoing decrease in WIOA Formula funds, and the need to continue to secure discretionary grants in order to meet the workforce needs of businesses and job seekers.

The item passed unanimously.

For further information, please contact Jennifer Mitchell, Program-Financial Specialist, at (510) 259-3829 / email at: jennifer.mitchell@acgov.org.

ATTACHMENTS:

IV.E.1. - WIOA Formula and Discretionary Grant Revenues – July 1, 2020 through June 30, 2021

IV.E.2. - Planned Expenditures of ACWDB Revenues – July 1, 2020 through June 30, 2021

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD

ANNUAL BUDGET - PY 2020/2021
WIOA FORMULA and DISCRETIONARY REVENUES

GRANT / FUNDING SOURCE		AVAILABLE REVENUE		
		Approved PY 2019/2020	Preliminary PY 2020/2021	Recommended PY 2020/2021
WIOA Formula Funds		March 2020	May 2020	September 2020
1.	WIOA ADULT PROGRAMS	\$1,276,052	\$1,276,052	\$1,349,911
2.	WIOA DISLOCATED WORKERS	\$1,906,037	\$1,906,037	\$1,769,714
3.	WIOA YOUTH PROGRAMS	\$1,349,932	\$1,349,932	\$1,431,220
4.	WIOA RAPID RESPONSE	\$383,029	\$574,544	\$287,103
5.	WIOA RAPID RESPONSE / Layoff Aversion	\$96,705	\$145,057	\$68,149
6.	TOTAL WIOA FORMULA ALLOCATIONS (1)	\$5,011,755	\$5,251,622	\$4,906,097
Discretionary Funds				
7.	Construction Pre-Apprenticeship Pipeline	\$170,998		
8.	Second Chance Act Smart Re-Entry Program (2)	\$351,963	\$60,000	\$85,991
9.	Storm 2017 - Nat'l Dislocated Worker Grant Project	\$43,520		
10.	Prison-to-Employment Regional Planning Grant	\$65,000		
11.	Prison-to-Employment Regional Implementation Grant (3)	\$922,924	\$1,384,370	\$1,384,370
12.	Biotech & Advanced Manufacturing Addtl Assistance Grant	\$974,026		
13.	Third Sector Design Group	\$25,000		
14.	Underserved COVID-19 Impacted Individuals Grant (4)			\$134,102
15.	COVID-19 In This Together Grant (5)			\$300,000
16.	COVID-19 Disaster Recovery - Nat'l Dislocated Worker Grant (6)			\$400,000
17.	TOTAL DISCRETIONARY FUNDING	\$2,553,431	\$1,444,370	\$2,304,463
18.	TOTAL AVAILABILITY for PROGRAM YEAR	\$7,565,186	\$6,695,992	\$7,210,560

NOTES:

- (1) Includes final PY 2020/2021 WIOA allocations for Adult, Dislocated Worker, Youth, Rapid Response and Rapid Response Layoff Aversion. Total WIOA Formula Allocations decreased 2.1% from PY 2019/2020 to PY 2020/2021.
- (2) ACWDB awarded \$502,400 for 10/1/17 through 9/30/20. No cost extension through 9/30/21 in progress.
- (3) ACWDB awarded \$2,307,294 for Prison-to-Employment Regional Implementation Grant for 9/1/2019 through 6/30/22. ACWDB will serve as fiscal agent this regional project, with \$789,286 allocated for services in Alameda County and the remaining \$1,639,432 allocated for services provided by East Bay RPU workforce partners.
- (4) ACWDB awarded \$153,000 for Underserved COVID-19 Impacted Individuals grant for 3/1/20 through 9/30/20 to provide supportive services to individuals impacted by COVID-19.
- (5) ACWDB awarded \$300,000 for COVID-19 In This Together grant for 4/1/20 through 3/31/21 to provide services to 75 individuals and at least 100 businesses impacted by COVID-19.
- (6) ACWDB awarded \$400,000 for COVID-19 Disaster Recovery National Dislocated Worker grant for 4/10/20 through 3/31/22 to provide temporary jobs for individuals impacted by COVID-19.

ANNUAL BUDGET - PY 2020/2021

PLANNED EXPENDITURES -- PY 2020/2021

WIOA FORMULA ALLOCATIONS & DISCRETIONARY GRANTS

For Period of: July 1, 2020 thru June 30, 2021	WIOA Formula Funds (1)	Discretionary Funds	Approved PY 2019/2020 BUDGET - MAR 2020	Preliminary PY 2020/2021 BUDGET - MAY 2020	Recommended PY 2020/2021 BUDGET - SEPT 2020
Planned Expenditures:					
A. WIB Dept - Planning/Fiscal/Board Support	\$656,126	\$375,600	\$1,099,560	\$1,057,803	\$ 1,031,726
B. MIS Reporting - Tracking/Eligibility	\$353,219	\$125,800	\$546,361	\$487,074	\$ 479,019
C. Business Services	\$434,531	\$105,000	\$658,839	\$712,451	\$ 539,531
D. Systems Support	\$142,676	\$95,800	\$266,896	\$222,241	\$ 238,476
E. ITAs-OJTs / Employer / Customized Training Projects (2)	\$623,925 (20%)	\$333,286 (10+%)	\$1,369,570	\$1,063,418	\$ 957,211 (30+%)
F. WIOA Comprehensive AJCC & Career Services (3)	\$1,622,205		\$1,652,482	\$1,654,686	\$ 1,622,205
G. WIOA Youth Services & Strategies (3)	\$1,073,415		\$1,009,463	\$1,012,449	\$ 1,073,415
H. Discretionary Project Service Providers (4)		\$1,268,977	\$962,015	\$485,870	\$ 1,268,977
I. Total Planned Expenditures	\$4,906,097	\$2,304,463	\$7,565,186	\$6,695,992	\$ 7,210,560
Total Revenue - Attachment A	\$4,906,097	\$2,304,463			\$7,210,560
Total under / (over) allocation	0	0			0

NOTES:

- (1) Includes final PY 2020/2021 WIOA allocations for Adult, Dislocated Worker, Youth, Rapid Response and Rapid Response Layoff Aversion. Total WIOA Formula Allocations decreased 2.1% from PY 2019/2020 to PY 2020/2021.
- (2) A minimum of 20% (\$623,925) of WIOA Adult + Dislocated Worker formula funds must be spent on training. Total training expenditures must equal or exceed 30% of the total WIOA Adult + Dislocated Workers Formula Allocation. Up to 10% (\$311,963) may be training dollars from other sources, including employer contributions from OJT and Customized training.
- (3) Includes funding for contracts with current service providers for PY 2020/2021.
- (4) Includes discretionary project funding to existing WIOA Career Service Providers, WIOA Youth Providers and awards to newly procured providers.

ITEM IV.F. – ACTION / PUBLIC HEARING

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
BYLAWS REVISIONS

EXECUTIVE COMMITTEE RECOMMENDATIONS:

That the Alameda County Workforce Development Board (ACWDB) take the following actions related your bylaws. *Action 1.A and B require a two-thirds majority.*

1. To comply with Workforce Innovation and Opportunity Act (WIOA) legal requirements:
 - A. Approve a revision to Article III. Section 3.4 Designees, to address the process for using alternates or proxies *at board meetings* as proposed on Attachment A.
 - B. Approve a revision to Article IV. Section 4.2 Public Meetings to incorporate language for teleconferencing in accordance with Government Code Chapter 9. Meetings - Sec 54953 as proposed on Attachment A.
2. Acknowledge that on March 17, 2020, Governor Newsom issued an Executive Order conditionally suspending certain Ralph M. Brown Act provisions to allow “virtual” public meetings through teleconferencing, *without the physical gathering of people.*
3. Authorize the Chair to appoint an ad-hoc committee of the board to examine ongoing use of teleconferencing in consideration of public access, and participation, in the conduct of board/committee meetings *once the public health officials have lifted social distancing measures.*

BACKGROUND:

At the April 22, 2020 Executive Committee meeting, staff discussed the California Employment Development Department (EDD) Compliance Review Office (CRO) report that conveyed to the ACWDB that the current bylaws don’t address the proxy or alternative designee process for use at board meetings, nor do they address the use of teleconferencing for meetings. Staff cited the legal requirements under the WIOA that state under WIOA at 20 CFR 679.310 (g) (4-5):

(4) The proxy and alternative designee process that will be used when WDB members are unable to attend a meeting and assigns a designee per the requirements at 679.110 (d) (4)

(5) The use of teleconferencing, such as phone and web-based meetings that will used to promote WDB member participation.

Prior to the Executive Committee meeting in April, staff consulted with County Counsel on the matter and revisions were drafted for the discussion with the intention of bringing back a recommendation after incorporating feedback and final thoughts on language. Please refer to Attachment IV.F.

Brown Act Waiver(s)

With the onset of the COVID-19 pandemic and the Public Health Officers' shelter-in-place ordinances, public and other gatherings are not allowed. While teleconferencing under the current Ralph M. Brown Act (Gov Code Sec 54953) is allowed with multiple requirements and provisions related to jurisdictional locations and public access, Governor Newsom suspended these types of provisions of the Brown Act related to teleconferencing in favor of health and safety. This has had significant impact on required public meetings and important civic engagement. The use of teleconferencing and virtual gatherings is now the "new normal" in the conduct of our work. It is recommended that an ad-hoc committee of the board be convened to revisit additional bylaw rules and examine ongoing use of teleconferencing, post-pandemic, to thoroughly understand the regulatory provisions of the Brown Act without the waivers, and the feasibility of ongoing regular use.

EXECUTIVE MEETING DISCUSSION:

At the Executive Committee meeting held recently on August 26th, staff presented a series of recommendations related to the bylaws including the revisions to Article III. Sec 3.4 and Article IV Sec 4.2, addressing the CRO's concern. The Committee unanimously approved the recommendations. They are now being moved to your September 10, 2020 meeting agenda **whereby a two-thirds majority is required to pass the specific bylaws language changes.** The other actions only need a simple majority.

For more information, please contact Patti Castro, Director at 510-259-3843 or by email at pcastro@acgov.org.

ATTACHMENT:

IV.F. - Proposed Bylaws Revisions

PROPOSED BYLAWS REVISIONS

Article III. Section 3.4 Designees

Add new text to Sec 3.4

“A WDB member may designate an alternative or proxy to attend a board meeting when the WDB member is not able to attend. The WDB member may vote by proxy through his/her designee. The designee must meet the appointment criteria of WDB members as stated in Section 3.1. The use of an alternate or proxy will be limited to extenuating circumstance and may be identified by a board member in advance to meet appointment criteria in Section 3.1.”

Article IV. Section 4.2 Public Meetings

Add new text to Sec 4.2

“The WDB will provide proper notice, as required under the Brown Act, of any teleconference meeting location when applicable and provide information for meeting access, accommodations, and public comment. Other than a teleconference meeting, the WDB meetings are not broadcast by phone or on the WDB website.”

ITEM V.A. – REPORTS

LOCAL AREA PERFORMANCE REPORTS **ADULTS, DISLOCATED WORKERS, AND YOUTH** **PY 2019/2020; 4th Quarter; 7/1/2019 through 6/30/2020**

BACKGROUND:

Local Area Performance is negotiated with the California Workforce Development Board biennially. PY 2018/2019 and 2019/2020 Local Area Performance goals were approved by the Alameda County Workforce Development Board (ACWDB) through an Action Item at their December 13, 2018 meeting.

The Local Area Performance Measures, goals, and actual performance attainments are not evaluated in “real time”. There is a look back at participants who completed Workforce Innovation and Opportunity Act (WIOA) funded services in prior quarters.

The new format for the Local Area Performance Reports allows workforce boards to review statistics regarding the demographics of individuals who enroll in WIOA programs throughout the region. This information may be of interest as we engage in efforts to serve populations with multiple barriers to employment.

ANALYSIS OF REPORT:

In-School and Out-of-School Youth:

ACWDB’s Local Area Performance Report for the 4th quarter of PY 2019/2020 reflect improvements in all of the Core Indicators of Performance for the In-School and Out-of-School Youth programs. While performance attainments in all areas improved, ACWDB’s youth providers continue to score below goal in Credential Attainment Rate.

Adult and Dislocated Worker Programs:

Local Area Performance attainments for Adult and Dislocated Worker programs continue to exceed goals in the areas of Placement Rate @ 2nd quarter post exit; Placement Rate @ 4th quarter post exit; and Median Earnings. ACWDB’s Adult and Dislocated Worker programs did experience a decrease in attainments in the area of Credential Attainment rate.

For further information, please contact Michele G. Garcia, MIS Administrator at (510) 259-3802 or through email at MGGarcia@acgov.org.

ATTACHMENT:

V.A.1. – REPORT LAP PY19-20 Q4

LOCAL AREA PERFORMANCE REPORTS
ADULTS, DISLOCATED WORKERS AND YOUTH
 PY 2019/2020; Quarter 4 (7/1/2019 through 6/30/2020)

Performance Items	In-School & Out-of-School Youth			WIOA Adults			Dislocated Workers		
	Current Total			Current Total			Current Total		
SUMMARY INFORMATION									
Total Exitters	222			279			424		
Total Participants Served	667	100%		910	100%		1,404	100%	
BARRIERS TO EMPLOYMENT (Priority Populations)	Current Total	% of Total Served		Current Total	% of Total Served		Current Total	% of Total Served	
Eligible Veterans	0	0%		25	3%		22	2%	
Individuals with a Disability	82	12%		134	15%		17	1%	
Low-income individuals	618	93%		521	57%		543	39%	
Ex-offenders	23	3%		47	5%		29	2%	
Homeless individuals or runaway youth	162	24%		63	7%		16	1%	
Current or former foster care youth	35	5%		0	0%		0	0%	
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	280	42%		70	8%		36	3%	
Single parents (Including single pregnant women)	25	4%		133	15%		151	11%	
CORE INDICATORS OF PERFORMANCE	Total Current Period	PY 19/20 Goals	% of Goal	Total Current Period	PY 19/20 Goals	% of Goal	Total Current Period	PY 19/20 Goals	% of Goal
Placement Rate 2nd Quarter Post Exit ①	63.6%	62.0%	102.6%	68.4%	66.5%	102.9%	77.8%	72.5%	107.3%
Placement Rate @ 4th Quarter Post Exit ①	61.6%	62.5%	98.6%	65.7%	65.5%	100.3%	71.1%	70.5%	100.9%
Median Earnings/Quarter	\$ 2,801.24	Baseline	N/A	\$ 7,386.44	\$5,700.00	129.6%	\$ 13,297.69	\$8,000.00	166.2%
Credential Rate	18.1%	54.0%	33.5%	33.1%	61.5%	53.8%	44.7%	58.0%	77.1%
Measurable Skill Gains ②	21.6%	31.27%	69.1%	13.1%	26.89%	48.7%	17.4%	19.09%	91.1%

① Placement in Employment for Adults & Dislocated Workers; and Placement in Employment, Education, Advanced Training or the Military for Youth.

② Measurable Skill Gains is a Performance Measure that applies only to the Regional Planning Unit (RPU) (The four local areas that exist within Alameda and Contra Costa Counties). RPU goal for PY 2019/2020: Youth = 31.27%; Adult = 26.89%; Dislocated Worker = 19.09%.

45

Attachment V.A.1.

ITEM V.B.1. – REPORTS

SERVICES TO UNEMPLOYED RELATIVE TO THE LABOR FORCE PARTICIPATION WITHIN THE LOCAL WORKFORCE AREA PY 2019/2020; Quarter 4 (July 1, 2019 through June 30, 2020)

BACKGROUND:

The Alameda County Workforce Development Board’s (ACWDB) America’s Job Center of California (AJCC) and Sub-Regional Workforce Network of Career Services Providers serve a significant number of job seekers through self-directed activities. These job seekers, who are not yet enrolled in any Workforce Innovation and Opportunity Act (WIOA) funded programs, are commonly referred to as “Universal Customers”.

Job seekers register themselves into the State’s career networking system (CalJOBS) and then take advantage of services: workshops, computers, and other universal services that are offered through ACWDB’s workforce resource system.

ACWDB has recognized that these universal services take both staff time and resources and should be tracked and reported as a statement to the level of services offered and traffic sustained through ACWDB’s workforce system. WIOA also encourages Local Areas to track the use of such services.

The State of California’s CalJOBS system offers us the ability to report on the number of job seekers who reside within our Local Area and **who utilize the online CalJOBS system** to meet their job search and vocational training needs.

Virtual and online services are especially critical for job seekers, laid-off and furloughed workers during this COVID-19 pandemic and the resulting public order to “Shelter-In-Place” (SIP).

ANALYSIS OF REPORTS:

As was anticipated due to the COVID-19 pandemic, the unemployment rate has suffered a tremendous spike between the third and fourth quarters of program year (PY) 2019/2020.

PY 2019/2020 Unemployment Rate	EDEN	NORTH	TRI CITIES	VALLEY	TOTAL
PY 19/20; Quarter 3 <small>7/1/2019 – 3/31/2020</small>	3.2%	2.6%	2.7%	2.5%	2.8%
PY 19/20; Quarter 4 <small>7/1/2019 – 6/30/2020</small>	16.0%	10.9%	11.6%	10.9%	12.4%
Percent Increase:	400%	319%	330%	336%	343%

Data for the first quarter of PY 2020/2021 will likely be reflective of whether these unemployment numbers are due to permanent layoffs or temporary furloughs resulting from the SIP orders.

For further information, please contact Michele G. Garcia, MIS Administrator at (510) 259-3802 or by email at mggarcia@acgov.org.

ATTACHMENT:

V.B.1.a. – REPORT Services to Unemployed PY19-20 Q4 FINAL

SERVICES TO UNEMPLOYED RELATIVE TO THE LABOR FORCE PARTICIPATION
WITHIN ALAMEDA COUNTY'S LOCAL WORKFORCE DEVELOPMENT AREA
PY 2019/2020, Quarter 4; (07/01/2019 through 6/30/2020)

Labor Force Participation	Planning Areas within ACWDB's Local Area				
	North Cities	Eden Area	Tri Cities	Valley	TOTAL
TOTAL LABOR FORCE by Planning Area ¹	117,000	188,500	170,600	113,500	589,600
Unemployment Number	12,700	30,200	19,800	12,400	75,100
Unemployment Rate	10.9%	16.0%	11.6%	10.9%	12.4%
TOTAL INDIVIDUALS RECEIVING SERVICES ²	5,853	10,863	7,524	4,854	29,094
% of Total Unemployed Labor Force Served³	46.1%	36.0%	38.0%	39.1%	38.7%

¹ Labor Force Data by Planning Area is based on California's Labor Force Data for Cities - March 2019 Benchmark; Published 6/19/2020

Total Labor Force by Planning Area = the number individuals who are eligible for employment within the designated area.

Cities within the One Stop service area are factored together to obtain unemployment number and rate by Planning Area.

Unemployment Number = the number of employment eligible individuals that are unemployed

Unemployment Rate = the Unemployment Number divided by the Total Labor Force number.

Statistics for the City of Oakland are excluded from this data - but are included in comment ²"NOTE".

² Customers who were registered in CalJOBS categorized by their City of residence.

NOTE: There were an additional 11,850+ job seekers who utilized services in our Local Area during this period, but who reside outside our service delivery area, and are NOT accounted for in this report. Of those 11,850+, 11,770 were residents of the City of Oakland.

³ % of Total Unemployed Labor Force Served = Total Individuals Receiving Services divided by Unemployment Number.

CalJOBS Report used: Detailed Reports / Individual Reports / Registered Individuals / by Local Area / Program Year to date

ITEM V.B.2. – REPORTS

CONTRACT PERFORMANCE INDICATORS REPORTS (CPIR)

ADULTS AND DISLOCATED WORKERS

PY 2019/2020; Quarter 4 FINAL; (7/1/2019 through 6/30/2020)

BACKGROUND:

Effective July 1, 2019, contract performance measures for program year (PY) 2019/2020 were modified to reflect service delivery expectations in line with funding levels for this program year.

For PY 2019/2020, ACWDB continues to utilize the Industry Sector and Occupational Framework (ISOF) to measure the effectiveness of vocational training and sustainable employment opportunities relevant to this region of California. Effective July 1, 2019, ACWDB opted to include the Government sector as part of the ISOF. The determination to include this new public sector was based on research of labor market and wage trends within our local area in surrounding areas of Alameda County. ACWDB continues to require all ISOF Tier I job placements to reflect an hourly wage at or above the current minimum wage for the State of California (presently \$13 per hour for businesses with 26 or more employees and \$12 per hour for businesses with 25 employees or fewer¹).

ANALYSIS OF REPORTS:

As a system, ACWDB's contracted Adult and Dislocated Worker Career Services Providers (CSP) have exceeded their contract performance goals for PY 2019/2020 in the following areas:

- Number of new enrollments for both the Adult and Dislocated Worker programs
 - Each of the four CSPs exceeded their goal for new enrollments
- Number of training enrollments that fall within ACWDB's ISOF framework
 - Each of the four CSPs exceeded their goals for training enrollments in ISOF
- Number of job placements that fall within ACWDB's ISOF framework
 - The strong performers in this category were Ohlone College (Tri-Cities CSP) and Chabot/Las Positas (Valley CSP) whose achievements far exceeded their goals and whose performance attainments brought our system performance to a high level

ACWDB's Adult and Dislocated Worker system continues to struggle with achieving their On-the-Job Training enrollment goals. Two of our four CSPs met their goals (Ohlone College and Chabot/Las Positas) while the other two (Rubicon Programs, CSP for the Eden area and Peralta, CSP for North Cities) were unable to achieve their goals.

¹*State of California, Department of Industrial Relations*
https://www.dir.ca.gov/dlse/faq_minimumwage.htm

Independently, none of four CSPs achieved all their goals. However, Chabot/Las Positas was able to meet or exceed their goals in all but one area: Credential attainment for their Adult participants – and Ohlone College met and or exceeded their goals in eleven (11) of the fourteen (14) categories.

Of the four CSPs, two were able to fully avoid the forfeiture of the final 25% of their PY 2019/2020 funding – Chabot/Las Positas and Ohlone College. The remaining two CSPs will receive a percentage of their final 25% - based on their performance achievements.

For further information, please contact Michele G. Garcia, MIS Administrator at (510) 259-3802 or through email at MGGarcia@acgov.org.

ATTACHMENTS:

V.B.2.a. – REPORT CPIR Ad DW PY19-20 Q4 FINAL (8 pages)

CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

AGGREGATE OF ALL ACWDB-FUNDED CAREER SERVICE PROVIDERS

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	ADULT			DISLOCATED WORKER		
BENCHMARKS	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS	262	247	106.1%	369	333	110.8%
\$ TRAINING OBLIGATIONS (ITAs & OJTs)	\$118,612	\$118,853	99.8%	\$314,690	\$327,894	96.0%
# OJT ENROLLMENTS (Ad & DW) ^②	24	37	64.9%			
HOW WELL DID WE DO?						
% OF ITA ENROLLMENTS IN ISOF*	100.0%	75.0%	133.3%	89.0%	75.0%	118.7%
% OF OJT ENROLLMENTS IN ISOF* ^②	100.0%	75.0%	133.3%			
IS ANYONE BETTER OFF?						
# ENTERED EMPLOYMENT (of closed cases)	137	186	73.7%	177	250	70.8%
# OF JOB PLACEMENTS WITHIN ISOF*	99	93	106.5%	160	125	128.0%
% THAT ATTAINED CREDENTIAL (of participants in training)	30.0%	62.0%	48.4%	35.0%	62.0%	56.5%

① Reflective of annual goals with anticipated full compliance by June 30, 2020. Includes under-performance from PY 2018/19.

② OJT Enrollment Goals span across both the WIOA Adult and the Dislocated Worker funding streams.

* ISOF = ACWDB's Priority Industry Sector and Occupational Framework

#DIV/0! = Insufficient data available to perform the calculation.

CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

RUBICON PROGRAMS - EDEN AREA AJCC - Comprehensive

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	ADULT			DISLOCATED WORKER		
BENCHMARKS	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS	94	91	103.3%	141	129	109.3%
\$ TRAINING OBLIGATIONS (ITAs & OJTs)	\$44,407	\$44,407	100.0%	\$127,784	\$127,784	100.0%
# OJT ENROLLMENTS (Ad & DW) ^②	4	12	33.3%			
HOW WELL DID WE DO?						
% OF ITA ENROLLMENTS IN ISOF*	100.0%	75.0%	133.3%	100.0%	75.0%	133.3%
% OF OJT ENROLLMENTS IN ISOF* ^②	100.0%	75.0%	133.3%			
IS ANYONE BETTER OFF?						
# ENTERED EMPLOYMENT (of closed cases)	36	68	52.9%	55	97	56.7%
# OF JOB PLACEMENTS WITHIN ISOF*	27	34	79.4%	49	48	102.1%
% THAT ATTAINED CREDENTIAL (of participants in training)	69.0%	62.0%	111.2%	51.6%	62.0%	83.2%

① Reflective of annual goals with anticipated full compliance by June 30, 2020. Includes under-performance from PY 2018/19.

② OJT Enrollment Goals span across both the WIOA Adult and the Dislocated Worker funding streams.

* ISOF = ACWDB's Priority Industry Sector and Occupational Framework

#DIV/0! = Insufficient data available to perform the calculation.

CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

PERALTA COMMUNITY COLLEGE - NORTH CITIES Sub-Regional Workforce Network (SWN)

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	ADULT			DISLOCATED WORKER		
BENCHMARKS	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS	65	62	104.8%	80	70	114.3%
\$ TRAINING OBLIGATIONS (ITAs & OJTs)	\$23,670	\$23,911	99.0%	\$55,603	\$68,807	80.8%
# OJT ENROLLMENTS (Ad & DW) ^②	2	7	28.6%			
HOW WELL DID WE DO?						
% OF ITA ENROLLMENTS IN ISOF*	100.0%	75.0%	133.3%	100.0%	75.0%	133.3%
% OF OJT ENROLLMENTS IN ISOF* ^②	100.0%	75.0%	133.3%			
IS ANYONE BETTER OFF?						
# ENTERED EMPLOYMENT (of closed cases)	10	47	21.3%	12	53	22.6%
# OF JOB PLACEMENTS WITHIN ISOF*	6	24	25.0%	11	27	40.7%
% THAT ATTAINED CREDENTIAL (of participants in training)	33.3%	62.0%	53.8%	26.7%	62.0%	43.0%

① Reflective of annual goals with anticipated full compliance by June 30, 2020. Includes under-performance from PY 2018/19.

② OJT Enrollment Goals span across both the WIOA Adult and the Dislocated Worker funding streams.

* ISOF = ACWDB's Priority Industry Sector and Occupational Framework

#DIV/0! = Insufficient data available to perform the calculation.

CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

OHLONE COLLEGE - TRI-CITIES Sub-Regional Workforce Network (SWN)

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	ADULT			DISLOCATED WORKER		
BENCHMARKS	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS	65	61	106.6%	97	88	110.2%
\$ TRAINING OBLIGATIONS (ITAs & OJTs)	\$29,604	\$29,604	100.0%	\$85,189	\$85,189	100.0%
# OJT ENROLLMENTS (Ad & DW) ^②	12	12	100.0%			
HOW WELL DID WE DO?						
% OF ITA ENROLLMENTS IN ISOF*	100.0%	75.0%	133.3%	100.0%	75.0%	133.3%
% OF OJT ENROLLMENTS IN ISOF* ^②	100.0%	75.0%	133.3%			
IS ANYONE BETTER OFF?						
# ENTERED EMPLOYMENT (of closed cases)	58	46	126.1%	62	65	95.4%
# OF JOB PLACEMENTS WITHIN ISOF*	39	23	169.6%	54	33	163.6%
% THAT ATTAINED CREDENTIAL (of participants in training)	39.3%	62.0%	63.4%	50.0%	62.0%	80.6%

① Reflective of annual goals with anticipated full compliance by June 30, 2020. Includes under-performance from PY 2018/19.

② OJT Enrollment Goals span across both the WIOA Adult and the Dislocated Worker funding streams.

* ISOF = ACWDB's Priority Industry Sector and Occupational Framework

#DIV/0! = Insufficient data available to perform the calculation.

CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

CHABOT/LAS POSITAS COMMUNITY COLLEGE - VALLEY Sub-Regional Workforce Network (SWN)

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	ADULT			DISLOCATED WORKER		
BENCHMARKS	ACTUAL	GOAL ^①	% of GOAL	ACTUAL	GOAL ^①	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS	38	33	115.2%	51	46	110.9%
\$ TRAINING OBLIGATIONS (ITAs & OJTs)	\$20,931	\$20,931	100.0%	\$46,114	\$46,114	100.0%
# OJT ENROLLMENTS (Ad & DW) ^②	6	6	100.0%			
HOW WELL DID WE DO?						
% OF ITA ENROLLMENTS IN ISOF*	100.0%	75.0%	133.3%	100.0%	75.0%	133.3%
% OF OJT ENROLLMENTS IN ISOF* ^②	100.0%	75.0%	133.3%			
IS ANYONE BETTER OFF?						
# ENTERED EMPLOYMENT (of closed cases)	33	25	132.0%	48	35	137.1%
# OF JOB PLACEMENTS WITHIN ISOF*	27	12	225.0%	46	17	270.6%
% THAT ATTAINED CREDENTIAL (of participants in training)	54.5%	62.0%	88.0%	71.4%	62.0%	115.2%

① Reflective of annual goals with anticipated full compliance by June 30, 2020. Includes under-performance from PY 2018/19.

② OJT Enrollment Goals span across both the WIOA Adult and the Dislocated Worker funding streams.

* ISOF = ACWDB's Priority Industry Sector and Occupational Framework

#DIV/0! = Insufficient data available to perform the calculation.

CONTRACT PERFORMANCE INDICATORS REPORT

Additional Assistance (AA) Grant - Biotech & Advanced Manufacturing Rapid Reemployment (BAMRR)

Alameda County Workforce Development Board (ACWDB)

AGGREGATE OF ALL AA/BAMRR PROVIDERS

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

AA/BAMRR Project Dates July 1, 2019 through May 31, 2020

PROVIDERS:		RUBICON		OHLONE		CHABOT/LP 1		LANEY		CHABOT/LP 2	
MEASURES		ACTUAL	GOAL ^①	ACTUAL	GOAL ^①	ACTUAL	GOAL ^①	ACTUAL	GOAL ^①	ACTUAL	GOAL ^①
HOW MUCH DID WE DO?											
1	# OF NEW ENROLLMENTS	23	24	28	25	49	50	14	27	27	28
2	# ENROLLED IN TRAINING	14	24	7	25	43	50	13	27	27	28
HOW WELL DID WE DO?											
3	# OF TRAINING COMPLETIONS	8	24	3	25	37	50	7	27	27	28
4	# OF SECTOR EVENTS	1	1	1	1	1	1	1	1	1	1
IS ANYONE BETTER OFF?											
5	# CREDENTIAL ATTAINMENTS (of those trained with closed cases)	4	24	0	25	2	50	0	24	4	28
6	# ENTERED EMPLOYMENT (@ case closure)	1	24	16	25	5	50	0	24	3	28

58

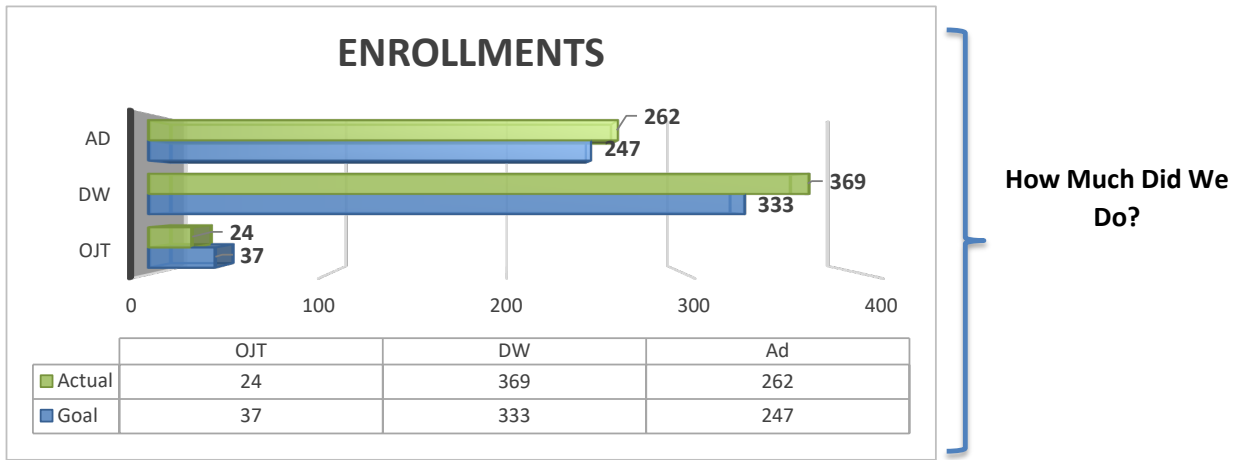
TOTAL AA/BAMRR PROJECT STATISTICS												
Measure:	1 - New Enr		2 - Enr Trng		3 - Trng Comp		4 - Events		6 - Cred Attain		6 - Ent Emp	
#/% Attainment of Goals:	141	92%	104	68%	82	53%	5	100%	10	7%	25	17%

^① Reflective of project goals with anticipated full compliance by May 31, 2020.

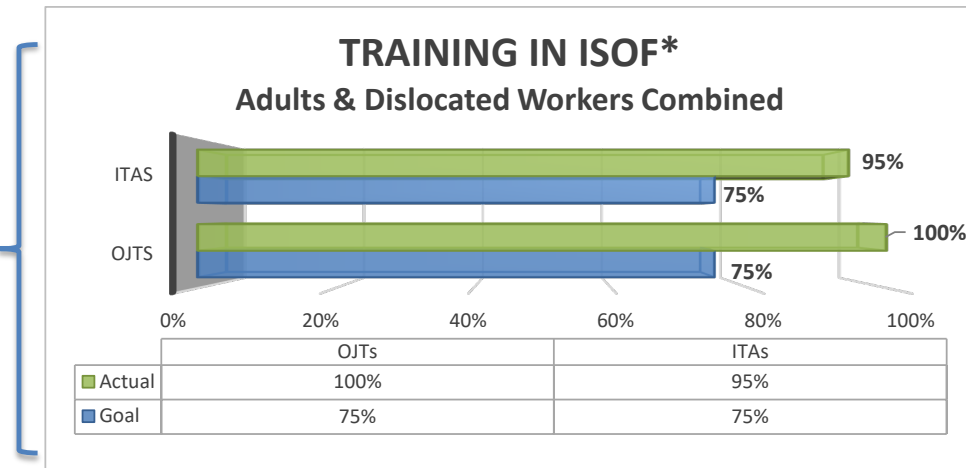
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**CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)
AGGREGATE DATA**

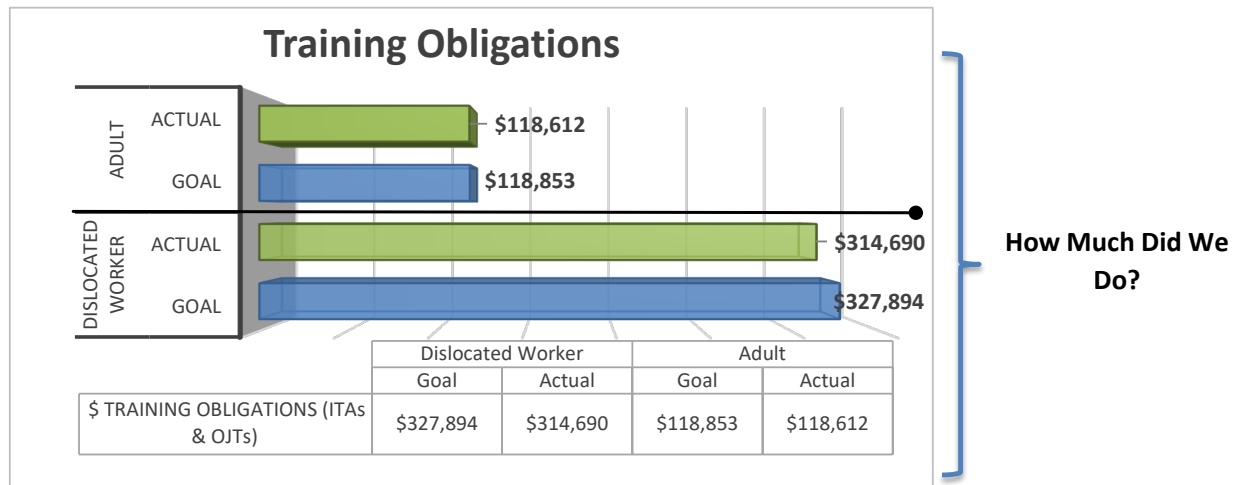
PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020



How Well Did We Do?



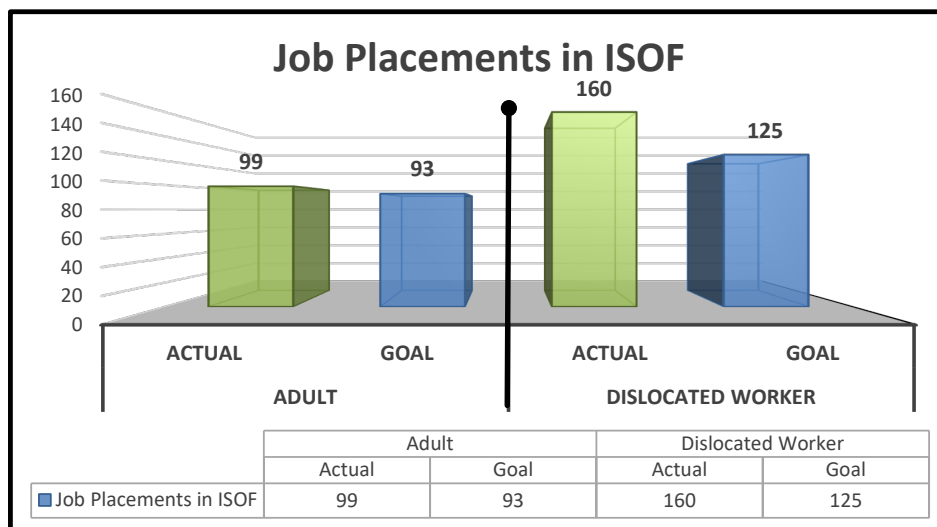
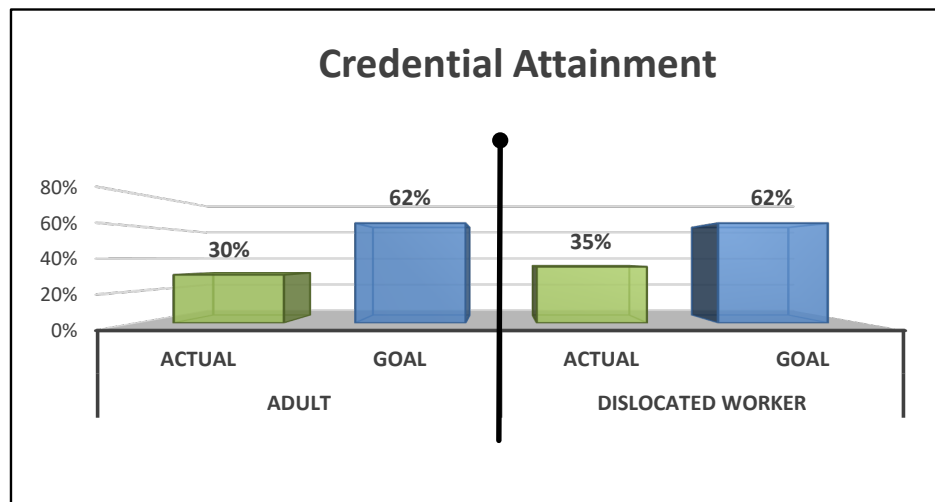
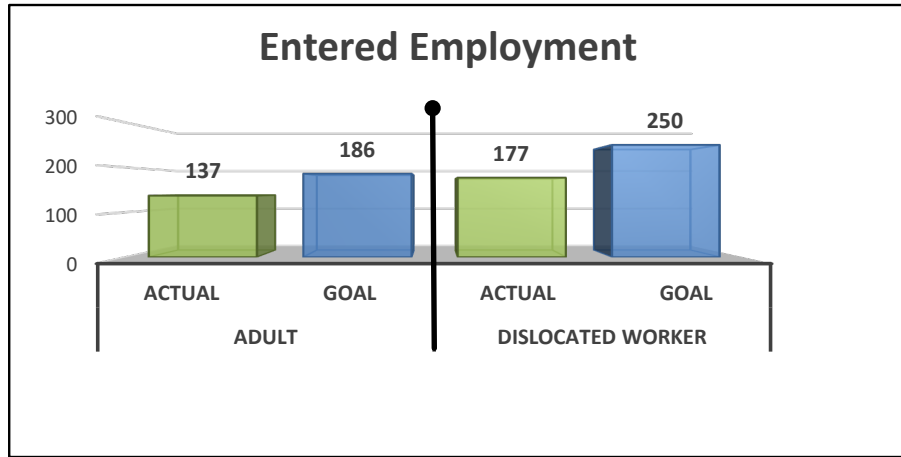
* ISOF = ACWDB's Industry Sector and Occupational Framework



**CONTRACT PERFORMANCE INDICATORS REPORT (Adults & Dislocated Workers)
AGGREGATE DATA**

PY 2019/20; 4th QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

Is Anyone Better Off?



ITEM V.C. – REPORTS

YOUTH CONTRACT PERFORMANCE INDICATORS REPORTS PY 2019/2020; 4th Quarter; 7/1/2019 through 6/30/2020 - FINAL

BACKGROUND:

Under the Workforce Innovation and Opportunity Act (WIOA) legislation, Local Area Performance Measures include, for all WIOA Formula populations (Adults and Dislocated Workers and Youth):

1. Employment Rate at 2nd Quarter After Exit (Employment or Placement for Youth)
2. Employment Rate at 4th Quarter After Exit (Employment or Placement for Youth)
3. Median Earnings at 2nd Quarter After Exit
4. Credential Attainment within four Quarters After Exit

NOTE: “Placement” for Youth performance (specifically as referenced in items 1 and 2 above), is defined as placement in Employment, Advanced Training, Post-Secondary Education, or the Military.

Toward our Local Area Performance goals, Alameda County Workforce Development Board’s (ACWDB) contracted service providers for youth and young adults have performance measures and goals written into their contracts. These are:

1. Number of new enrollments
2. Number of participants enrolled into:
 - a. Work-Based Learning Activities
 - b. Soft Skills / Leadership Activities
 - c. Training Activities that lead to credential attainment
3. Credential Attainments
4. Youth Placements reported at case closure

ANALYSIS OF REPORTS:

As a system, ACWDB’s Youth Service Providers met or exceeded their contract performance goals in the following areas:

- New Enrollments
- Enrollment into Training Activities that lead to Credential Attainment;
- Enrollment into Work-Based Learning Activities and Leadership Training; and
- Credential Attainment.

All but one of the Youth providers met or exceeded their credential attainment goals (La Familia did not report any credential attainments in their program for Valley youth) – and all Youth Service Providers failed to achieve their Youth Placement goals.

In PY 2019/2020 Contact Performance Goals were changed to reflect whole numbers in lieu of percentages – which resulted in the very high percentage attainments in the areas of training enrollments and credential attainments. In PY 2020/2021, ACWDB staff will revert back to

establishment of percentage goals. This will paint a more realistic picture of the effectiveness of Youth services and better align with our Local Area Performance goals.

Please contact Michele G. Garcia, MIS Administrator if you have any questions regarding these reports. You can reach Michele at (510) 259-3802 or by email at mggarcia@acgov.org.

ATTACHMENT:

V.C.1. – REPORT CPIR Youth PY19-20 Q4 FINAL

YOUTH CONTRACT PERFORMANCE INDICATORS REPORT

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

AGGREGATE OF ALL ACWDB YOUTH PROVIDERS

PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	IN-SCHOOL			OUT-OF-SCHOOL		
BENCHMARKS	ACTUAL	GOAL	% of GOAL	ACTUAL	GOAL	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS (Full Enrollment by 3/31)	40	40	100.0%	180	149	120.8%
# IN TRAINING THAT LEADS TO CREDENTIAL ATTAINMENT	40	10	400.0%	83	39	212.8%
HOW WELL DID WE DO?						
# RECEIVED WORK-BASED LEARNING ACTIVITIES ①	39	36	108.3%	142	109	129.8%
# RECEIVED SOFT-SKILLS/LEADERSHIP TRAINING ②	39	36	108.3%	141	109	128.9%
IS ANYONE BETTER OFF?						
% YOUTH PLACEMENT ③ (of closed cases)	0.0%	62.0%	0.0%	17.0%	62.0%	27.4%
# OF CREDENTIALS ATTAINED (of those enrolled in training)	21	5	420.0%	45	17	264.7%

① Work-Based Learning Activities (400-Summer Employment; 408-Internship; 409-Job Shadow; 425-Wk Exp Pd; 426-Wk Exp Unpd; 427-Intern Pd; 431-PreApprentice; 432-Apprentice; 433-Career Aware; 434-Career Explore; 437-PreApprent w/Occ Skills Trng)

② Soft Skills/Leadership = Activity 410-Leadership Development Services

③ Youth Placement = Placement in Employment, Education, Advanced Training, or the Military

"#DIV/0!" or "#REF!" = Insufficient data available to perform the calculation.

Template Revised August, 2018

YOUTH CONTRACT PERFORMANCE INDICATORS REPORT

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

EDEN AREA REGIONAL OCCUPATION PROGRAM (ROP) - Youth Innovations (YIE)

PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	IN - SCHOOL		
PERFORMANCE MEASURES	ACTUAL	GOAL	% of GOAL
HOW MUCH DID WE DO?			
# OF NEW ENROLLMENTS (Full Enrollment by 3/31)	40	40	100.0%
# IN TRAINING THAT LEADS TO CREDENTIAL ATTAINMENT	40	10	400.0%
HOW WELL DID WE DO?			
# RECEIVED WORK-BASED LEARNING ACTIVITIES ①	39	36	108.3%
# RECEIVED SOFT-SKILLS/LEADERSHIP TRAINING ②	39	36	108.3%
IS ANYONE BETTER OFF?			
% YOUTH PLACEMENT ③ (of closed cases)	0.0%	62.0%	0.0%
# OF CREDENTIALS ATTAINED (of those enrolled in training)	21	5	420.0%

① Work-Based Learning Activities (400-Summer Employment; 408-Internship; 409-Job Shadow; 425-Wk Exp Pd; 426-Wk Exp Unpd; 427-Intern Pd; 431-PreApprentice; 432-Apprentice; 433-Career Aware; 434-Career Explore; 437-PreApprent w/Occ Skills Trng)

② Soft Skills/Leadership = Activity 410-Leadership Development Services

③ Youth Placement = Placement in Employment, Education, Advanced Training, or the Military

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YOUTH CONTRACT PERFORMANCE INDICATORS REPORT

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

HAYWARD ADULT SCHOOL (HAS) - Future Force Career Program (YOE)

PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	OUT-OF-SCHOOL		
PERFORMANCE MEASURES	ACTUAL	GOAL	% of GOAL
HOW MUCH DID WE DO?			
# OF NEW ENROLLMENTS (Full Enrollment by 3/31)	62	54	114.8%
# IN TRAINING THAT LEADS TO CREDENTIAL ATTAINMENT	58	14	414.3%
HOW WELL DID WE DO?			
# RECEIVED WORK-BASED LEARNING ACTIVITIES ①	40	30	133.3%
# RECEIVED SOFT-SKILLS/LEADERSHIP TRAINING ②	40	30	133.3%
IS ANYONE BETTER OFF?			
% YOUTH PLACEMENT ③ (of closed cases)	47.3%	62.0%	76.2%
# OF CREDENTIALS ATTAINED (of those enrolled in training)	33	5	660.0%

① Work-Based Learning Activities (400-Summer Employment; 408-Internship; 409-Job Shadow; 425-Wk Exp Pd; 426-Wk Exp Unpd; 427-Intern Pd; 431-PreApprentice; 432-Apprentice; 433-Career Aware; 434-Career Explore; 437-PreApprent w/Occ Skills Trng)

② Soft Skills/Leadership = Activity 410-Leadership Development Services

③ Youth Placement = Placement in Employment, Education, Advanced Training, or the Military

"#DIV/0!" or "#REF!" = Insufficient data available to perform the calculation.

Template Revised August, 2018

65

YOUTH CONTRACT PERFORMANCE INDICATORS REPORT

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

BERKELEY YOUTH ALTERNATIVES (BYA) - Future Force Career Program (YON)

PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	OUT-OF-SCHOOL		
PERFORMANCE MEASURES	ACTUAL	GOAL	% of GOAL
HOW MUCH DID WE DO?			
# OF NEW ENROLLMENTS (Full Enrollment by 3/31)	69	46	150.0%
# IN TRAINING THAT LEADS TO CREDENTIAL ATTAINMENT	14	12	116.7%
HOW WELL DID WE DO?			
# RECEIVED WORK-BASED LEARNING ACTIVITIES ①	59	41	142.5%
# RECEIVED SOFT-SKILLS/LEADERSHIP TRAINING ②	58	41	140.1%
IS ANYONE BETTER OFF?			
% YOUTH PLACEMENT ③ (of closed cases)	3.7%	62.0%	6.0%
# OF CREDENTIALS ATTAINED (of those enrolled in training)	8	6	133.3%

① Work-Based Learning Activities (400-Summer Employment; 408-Internship; 409-Job Shadow; 425-Wk Exp Pd; 426-Wk Exp Unpd; 427-Intern Pd; 431-PreApprentice; 432-Apprentice; 433-Career Aware; 434-Career Explore; 437-PreApprent w/Occ Skills Trng)

② Soft Skills/Leadership = Activity 410-Leadership Development Services

③ Youth Placement = Placement in Employment, Education, Advanced Training, or the Military

"#DIV/0!" or "#REF!" = Insufficient data available to perform the calculation.

Template Revised August, 2018

YOUTH CONTRACT PERFORMANCE INDICATORS REPORT

Results-Based Accountability (RBA) Format

Alameda County Workforce Development Board (ACWDB)

LA FAMILIA - Future Force Career Program (YOT & YOY)

PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020

FUND SOURCE:	OUT-OF-SCHOOL					
Sub Region:	Tri-Cities (YOT)			Valley (YOY)		
PERFORMANCE MEASURES	ACTUAL	GOAL	% of GOAL	ACTUAL	GOAL	% of GOAL
HOW MUCH DID WE DO?						
# OF NEW ENROLLMENTS (Full Enrollment by 3/31)	31	31	100.0%	18	18	100.0%
# IN TRAINING THAT LEADS TO CREDENTIAL ATTAINMENT	5	8	62.5%	6	5	120.0%
HOW WELL DID WE DO?						
# RECEIVED WORK-BASED LEARNING ACTIVITIES ①	27	24	112.5%	16	14	114.3%
# RECEIVED SOFT-SKILLS/LEADERSHIP TRAINING ②	27	24	112.5%	16	14	114.3%
IS ANYONE BETTER OFF?						
% YOUTH PLACEMENT ③ (of closed cases)	25.0%	62.0%	40.3%	55.6%	62.0%	89.6%
# OF CREDENTIALS ATTAINED (of those enrolled in training)	4	4	100.0%	0	2	0.0%

① Work-Based Learning Activities (400-Summer Employment; 408-Internship; 409-Job Shadow; 425-Wk Exp Pd; 426-Wk Exp Unpd; 427-Intern Pd; 431-PreApprentice; 432-Apprentice; 433-Career Aware; 434-Career Explore; 437-PreApprent w/Occ Skills Trng)

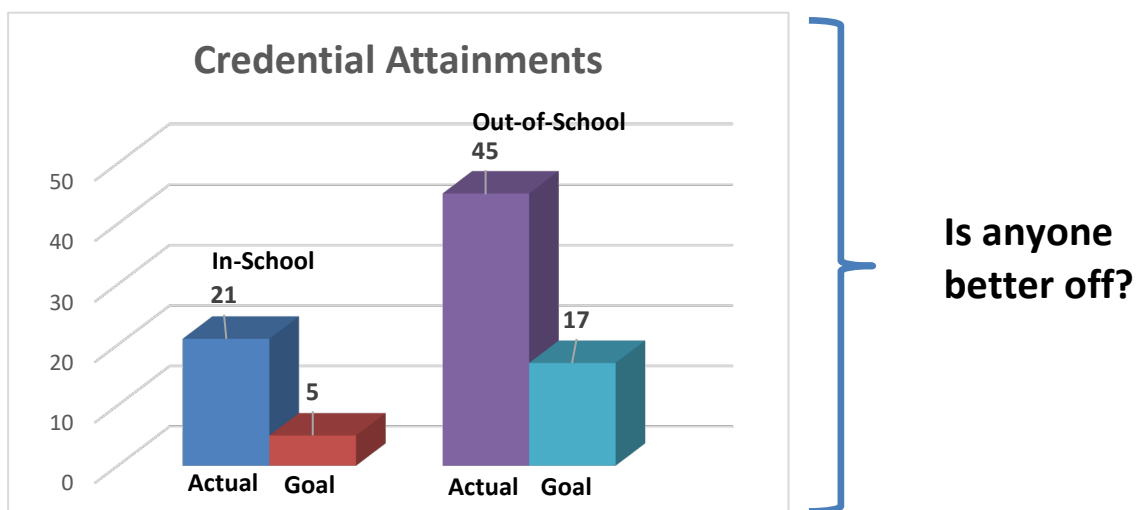
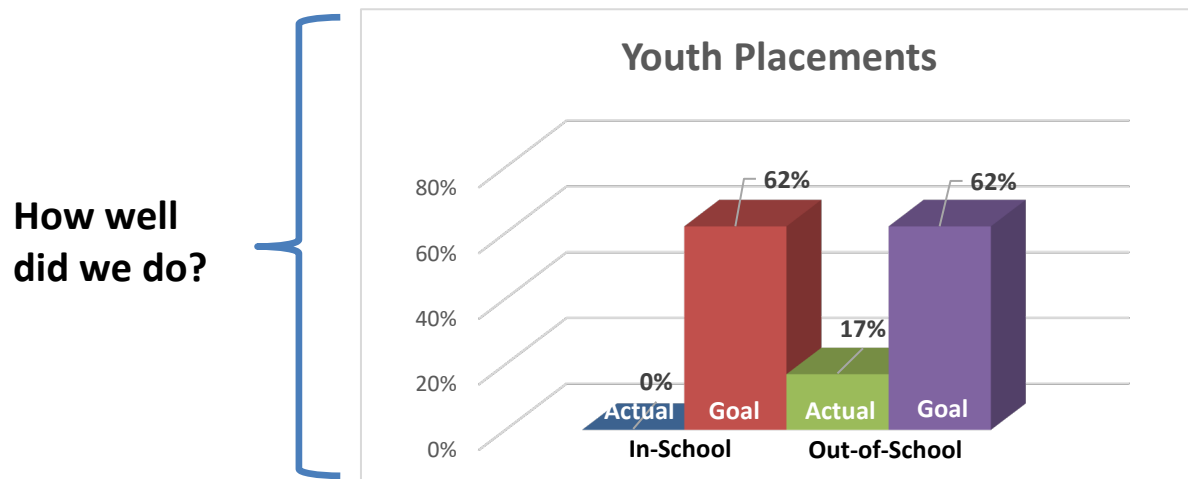
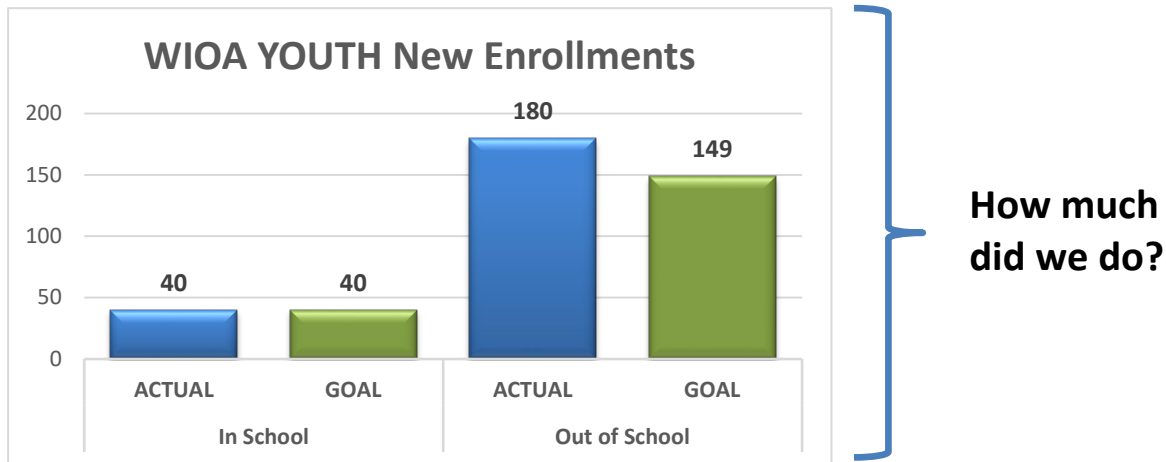
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③ Youth Placement = Placement in Employment, Education, Advanced Training, or the Military

"#DIV/0!" or "#REF!" = Insufficient data available to perform the calculation.

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YOUTH CONTRACT PERFORMANCE INDICATORS REPORT
AGGREGATE OF ALL ACWDB YOUTH PROVIDERS
 PY 2019/2020; 4TH QUARTER - JULY 01, 2019 THROUGH JUNE 30, 2020



ITEM V.D. – REPORT

BUSINESS SERVICES UNIT

PY 2019/2020

7/1/2019 through 6/30/2020

BACKGROUND:

At the May 14, 2020 Alameda County Workforce Development Board (ACWDB) meeting, the Board approved the extension of the business engagement model to be implemented by the ACWDB's Business Services Unit (BSU) for PY 2020-2024. Under the model, the BSU provides services such as customized training and rapid response activities to employers while also assuming the role of "intermediary" whereby staff engages a group of internal and external business-facing partners to better coordinate employer-focused services throughout the County.

BUSINESS SERVICES – COVID-19 PANDEMIC

Since the last BSU report presented at the February 5, 2020 Organizational Effectiveness (OE) Committee meeting, the business landscape of Alameda County radically changed as the COVID-19 pandemic and the resulting Shelter-in-Place (SIP) order affected business operations across the County, and country. As a resource to businesses for workforce expansion as well as for contraction, the role of ACWDB and the BSU became pivotal in responding to the impact of the crisis and the needs of business. The results have been increased exposure of ACWDB's role as a leading source for layoff data and rapid response services, increased engagement with employers, and greater collaboration with key local and regional agencies. ACWDB implemented a critical set of activities under our "Workforce and Business Resiliency Plan".

Rapid Response Services

After the SIP order issued by the Alameda County Public Health Department on March 16, 2020, all non-essential businesses were ordered to cease operations. Businesses forced to close and/or unable to retain staff immediately initiated lay-offs or temporary furloughs. Businesses laying off a minimum of 50 employees are required to submit a Worker Adjustment and Retraining Notification (WARN) to state and local officials, as well as to ACWDB. Governor Newsom immediately waived the 60-day notification requirement due to the critical circumstances. The majority of these layoffs were reported as temporary as businesses intended to bring back staff when operations could resume.

At the beginning of the SIP, ACWDB saw a dramatic increase in WARN notices filed, from an average of 2-3 a week (pre-pandemic) to up to 60 a week. The BSU directed efforts on responding to every business filing a WARN notice, regardless of size, as part of its rapid response services and immediately moved to a virtual format to provide Rapid Response Orientations (RRO). For businesses experiencing permanent layoffs or closures, staff held RROs for impacted workers with the complete rapid response team including the California Employment Development Department (EDD), a Covered CA/Healthcare representative, and a representative from one of ACWDB's Career Services Providers.

Please see *Item V.E. Rapid Response Report 2019/2020* for details on COVID-19 impacts in Alameda County.

Rapid response services were provided to businesses depending on layoff type:

- **Temporary Layoffs** (241 businesses) - These businesses received emails and phone calls with descriptions of rapid response services to share with employees. Flyers were created in various languages to advertise virtual, modified RROs which were provided for multiple businesses at a time when possible. Referrals were made to partner agencies and workforce services.
- **Permanent Layoffs** (56 businesses) and **Closures** (7 businesses) – RROs (often multiple sessions) were held with the rapid response Team as facilitated by ACWDB’s Rapid Response Coordinator.

Rapid Response Report

With the onset of the pandemic, staff augmented the quarterly Rapid Response Report to include COVID-19 impacted businesses to track the effects of the SIP and subsequent layoffs. In addition, staff moved to publish the report on a weekly basis in order to provide up-to-date information on COVID-19 impacts and to meet demand from County leaders and elected officials as well as city economic development departments to inform policy and resource decisions. The report’s centralized data reflecting the scope of the pandemic’s impact on larger businesses in Alameda County, including the sub-regions. It also helped augment data from state unemployment reports and surveys tracking the impact on smaller businesses.

Layoff Aversion

BSU also expanded programs to include specific services for COVID-19 impacted businesses. Under the long-running Business Assistance Program for small to mid-sized manufacturers experiencing rising costs in collaboration with The Corporation for Manufacturing Excellence (MANEX), business assessments were modified to include cash management challenges as a result of the pandemic. This expansion greatly increased interest in the program as businesses almost universally struggled with declining sales. ACWDB staff created a blog post on the project for the MANEX website and have promoted the program widely and continually to businesses.

To date, one company, AlterG, a Fremont-based medical device manufacturer, has benefited from the operational expertise of MANEX while Santini Foods is currently receiving assistance. An additional seven companies in Alameda County are in the pipeline pending approval.

Other layoff aversion services provided to businesses include information on EDD’s WorkShare program as well as referrals to loan and grant programs to retain staff. ACWDB also secured a \$300,000 Emergency Additional Assistance grant from the State that will focus on assistance to Alameda County businesses. Under the grant, a high-value Human Resources Hotline will be established for immediate service enhancement for businesses, particularly small businesses. In

addition, the grant will support identifying and facilitating rapid reemployment opportunities between COVID-19 impacted businesses and dislocated workers.

Increased Business Engagement & Partnership Collaboration

During the pandemic, ACWDB and the BSU have had an expanded role in serving businesses. Staff responded to dozens of business inquiries on how to file WARN notices, and guidelines were added to a new employer resource page on ACWDB's website. The website was also updated with a COVID-19 resource [Toolkit](#) for businesses and job seekers, information on federal and state grant and loan opportunities, and links to key partners such as the East Bay Economic Development Alliance (EBEDA). Social media efforts have focused on timely updates of financial and social resources available to businesses and driven traffic to recruitment efforts with our Career Services Providers.

In response to increased requests from city and chamber partners, BSU staff served as both resource and referral to government programs such as Unemployment Insurance and WorkShare for businesses seeking options for laid-off staff. BSU staff were invited to present on Business Services including EDD programs and rapid response on Zoom calls with:

- Small Business Development Center (SBDC)
- Berkeley Chamber's Berkeley Business Forum
- Hayward Chamber of Commerce
- City of Hayward's Council on Economic Development Committee
- Latino Business Roundtable

ACWDB's relationship with city economic development departments has been strengthened through participation in weekly COVID-19 Community Response Calls sponsored by EBEDA. The calls, comprised of members of EBEDA's Economic Development Department Council as well as Chambers of Commerce, SBDC and SBA partners, grew out of the immediate need for members to keep updated on guidelines for the rapidly evolving state and federal grants such as the EIDL and PPP. The calls also provide an important forum for troubleshooting between members around strategies to support businesses during closure and phases of reopening. ACWDB's Rapid Response Report continues to be distributed to this group and remains an important tool for cities to track industries and layoff trends and plan for their own recovery.

A result of ACWDB's collaboration with EBEDA was the East Bay Business Recovery Survey aimed at small businesses not required to file WARN notices and capturing their particular challenges and needs. Released on April 13, the survey garnered more than 2,000 responses in the region and provided insight on issues such as revenue loss, hiring and training needs. BSU staff analyzed data from the report for Alameda County (more than 1,000 businesses) and created a Synopsis of the East Bay Business Recovery Survey which was shared with partner agencies and the workforce system. Staff also followed up with hundreds of businesses requesting contact to share support and recovery resources.

The Alameda County Business Engagement Team (ACBET):

ACWDB has continued to convene the ACBET during the pandemic, moving bi-monthly meetings to a virtual format. Meetings focused on updating partners on rapid response, survey results, loan programs and upcoming grants all in an effort to stay informed of strategies and initiatives that can benefit businesses during this uncertain time. ACBET members are comprised of representatives from the Employer Advisory Council (EAC), East Bay Economic Development Alliance (EBEDA), the Alameda County Social Service Agency's Workforce & Benefits Administration (WBA), and the Alameda County Community Development Agency (CDA), the Alameda County Small Business Development Center (ACSBDC) and Hayward Chamber of Commerce.

For further information, contact Samantha Miller, Program Financial Specialist at (510) 259-3832/(510) 915-7186 (cell) or email samiller@acgov.org.

ATTACHMENT:

Attachment V.D.1. - Alameda County Workforce Development Board's Business Services Unit Performance Indicator Report: PY 2019/2020

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD'S BUSINESS SERVICES UNIT
PERFORMANCE INDICATOR REPORT

PY 2019/2020; JULY 1, 2019 THROUGH JUNE 30, 2020

Red color denotes COVID-19 related activities

<u>GOALS</u>	<u>YTD</u>	<u>ANNUAL</u>	<u>SERVICES PROVIDED</u>	<u>BUSINESS SERVED</u>
1. Overall Businesses Served	438 + 303 COVID-19 impacted businesses served	372	<ul style="list-style-type: none"> ○ Recruitment assistance ○ Referrals to job fairs and resource partners ○ Customized Training (CT) and Incumbent Worker Training (IWT) ○ Information on COVID-19 resources & ACWDB website ○ Referrals to Unemployment Insurance resources; state and federal grants/loan programs; WorkShare ○ Information on Business Assistance Program 	<p>Businesses include: South Bay Solutions, Essex Property Trust, Ocho Candy, Senior Helpers, participants at HR Star Conference, CA Gold Course Owners Association</p> <p>Customized Training: Kaiser (Clinical Lab Scientist Training)</p>
2. Individualized Services to Small Businesses (<100 employees)	29	24	<ul style="list-style-type: none"> ○ Brokering introductions to partners (ACSBDC, EAC) ○ Work-Based Learning Connections ○ Sharing job openings ○ Information on Customized Training (CT) and On-The-Job Training (OJT) ○ Information on COVID-19 resources & ACWDB website ○ Referrals to Unemployment Insurance resources; state and federal grants/loan programs; WorkShare ○ Information on Business Assistance Program ○ CA Labor website information ○ Small Business Assistance with MANEX for small-mid sized manufacturers 	<p>Businesses include: BASF, Mighty Buildings, Alvarado Group, LoCal Foodz, Reflexion, Mango Materials, Emeryville Dental Care, Karen Kemp Creative, Alliance Home Health Care, Poly Seal Industries, Glassybaby, Three Stone Hearth, Nor-Cal Moving Services, Griffin School, El Taquito #2, Rapid Displays, WASH Laundry, Prestige Accents, Pacific Coast Container, Public Outreach Group, Zenbooth, Drake's Brewing, Soapy Faith, Deann's Felt Printing & Signs, Hayward Station, Virtual Hearing Solutions</p> <p>Business Assistance Program (MANEX): Alter-G, Santini Foods</p>

				+ Sent East Bay Business Recovery Survey follow-up to 383 small businesses, sharing ACWDB business services available to them
3. Number of Events Attended	24	22	<ul style="list-style-type: none"> ○ Presented on businesses services ○ Served as resource table ○ Outreach and networking with partners and businesses ○ COVID-19 specific resources 	<p>Events included:</p> <ul style="list-style-type: none"> ○ Women In Apprenticeship ○ Rising Sun Reception ○ CSUEB Internship Fair ○ Lincoln Landing and CenterPoint Groundbreakings ○ Emeryville Business Nexus ○ Tri-Valley Small Business Workshop ○ Senior Resource Fair and Scam Stoppers ○ Women in Manufacturing Skilled Trades ○ San Leandro Chamber of Commerce Mtg. ○ EAC Presentation for Annual Employment and Labor Law Update ○ Virtual: SBDC COVID-19 Pop-Up Webinar ○ Virtual: Berkeley Chamber's Business Forum on Outbreak Responses Zoom call ○ City of Hayward Economic Development Council ○ Latino Business Roundtable
4. Build Local & Regional Collaboration with Industry, Trade, Education and other Business oriented partners			<ul style="list-style-type: none"> ○ Convened bi-monthly steering committee meetings with employer-facing partners including: EDD, EBEDA, Hayward Chamber, SBDC, CDA and WBA ○ Establish priorities for collaborative activities and events ○ Participation in EAC, SBDC, and city employer assistance meetings and calls ○ COVID-19 resource and recovery information (Rapid Response, Layoff Aversion, EDD resources and ACWDB grants) sharing with EBEDA Economic Development Director's Council (cities and chambers) via weekly Community Response Calls 	<ul style="list-style-type: none"> ○ Attended meeting with Alameda Point Collaborative and CalTrans to understand their programming and workforce needs for potential collaboration ○ Economic Development Departments at City of Hayward, City of Union City, City of Berkeley and City of Fremont

			<ul style="list-style-type: none"> ○ Partner with EBEDA on East Bay Business Recovery Survey to more than 1,000 small businesses in Alameda County 	
5. Overall Business Referrals made to Workforce System and Partners	<p>33</p> <p>+ 241 COVID-19 impacted businesses referred</p>	55	<ul style="list-style-type: none"> ○ Referrals to career service providers, youth providers, education partners, East Bay Innovations, Employment Development Department (EDD), Workforce Services Bureaus, Employment Training Panel, Small Business Development Center, Small Business Administration, Covered CA, and Employer Advisory Council for resource, training and information purposes 	<p>Businesses include: Torani, Plastikon, Senior Helpers, Alom Industries, Weichart Realtors, Too Good Gourmet, Bhakta Optometry, Helping Hands East Bay, Nidaan Systems, Casa Sanchez Foods, Total Health Dental Care, Corovan, Summer Thai Eatery, Bed, Bath & Beyond, Double Rainbow, SAS Automotive, Picante, True World Foods, Klinger Moving Company, Scholastic, Veolia, Magnum Drywall, Comcast, etc.</p>

ITEM V.E.– REPORT

RAPID RESPONSE REPORT PY 2019/2020

BACKGROUND:

As of August 28, 2020, the Alameda County Workforce Development Board's (ACWDB) Rapid Response Team (RRT) has documented 392 layoff/closure events, affecting 37,011 workers since July 1, 2019. There has been surge in documented layoffs and furloughs are due to the COVID-19 pandemic.

Rapid Response activity is normally recorded based on the Workforce Innovation and Opportunity Act (WIOA) program year which begins on July 1st each year and concludes on June 30th of the following year. However, in light of the pandemic staff has decided to extend the reporting period in order to keep a running total of pandemic – impacted workers and employers. Staff is compiling data and sharing a weekly report with community partners.

The attached Rapid Response Report covers the period that spans from July 1, 2019 through August 28, 2020 – and includes company closures, mass layoffs, and furloughs which have increased significantly due to the Shelter-in-Place order that went into effect on March 17, 2020. Please refer to Attachment V.E.1. for specific employer data.

Rapid Response Activities

Of the 392 total employers listed on the attached report, 321 of them (roughly 81.9 %) have either closed their doors and laid-off employees or furloughed all or most of their workforce as a direct result of the COVID-19 pandemic and the resulting Shelter-in-Place order.

Odwalla in San Leandro is one company that had made the decision to close prior to the COVID-19 pandemic. Over the past several years, Odwalla's lackluster sales and changing customer preferences caused the company to engage cost cutting measures to sustain and grow their business. Odwalla shut down its entire business operations displacing 33 workers effective August 31, 2020. A virtual Rapid Response orientation was scheduled for August 31, 2020.

Intarcia Therapeutics, Inc. located in Hayward will permanently close its doors on September 9, 2020 displacing 65 workers. Two Zoom webinar sessions were held on August 18, 2020 with 64 employees in attendance.

Eurofins NSC US. Inc. the employer had experienced a significant decline that can be attributed to COVID-19. As a result, the company will have a layoff at their Livermore facility on September 1, 2020. This layoff is expected to permanently displace 25 workers. Two virtual Rapid Response orientations were held August 13, 2020 with 24 workers in attendance.

COVID -19 Impacts

ACWDB staff's standard Rapid Response process involved assembling partners from multiple organizations (Employment Development Department, Covered California, and Career Services Providers) to facilitate orientations for displaced workers usually at the employer's facility.

As a result of the COVID-19 pandemic and the current Shelter-in-Place order, ACWDB staff are currently conducting all Rapid Response orientations virtually, using either webinars or teleconferencing. ACWDB's RRT has experienced challenges with convening presenters and displaced workers to meet virtually which has hindered the effective delivery of information. An employer must provide written notice 60 days prior to a planned mass layoff or plant closure. Due to COVID-19 the notification period for WARN notices are waived by the State. In many cases the employer has already laid off their workers before the WARN Notice have been filed. Consequently, the RRT cannot connect with the employers.

For further information, contact Javier Contreras, Rapid Response Coordinator at (510) 259-3831 or by email at Javier.contreras@acgov.org.

ATTACHMENT:

V.E.1. - ACWDB Layoff and Closure PY 2019/2020 as of 08/28/20 Report

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 1 of 26

WARN

The Worker Adjustment Retraining Notification (WARN) protects employees, their families, and communities by requiring employers to give a 60-day notice to the affected employees and both state and local representatives prior to a plant closing or mass layoff. Federal WARN is applicable only to employers with 100 or more full-time employees. California WARN is applicable to a covered establishment with 75 or more employees full or part-time. *Due to the impact of COVID-19 and the evolving status of companies and their layoffs or closures, the information provided on this report is dynamic and subject to change. Please contact ACWDB with any specific questions. **New entries have been bolded for your convenience.***

NORTH CITIES RAPID RESPONSE	COVID 79	Total Employers	87	Total Workers	6034
TRI-CITIES RAPID RESPONSE	COVID 75	Total Employers	95	Total Workers	18196
TRI-VALLEY RAPID RESPONSE	COVID 97	Total Employers	107	Total Workers	7400
EDEN RAPID RESPONSE	COVID 70	Total Employers	103	Total Workers	5381
	TOTAL: 321	TOTAL:	392	TOTAL:	37011
	TOTAL COVID-19 AFFECTED WORKERS: 32782				

Region	COVID-19 Affected Employers	Employer	Union	Location	Industry	Closure/Layoff/Temporary	Layoff Date	Affected Workers	TAA Status
Eden		Anka Behavioral Health, Inc.		San Leandro	Healthcare	Closure	07/11/19	15	
Eden		rePlanet, LLC		Castro Valley	Professional Services	Closure	08/03/19	2	
Eden		rePlanet, LLC		Hayward	Professional Services	Closure	08/03/19	4	
Eden		First Coast Security		Hayward	Professional Services	Closure	08/15/19	66	
Eden		California Comfort Systems USA, Inc.		Hayward	Professional Services	Closure	08/28/19	15	
Eden		Interface Rehab, Inc.		Hayward	Healthcare	Layoff	09/30/19	11	
Eden		Aryzta	x	San Leandro	Food Services	Closure	10/25/19	6	
Eden		Kaiser	x	San Leandro	Healthcare	Layoff	10/30/19	1	
Eden		Coastline Support Inc.		Castro Valley	Healthcare	Closure	10/31/19	57	
Eden		Nestle USA, Inc.		San Leandro	Manufacturing	Layoff	11/01/19	83	
Eden		Keeco, LLC		Hayward	Warehouse	Closure	12/31/19	50	
Eden		Proteus Digital Health, Inc.		Hayward	Healthcare	Closure	01/18/20	90	
Eden		Illumina, Inc.		Hayward	Manufacturing	Layoff	02/03/20	11	
Eden	x	Choicelunch		Hayward	Food Services	Temporary	03/12/20	50	
Eden	x	Transform SR/KM, LLC		Hayward	Professional Services	Layoff	03/14/20	90	
Eden	x	US Perma, Inc.	x	Hayward	Construction	Temporary	03/16/20	81	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 2 of 26

Eden	x	Canteen Vending Services dba O'Sullivan Vending Services		Hayward	Professional Services	Temporary	03/16/20	124	
Eden	x	Storer Transit Systems - Hayward School Bus		Hayward	Transportation	Temporary	03/16/20	81	
Eden		Double V Industries, Inc. dba Blue Frog Embroidery and Screen Printing		San Leandro	Manufacturing	Layoff	03/16/20	79	
Eden	x	American Poly-Foam Co., Inc.		Hayward	Warehouse	Temporary	03/17/20	67	
Eden	x	Denica's		Castro Valley	Food Services	Layoff	03/17/20	32	
Eden	x	Darden Restaurant Inc., dba Olive Garden		Hayward	Food Services	Temporary	03/17/20	159	
Eden	x	Stonebrae Partners, LLC dba Stonebrae Country Club		Hayward	Entertainment	Temporary	03/17/20	43	
Eden	x	Anning-Johnson Company	x	Hayward	Construction	Temporary	03/17/20	3	
Eden	x	Cox Automotive		Hayward	Retail	Temporary	03/17/20	112	
Eden	x	L.A. Specialty Produce Company, dba Vesta FoodService		Hayward	Food Services	Temporary	03/18/20	310	
Eden	x	European Wax Center Store		Castro Valley	Healthcare	Temporary	03/18/20	21	
Eden	x	Finish Line At Macy's		Hayward	Retail	Temporary	03/18/20	4	
Eden	x	Finish Line At Macy's		San Leandro	Retail	Temporary	03/18/20	5	
Eden	x	Klinger Moving Company		San Leandro	Professional Services	Layoff	03/19/20	46	
Eden	x	Ajinomoto Food North America		Hayward	Manufacturing	Temporary	03/20/20	164	
Eden	x	Drakes Brewing		San Leandro	Food Services	Temporary	03/20/20	18	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 3 of 26

Eden		Greenwich Logistics, LLC		San Leandro	Transportation	Layoff	03/20/20	80	
Eden	x	FM Restaurants HQ, LLC		San Leandro	Food Services	Temporary	03/20/20	56	
Eden	x	J.C. Penney Corporation, Inc.		Hayward	Retail	Temporary	03/20/20	116	
Eden	x	Harold A. Steuber Enterprises Inc. dba Associated Services		San Leandro	Manufacturing	Temporary	03/23/20	103	
Eden	x	Techstyles Sportsware, LLC		Hayward	Manufacturing	Temporary	03/23/20	73	
Eden	x	Western Dental		San Leandro	Healthcare	Temporary	03/23/20	40	
Eden	x	Jemico, LLC dba Renewal by Andersen		Hayward	Construction	Temporary	03/23/20	104	
Eden	x	Berber Food Manufacturing		San Leandro	Manufacturing	Temporary	03/24/20	56	
Eden	x	Western Dental		Hayward	Healthcare	Temporary	03/24/20	26	
Eden	x	Corovan Corporation		San Leandro	Professional Services	Layoff	03/25/20	24	
Eden	x	Cinemark Century Theaters		Hayward	Entertainment	Layoff	03/26/20	72	
Eden	x	Cinemark Century Theaters		San Leandro	Entertainment	Layoff	03/26/20	71	
Eden	x	MV Transportation, Inc.		San Leandro	Transportation	Temporary	03/27/20	18	
Eden		Intarcia Therapeutic, Inc.		Hayward	Healthcare	Closure	03/29/20	198	
Eden	x	Forever 21		Hayward	Retail	Temporary	03/29/20	39	
Eden	x	Glazier Steel, Inc.		Hayward	Manufacturing	Temporary	03/30/20	64	
Eden	x	WASH Laundry Systems, Inc.		Hayward	Professional Services	Layoff	03/30/20	7	
Eden	x	Burlington Coat Factory of Texas, Inc.		San Leandro	Retail	Temporary	03/31/20	48	
Eden	x	GBS Linens		Hayward	Professional Services	Temporary	03/31/20	11	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 4 of 26

Eden	x	Kinestral Technologies, Inc.		Hayward	Manufacturing	Temporary	03/31/20	57	
Eden	x	Total Health Dental Care		Hayward	Healthcare	Layoff	04/01/20	21	
Eden	x	Compass Group USA, Inc.d/b/a Chartwells at CSU East Bay	x	Hayward	Food Services	Layoff	04/01/20	187	
Eden	x	Compass Group USA, Inc.d/b/a Chartwells at CSU East Bay		Hayward	Food Services	Temporary	04/01/20	44	
Eden	x	Berkeley Farms, LLC dba Dean Foods		Hayward	Food Services	Layoff	04/01/20	220	
Eden	x	AutoNation Toyota Scion		Hayward	Retail	Temporary	04/03/20	44	
Eden	x	Club Demonstration Services, Inc.		San Leandro	Food Services	Layoff	04/04/20	38	
Eden	x	Club Demonstration Services Inc.		Hayward	Food Services	Layoff	04/04/20	36	
Eden	x	H&M		Hayward	Retail	Temporary	04/05/20	24	
Eden	x	Ross Stores, Inc.		Hayward	Retail	Temporary	04/05/20	48	
Eden	x	Ross Stores, Inc.		San Leandro	Retail	Temporary	04/05/20	106	
Eden	x	Nordstrom, Inc.		San Leandro	Retail	Temporary	04/05/20	51	
Eden	x	Torrid, LLC		Hayward	Retail	Temporary	04/06/20	16	
Eden	x	Precision Founders, Inc. dba PCC Structural		San Leandro	Manufacturing	Temporary	04/06/20	6	
Eden	x	Team Volkswagen of Hayward		Hayward	Retail	Temporary	04/07/20	37	
Eden	x	Hayward Nissan Corporation		Hayward	Retail	Temporary	04/07/20	38	
Eden	x	Goodwill Industries of the Greater East Bay, Inc.		Hayward	Retail	Temporary	04/07/20	8	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 5 of 26

Eden	x	Goodwill Industries of the Greater East Bay, Inc.		San Leandro	Retail	Temporary	04/07/20	12	
Eden	x	True World Foods San Francisco LLC		San Leandro	Food Services	Layoff	04/10/20	27	
Eden	x	Fitness International, LLC, dba City Sports Club		Hayward	Healthcare	Temporary	04/11/20	92	
Eden	x	TJX Companies, Inc. dba TJ Maxx		Castro Valley	Retail	Temporary	04/12/20	31	
Eden	x	TJX Companies, Inc. dba TJ Maxx		San Leandro	Retail	Temporary	04/12/20	38	
Eden	x	Ricoh USA, Inc.		Hayward	Professional Services	Temporary	04/13/20	12	
Eden	x	Precision Founders, Inc. dba PCC Structural		San Leandro	Manufacturing	Layoff	04/15/20	58	
Eden		Transportation Brokerage Specialists, Inc.		San Leandro	Transportation	Layoff	04/16/20	75	
Eden	x	Gillig, LLC	x	Hayward	Manufacturing	Layoff	04/17/20	79	
Eden	x	Electro Rent Corporation		Hayward	Professional Services	Temporary	04/17/20	2	
Eden	x	Andersen America		Hayward	Food Services	Closure	04/30/20	222	
Eden		Rodgers Trucking	x	San Leandro	Transportation	Closure	04/30/20	135	
Eden	x	Enterprise Rent-A-Car Company of San Francisco, LLC		San Leandro	Professional Services	Temporary	04/30/20	3	
Eden	x	Enterprise Rent-A-Car Company of San Francisco, LLC		Hayward	Professional Services	Temporary	04/30/20	2	
Eden		Simpler Postage, Inc.		San Leandro	Technology	Closure	05/09/20	3	
Eden	x	San Joaquin Valley College, Inc. - San Leandro Campus		San Leandro	Government/Education	Temporary	05/12/20	5	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 6 of 26

Eden		Packaging Corporation of America		San Lorenzo	Manufacturing	Closure	06/30/20	160	
Eden		Child, Family & Community Services, Inc. - Glassbrook		Hayward	Government/Education	Closure	06/30/20	4	
Eden		Child, Family & Community Services, Inc. - Lorenzo School		Hayward	Government/Education	Closure	06/30/20	3	
Eden		Child, Family & Community Services, Inc. - Peixoto School		Hayward	Government/Education	Closure	06/30/20	56	
Eden		Child, Family & Community Services, Inc. - Ruus School		Hayward	Government/Education	Closure	06/30/20	2	
Eden		Child, Family & Community Services, Inc. - Cal SAFE Burke Center		Hayward	government/Education	Closure	06/30/20	7	
Eden		Child, Family & Community Services, Inc. - Madison School		San Leandro	Government/Education	Closure	06/30/20	4	
Eden		Child, Family & Community Services, Inc. - John Muir School		Hayward	Government/Education	Closure	06/30/20	8	
Eden		Child, Family & Community Services, Inc. - Sunset Adult School		Hayward	Government/Education	Closure	06/30/20	9	
Eden		Child, Family & Community Services, Inc. - Hillside School		San Leandro	Government/Education	Closure	06/30/20	3	
Eden		Child, Family & Community Services, Inc. - San Leandro Adult School		San Leandro	Government/Education	Closure	06/30/20	3	
Eden	x	Macy's, Inc.		Hayward	Retail	Layoff	06/30/20	62	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 7 of 26

Eden	x	Precision Founders, Inc. dba PCC Structural		San Leandro	Manufacturing	Layoff	08/04/20	15	
Eden	x	Western Dental		San Leandro	Healthcare	Layoff	08/14/20	1	
Eden	x	Western Dental		Hayward	Healthcare	Layoff	08/14/20	3	
Eden		The Coca-Cola Company dba Odwalla		San Leandro	Manufacturing	Layoff	08/31/20	33	
Eden		Conxtech	x	Hayward	Manufacturing	Layoff	09/25/20	50	
Eden		Conxtech		Hayward	Manufacturing	Layoff	09/25/20	11	
Eden	x	FXI, Inc.		San Leandro	Manufacturing	Layoff	10/20/20	64	
North Cities		Dynavax Technologies Corporation		Berkeley	Healthcare	Layoff	07/23/19	80	
North Cities		VF Outdoor, LLC		Alameda	Manufacturing	Closure	08/02/19	53	
North Cities		rePlanet, LLC		Alameda	Professional Services	Closure	08/03/19	5	
North Cities		Nexon M, Inc.		Emeryville	Technology	Closure	08/27/19	53	
North Cities		Backflip Studios		Emeryville	Technology	Closure	12/23/19	1	
North Cities	x	Performance Contracting, Inc.		Alameda	Construction	Temporary	03/11/20	316	
North Cities	x	Pac-12 Enterprises dba Pac-12 Networks		Berkeley	Entertainment	Temporary	03/14/20	66	
North Cities	x	Es Verdad, LLC dba Comal Restaurant		Berkeley	Food Services	Temporary	03/15/20	107	
North Cities	x	SDG Wurster Hall, LLC Rice And Beans		Berkeley	Food Services	Layoff	03/16/20	8	
North Cities	x	Town Sports International, LLC		Alameda	Healthcare	Temporary	03/16/20	38	
North Cities	x	Glassybaby, LLC		Berkeley	Manufacturing	Closure	03/16/20	55	
North Cities	x	Aldo US, Inc.		Emeryville	Retail	Temporary	03/16/20	8	
North Cities	x	Oaks Card Club		Emeryville	Entertainment	Temporary	03/16/20	292	
North Cities	x	Oaks Corner		Emeryville	Entertainment	Temporary	03/16/20	66	
North Cities	x	Tartine Bakery		Berkeley	Food Services	Temporary	03/16/20	19	
North Cities	x	Back of the House dba Super Duper		Berkeley	Food Services	Temporary	03/17/20	25	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 8 of 26

North Cities	x	Back of the House dba Super Duper		Emeryville	Food Services	Temporary	03/17/20	27	
North Cities	x	Positive Pathways		Alameda	Healthcare	Temporary	03/17/20	75	
North Cities	x	Yoga Works		Berkeley	Healthcare	Temporary	03/17/20	128	
North Cities	x	Kara's Cupcakes		Emeryville	Food Services	Temporary	03/17/20	6	
North Cities		Silverado Contractors, Inc.		Emeryville	Construction	Temporary	03/17/20	54	
North Cities	x	DeLuca Associates, Inc. at AMC Bay Street 16		Emeryville	Professional Services	Layoff	03/17/20	3	
North Cities	x	Hornblower Cruises & Events, LLC		Berkeley	Entertainment	Temporary	03/17/20	1	
North Cities	x	European Wax Center Store		Alameda	Healthcare	Temporary	03/18/20	18	
North Cities	x	Z Gallerie Buying Office		Berkeley	Technology	Layoff	03/18/20	4	
North Cities	x	Sunwise Automotive Group dba Weatherford BMW et al.		Berkeley	Retail	Temporary	03/18/20	64	
North Cities	x	Hornblower Yachts, LLC		Berkeley	Entertainment	Temporary	03/18/20	33	
North Cities	x	Little Star Solano, LLC		Albany	Food Services	Temporary	03/18/20	15	
North Cities	x	The Star on Park, LLC		Alameda	Food Services	Temporary	03/18/20	19	
North Cities	x	Crescent Resorts & Hotels, LLC dba Double Tree Berkeley Hotel	x	Berkeley	Hospitality	Temporary	03/19/20	127	
North Cities	x	Claremont Hotel Properties LLC	x	Berkeley	Hospitality	Temporary	03/20/20	514	
North Cities	x	Meyer Sound		Berkeley	Manufacturing	Layoff	03/20/20	233	
North Cities	x	FM Restaurants HQ, LLC dba Chevys		Emeryville	Food Services	Temporary	03/20/20	64	
North Cities	x	Golden Gate Fields	x	Berkeley	Entertainment	Layoff	03/24/20	140	
North Cities	x	Pizza My Heart		Emeryville	Food Services	Temporary	03/24/20	10	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 9 of 26

North Cities	x	Courtyard Management Corporation		Emeryville	Hospitality	Temporary	03/25/20	77	
North Cities	x	Western Dental		Berkeley	Healthcare	Temporary	03/25/20	15	
North Cities	x	Marugame Udon USA		Berkeley	Food Services	Layoff	03/26/20	49	
North Cities	x	DoubleTree Berkeley Hotel - Crescent Resorts & Hotels, LLC		Berkeley	Hospitality	Temporary	03/26/20	154	
North Cities	x	EarthBar LLC, dba EarthBar Health Supply Company		Berkeley	Food Services	Closure	03/27/20	6	
North Cities	x	BJ's Restaurants, Inc.		Alameda	Food Services	Temporary	03/27/20	70	
North Cities	x	Amtote International, Inc. - Golden Gate Fields		Berkeley	Entertainment	Temporary	03/27/20	3	
North Cities	x	Pacific Hotel Management, LLC		Emeryville	Hospitality	Temporary	03/27/20	39	
North Cities	x	P.F. Chang's China Bistro		Berkeley	Food Services	Temporary	03/29/20	96	
North Cities	x	Paper Source		Berkeley	Retail	Temporary	03/29/20	8	
North Cities	x	Forever 21		Emeryville	Retail	Temporary	03/29/20	22	
North Cities	x	CorePower Yoga		Berkeley	Healthcare	Layoff	03/30/20	147	
North Cities	x	Guitar Center, Inc.		Emeryville	Retail	Temporary	03/30/20	49	
North Cities	x	LAZ Parking California, LLC	x	Emeryville	Transportation	Temporary	03/30/20	207	
North Cities	x	Jewish Community Center of the East Bay		Berkeley	Professional Services	Temporary	03/30/20	40	
North Cities	x	YMCA of the East Bay dba Berkeley YMCA		Berkeley	Healthcare	Temporary	03/30/20	23	
North Cities	x	Jupiter		Berkeley	Food Services	Temporary	03/31/20	80	
North Cities	x	Hilton Garden Inn San Francisco/Oakland Bay Bridge		Emeryville	Hospitality	Temporary	03/31/20	96	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 10 of 26

North Cities	x	Barnaby Ltd. dba Good Vibrations		Berkeley	Retail	Temporary	03/31/20	8	
North Cities	x	Backroads		Berkeley	Entertainment	Layoff	04/01/20	66	
North Cities	x	Fitness International, LLC, dba City Sports Club		Berkeley	Healthcare	Temporary	04/01/20	52	
North Cities	x	Maiz Holding dba Picante		Berkeley	Food Services	Temporary	04/01/20	77	
North Cities	x	Total Health Dental Care		Emeryville	Healthcare	Layoff	04/01/20	21	
North Cities	x	Total Health Dental Care		Berkeley	Healthcare	Layoff	04/01/20	21	
North Cities	x	Rockwell Drywall		Emeryville	Construction	Temporary	04/02/20	5	
North Cities	x	Equinox Holdings, Inc.		Berkeley	Healthcare	Temporary	04/03/20	42	
North Cities	x	Bed, Bath & Beyond		Alameda	Retail	Temporary	04/04/20	114	
North Cities	x	H&M		Emeryville	Retail	Temporary	04/05/20	35	
North Cities	x	Ross Stores, Inc.		Emeryville	Retail	Temporary	04/05/20	61	
North Cities	x	Nordstrom, Inc.		Emeryville	Retail	Temporary	04/05/20	32	
North Cities	x	Goodwill Industries of the Greater East Bay, Inc.		Alameda	Retail	Temporary	04/07/20	11	
North Cities	x	Goodwill Industries of the Greater East Bay, Inc.		Berkeley	Retail	Temporary	04/07/20	12	
North Cities	x	Goodwill Industries of the Greater East Bay, Inc.		Albany	Retail	Temporary	04/07/20	13	
North Cities	x	Sleep Number		Emeryville	Retail	Temporary	04/09/20	3	
North Cities	x	TJX Companies, Inc. dba TJ Maxx		Alameda	Retail	Temporary	04/12/20	32	
North Cities	x	TJX Companies, Inc. dba TJ Maxx		Emeryville	Retail	Temporary	04/12/20	32	
North Cities	x	Recreational Equipment, Inc. - REI		Berkeley	Retail	Temporary	04/15/20	119	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 11 of 26

North Cities	x	Paula LeDuc Fine Catering & Events		Emeryville	Food Services	Layoff	04/16/20	62	
North Cities		Southwestern & Pacific Specialty Finance, Inc.		Alameda	Finance	Closure	04/21/20	2	
North Cities	x	Zymergen, Inc.		Alameda	Science	Layoff	05/15/20	38	
North Cities	x	Zymergen, Inc.		Emeryville	Science	Layoff	05/15/20	38	
North Cities	x	Peet's Coffee Inc.		Emeryville	Manufacturing	Layoff	05/29/20	51	
North Cities	x	Falck	x	Alameda	Healthcare	Closure	06/03/20	27	
North Cities	x	Harbor Bay Club, Inc.		Alameda	Entertainment	Temporary	06/09/20	80	
North Cities	x	Philz Coffee, Inc.		Berkeley	Food Services	Layoff	07/15/20	2	
North Cities	x	PT Gaming, LLC		Emeryville	Entertainment	Layoff	07/17/20	71	
North Cities	x	BPR Properties Management, LLC dba BPR Hotels, Shattuck Hotel		Berkeley	Hospitality	Layoff	07/25/20	98	
North Cities	x	YMCA of the East Bay		Albany	Healthcare	Layoff	07/30/20	66	
North Cities	x	YMCA of the East Bay		Berkeley	Healthcare	Layoff	07/30/20	224	
North Cities	x	HYATT House Emeryville		Emeryville	Hospitality	Temporary	08/14/20	89	
North Cities	x	Hornblower Cruises & Events, LLC		Berkeley	Entertainment	Layoff	08/20/20	30	
North Cities		Raiders Football Club, LLC	x	Alameda	Entertainment	Closure	08/22/20	492	
Tri-Cities		Anka Behavioral Health, Inc.		Fremont	Healthcare	Closure	07/11/19	19	
Tri-Cities		Ede Group, Inc.		Union City	Transportation	Closure	07/30/19	1	
Tri-Cities		rePlanet, LLC		Fremont	Professional Services	Closure	08/03/19	29	
Tri-Cities		Excelitas Technologies		Fremont	Manufacturing	Closure	09/13/19	155	x
Tri-Cities		Raley's		Fremont	Retail	Closure	11/10/19	3	
Tri-Cities		Albertsons Companies, Inc. dba Plated	x	Union City	Food Services	Closure	11/12/19	193	
Tri-Cities		Jabil, Inc.		Fremont	Manufacturing	Layoff	11/26/19	300	
Tri-Cities		Bank of America		Union City	Finance	Closure	12/01/19	53	
Tri-Cities		Adient		Newark 89	Manufacturing	Layoff	12/06/19	16	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 12 of 26

Tri-Cities		Kateeva, Inc.		Newark	Manufacturing	Layoff	01/31/20	144	
Tri-Cities	x	Ricoh USA, Inc.		Fremont	Professional Services	Layoff	02/01/20	2	
Tri-Cities	x	Residence Inn by Marriott Fremont		Fremont	Hospitality	Temporary	03/12/20	3	
Tri-Cities	x	NC Flooring Group, Inc.		Union City	Manufacturing	Temporary	03/13/20	41	
Tri-Cities	x	De Anza Tile Company, Inc.	x	Fremont	Construction	Temporary	03/16/20	127	
Tri-Cities	x	Darden Restaurant Inc., dba Olive Garden		Fremont	Food Services	Temporary	03/16/20	131	
Tri-Cities	x	Scholastic Book Fair		Fremont	Government/Education	Temporary	03/16/20	43	
Tri-Cities	x	Canteen Vending Services dba O'Sullivan Vending Services		Fremont	Professional Services	Temporary	03/16/20	129	
Tri-Cities		CertainTeed LLC dba CertainTeed Roofing		Fremont	Construction	Temporary	03/16/20	80	
Tri-Cities	x	Lazy Dog Restaurants, LLC		Newark	Food Services	Temporary	03/17/20	115	
Tri-Cities	x	Commercial Casework	x	Fremont	Construction	Temporary	03/17/20	85	
Tri-Cities	x	Learn and Play Montessori School LLC		Fremont	Government/Education	Temporary	03/17/20	96	
Tri-Cities	x	Magnussen Lexus of Fremont		Fremont	Retail	Temporary	03/17/20	98	
Tri-Cities	x	Market Broiler		Fremont	Food Services	Temporary	03/17/20	78	
Tri-Cities	x	US Perma, Inc.	x	Fremont	Construction	Temporary	03/17/20	81	
Tri-Cities	x	Magnum Drywall, Inc.	x	Fremont	Construction	Temporary	03/17/20	477	
Tri-Cities	x	Cable Connection, Inc.		Fremont	Manufacturing	Temporary	03/17/20	20	
Tri-Cities	x	DeLuca Associates, Inc. at AMC Newpark 12		Newark	Professional Services	Layoff	03/17/20	4	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 13 of 26

Tri-Cities	x	Restec Contractors, Inc.		Fremont	Construction	Temporary	03/17/20	1	
Tri-Cities	x	GCM Medical & OEM, Inc.		Union City	Manufacturing	Temporary	03/18/20	50	
Tri-Cities	x	Zosano Pharma		Fremont	Manufacturing	Temporary	03/18/20	7	
Tri-Cities	x	Out West Restaurant Group, Inc. dba Outback Steakhouse		Fremont	Food Services	Temporary	03/18/20	45	
Tri-Cities	x	Remington Hotel		Fremont	Hospitality	Temporary	03/20/20	115	
Tri-Cities	x	FM Restaurants HQ, LLC dba Chevys		Union City	Food Services	Temporary	03/20/20	53	
Tri-Cities	x	Sysco San Francisco, Inc.	x	Fremont	Warehouse	Temporary	03/20/20	183	
Tri-Cities	x	Courtyard by Marriott Newark Silicon Valley		Newark	Hospitality	Layoff	03/20/20	62	
Tri-Cities	x	Residence Inn by Marriott Newark Silicon Valley		Newark	Hospitality	Layoff	03/20/20	41	
Tri-Cities	x	Rapid Displays, Inc.	x	Union City	Manufacturing	Temporary	03/23/20	304	
Tri-Cities	x	SAS Automotives USA, Inc.		Newark	Manufacturing	Temporary	03/23/20	136	
Tri-Cities	x	Acura of Fremont		Fremont	Retail	Layoff	03/25/20	37	
Tri-Cities	x	Walters & Wolf	x	Fremont	Construction	Temporary	03/25/20	570	
Tri-Cities	x	Fremont Automobile Dealership, LLC	x	Fremont	Retail	Layoff	03/25/20	74	
Tri-Cities	x	Cinemark Century Theaters		Fremont	Entertainment	Layoff	03/26/20	53	
Tri-Cities	x	Cinemark Century Theaters		Union City	Entertainment	Layoff	03/26/20	119	
Tri-Cities	x	Western Dental		Fremont	Healthcare	Temporary	03/26/20	32	
Tri-Cities		Aramark		Fremont	Food Services	Temporary	03/26/20	86	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 14 of 26

Tri-Cities	x	DoubleTree Hotel		Newark	Hospitality	Layoff	03/27/20	127	
Tri-Cities	x	Mission Linen Supply	x	Newark	Professional Services	Layoff	03/27/20	101	
Tri-Cities	x	BJ's Restaurants, Inc.		Newark	Food Services	Temporary	03/27/20	90	
Tri-Cities	x	Forever 21		Newark	Retail	Temporary	03/29/20	17	
Tri-Cities	x	Abercrombie & Fitch - Hco.		Newark	Retail	Temporary	03/29/20	38	
Tri-Cities	x	Tailored Shared Services, LLC		Fremont	Retail	Temporary	03/29/20	166	
Tri-Cities	x	Burlington Coat Factory of Texas, Inc.		Newark	Retail	Temporary	03/31/20	43	
Tri-Cities	x	Burlington Coat Factory of Texas, Inc.		Union City	Retail	Temporary	03/31/20	78	
Tri-Cities	x	Fitness International, LLC, dba City Sports Club		Fremont	Healthcare	Temporary	04/01/20	49	
Tri-Cities	x	AutoNation Toyota Scion		Fremont	Retail	Temporary	04/03/20	45	
Tri-Cities	x	Systems Paving, Inc.		Union City	Construction	Temporary	04/03/20	113	
Tri-Cities	x	JIPC Newark, LLC dba John's Incredible Pizza Company		Newark	Food Services	Temporary	04/03/20	63	
Tri-Cities	x	Pacific Hotel Management, LLC		Newark	Hospitality	Temporary	04/03/20	25	
Tri-Cities	x	Club Demonstration Services, Inc		Fremont	Food Services	Layoff	04/04/20	29	
Tri-Cities	x	Crown Worldwide Moving and Storage, LLC		Union City	Warehouse	Temporary	04/04/20	19	
Tri-Cities	x	Ross Stores, Inc.		Fremont	Retail	Temporary	04/05/20	50	
Tri-Cities	x	Nordstrom, Inc.		Fremont	Retail	Temporary	04/05/20	48	
Tri-Cities	x	Nordstrom, Inc.		Newark	Retail	Temporary	04/05/20	90	
Tri-Cities	x	IGT Global People Services		Fremont	Entertainment	Temporary	04/05/20	40	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 15 of 26

Tri-Cities	x	H&M		Newark	Retail	Temporary	04/06/20	25	
Tri-Cities	x	Torrid, LLC		Newark	Retail	Temporary	04/06/20	8	
Tri-Cities	x	Total Quality Maintenance, Inc. (TQM)		Fremont	Professional Services	Temporary	04/07/20	2	
Tri-Cities	x	Fremont Mazda		Newark	Retail	Temporary	04/07/20	64	
Tri-Cities	x	Brilliant General Maintenance		Fremont	Professional Services	Temporary	04/07/20	220	
Tri-Cities	x	Goodwill Industries of the Greater East Bay, Inc.		Fremont	Retail	Temporary	04/07/20	8	
Tri-Cities	x	Carmax, Fremont		Fremont	Retail	Temporary	04/08/20	151	
Tri-Cities	x	Sleep Number		Fremont	Retail	Temporary	04/09/20	2	
Tri-Cities	x	TJX Companies, Inc. dba TJ Maxx		Fremont	Retail	Temporary	04/12/20	163	
Tri-Cities	x	Tesla		Fremont	Manufacturing	Temporary	04/13/20	11083	
Tri-Cities	x	Ricoh USA, Inc.		Fremont	Professional Services	Temporary	04/13/20	1	
Tri-Cities	x	Ricoh USA, Inc.		Newark	Professional Services	Temporary	04/13/20	3	
Tri-Cities		Transportation Brokerage Specialists, Inc.		Newark	Transportation	Layoff	04/16/20	25	
Tri-Cities	x	Veolia North America, LLC		Fremont	Professional Services	Temporary	04/20/20	21	
Tri-Cities	x	Reyes Coca-Cola Bottling, LLC	x	Union City	Warehouse	Closure	04/21/20	26	
Tri-Cities	x	Enterprise Rent-A-Car Company of San Francisco, LLC		Fremont	Professional Services	Temporary	04/30/20	6	
Tri-Cities	x	Southern Glazer's Wine and Spirits, LLC		Union City	Warehouse	Layoff	05/01/20	60	
Tri-Cities	x	ISE Labs		Fremont	Science	Temporary	05/11/20	68	
Tri-Cities	x	Ricoh USA, Inc.		Union City	Professional Services	Temporary	05/11/20	1	
Tri-Cities	x	ITRenew		Newark	Technology	Closure	05/31/20	97	
Tri-Cities	x	The Bay Club Company		Fremont	Healthcare	Layoff	06/07/20	187	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 16 of 26

Tri-Cities		Child, Family & Community Services, Inc. - Blacow School		Fremont	Government/Education	Closure	06/30/20	6	
Tri-Cities		Child, Family & Community Services, Inc. - Musick School		Newark	Government/Education	Closure	06/30/20	2	
Tri-Cities		Child, Family & Community Services, Inc. - Administration Office		Union City	Government/Education	Closure	06/30/20	17	
Tri-Cities		Child, Family & Community Services, Inc. - Decoto Plaza Center		Union City	Government/Education	Closure	06/30/20	5	
Tri-Cities		Child, Family & Community Services, Inc. - Ash Street		Newark	Government/Education	Closure	06/30/20	3	
Tri-Cities	x	Macy's, Inc.		Newark	Retail	Layoff	06/30/20	59	
Tri-Cities	x	Philz Coffee, Inc.'s		Fremont	Food Services	Layoff	07/15/20	5	
Tri-Cities		Seagate US, LLC		Fremont	Manufacturing	Layoff	08/04/20	78	
Tri-Cities	x	Western Dental		Fremont	Healthcare	Layoff	08/14/20	1	
Tri-Cities		Ichor Systems, Inc.		Union City	Manufacturing	Layoff	12/31/20	77	
Tri-Valley		Ellie Mae, Inc.		Pleasanton	Technology	Layoff	07/14/19	90	
Tri-Valley		rePlanet, LLC		Dublin	Professional Services	Closure	08/03/19	1	
Tri-Valley		Kaiser	x	Pleasanton	Healthcare	Layoff	10/30/19	8	
Tri-Valley		Jabil, Inc.		Livermore	Manufacturing	Layoff	11/26/19	80	
Tri-Valley		Technical Transportation, Inc.		Pleasanton	Transportation	Closure	11/30/19	2	
Tri-Valley	x	Ricoh USA, Inc.		Livermore	Professional Services	Layoff	02/01/20	1	
Tri-Valley		Kaiser	x	Livermore	Healthcare	Closure	03/09/20	36	
Tri-Valley	x	RTFP Dental, Inc. dba Micodental Laboratories, Inc.		Livermore	Healthcare	Temporary	03/12/20	156	
Tri-Valley	x	US Perma, Inc.	x	Pleasanton	Construction	Temporary	03/16/20	81	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Page 17 of 26

Week Ending August 28, 2020

Tri-Valley	x	Cinema West dba Livermore 13 Cinema	x	Livermore	Entertainment	Temporary	03/16/20	47	
Tri-Valley	x	Knighthed Ventures, LLC		Livermore	Entertainment	Temporary	03/16/20	76	
Tri-Valley	x	Regal Cinemas		Dublin	Entertainment	Temporary	03/16/20	97	
Tri-Valley	x	Aldo US, Inc.		Livermore	Retail	Temporary	03/16/20	8	
Tri-Valley	x	Aldo US, Inc.		Pleasanton	Retail	Temporary	03/16/20	4	
Tri-Valley	x	24 Hour Fitness, USA, Inc.		Livermore	Healthcare	Temporary	03/17/20	83	
Tri-Valley	x	DAA Draexlmaier Automotive of America	x	Livermore	Manufacturing	Temporary	03/17/20	140	
Tri-Valley	x	Denica's, Inc.		Livermore	Food Services	Layoff	03/17/20	26	
Tri-Valley	x	Denica's, Inc.		Dublin	Food Services	Layoff	03/17/20	22	
Tri-Valley	x	Learn and Play Montessori School, LLC		Dublin	Government/Educ ation	Temporary	03/17/20	15	
Tri-Valley	X	Lazy Dog Restaurants, LLC		Dublin	Food Services	Temporary	03/17/20	136	
Tri-Valley	x	Trumpet Bahavioral Health		Dublin	Healthcare	Temporary	03/17/20	91	
Tri-Valley	x	Hof's Hut Restaurants, Inc. dba Lucille's Smokehouse Bar- B-Que		Dublin	Food Services	Layoff	03/17/20	50	
Tri-Valley	x	The Cheesecake Factory, Inc.		Pleasanton	Food Services	Temporary	03/17/20	201	
Tri-Valley	x	Livermore Valley Tennis Club		Livermore	Healthcare	Temporary	03/17/20	104	
Tri-Valley	x	Palm Event Center		Pleasanton	Entertainment	Temporary	03/17/20	93	
Tri-Valley	x	Casa Real		Pleasanton	Entertainment	Temporary	03/17/20	93	
Tri-Valley	x	Corporate Office of Beets Hospitality Group		Pleasanton	Hospitality	Temporary	03/17/20	93	
Tri-Valley	x	Performance Contracting, Inc.		Livermore	Construction	Temporary	03/17/20	81	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 18 of 26

Tri-Valley	x	Out West Restaurant Group, Inc. dba Outback Steakhouse		Dublin	Food Services	Temporary	03/18/20	56	
Tri-Valley	x	Harvey & Madding, Inc., dba Dublin Honda		Dublin	Retail	Temporary	03/18/20	75	
Tri-Valley	x	Dublin F2 Inc., dba Dublin Mazda		Dublin	Retail	Temporary	03/18/20	43	
Tri-Valley	x	Sauced BBQ & Spirits - Livermore		Livermore	Food Services	Temporary	03/18/20	75	
Tri-Valley	x	Finish Line At Macy's		Pleasanton	Retail	Temporary	03/18/20	6	
Tri-Valley	x	Pyramid Pleasanton Management, LP		Pleasanton	Hospitality	Temporary	03/19/20	41	
Tri-Valley	x	Clarks Americas, Inc.		Pleasanton	Retail	Temporary	03/19/20	6	
Tri-Valley	x	Clarks Americas, Inc.		Livermore	Retail	Temporary	03/19/20	9	
Tri-Valley	x	J.C. Penney Corporation, Inc.		Pleasanton	Retail	Temporary	03/20/20	128	
Tri-Valley	x	California Pizza Kitchen		Pleasanton	Food Services	Temporary	03/22/20	61	
Tri-Valley	x	DoubleTree by Hilton Pleasanton at the Club	x	Pleasanton	Hospitality	Temporary	03/22/20	120	
Tri-Valley	x	Thyssenkrupp Supply Chain Services		Livermore	Warehouse	Layoff	03/24/20	162	
Tri-Valley	x	Thyssenkrupp Supply Chain Services		Livermore	Warehouse	Layoff	03/24/20	246	
Tri-Valley	x	El Monte RV		Dublin	Retail	Layoff	03/25/20	25	
Tri-Valley	x	Western Dental		Livermore	Healthcare	Temporary	03/27/20	11	
Tri-Valley	x	The Original Mel's Diner		Livermore	Food Services	Temporary	03/27/20	13	
Tri-Valley	x	Forever 21		Pleasanton	Retail	Temporary	03/29/20	20	
Tri-Valley	x	Forever 21		Livermore	Retail	Temporary	03/29/20	47	
Tri-Valley	x	Abercrombie & Fitch - Hco.		Livermore	Retail	Temporary	03/29/20	75	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 19 of 26

Tri-Valley	x	Abercrombie & Fitch - Hco.		Pleasanton	Retail	Temporary	03/29/20	55	
Tri-Valley	x	Guitar Center, Inc.		Dublin	Retail	Temporary	03/30/20	41	
Tri-Valley	x	Lifetime Activities, Inc.		Pleasanton	Entertainment	Temporary	03/30/20	24	
Tri-Valley	x	Randstad Inhouse Services, LLC		Livermore	Professional Services	Temporary	03/30/20	28	
Tri-Valley	x	Strizzi's Restaurants, Inc.		Pleasanton	Food Services	Temporary	03/30/20	63	
Tri-Valley	x	Thyssenkrupp Industrial Services NA, Inc.		Livermore	Warehouse	Temporary	03/30/20	30	
Tri-Valley	x	Thyssenkrupp Industrial Services NA, Inc.		Livermore	Warehouse	Temporary	03/30/20	41	
Tri-Valley	x	Vince, LLC		Livermore	Retail	Temporary	03/30/20	8	
Tri-Valley	x	Burlington Coat Factory of Texas, Inc.		Dublin	Retail	Temporary	03/31/20	32	
Tri-Valley	x	Roman Catholic Welfare Corporation of Oakland, RCWC		Livermore	Government/Education	Layoff	03/31/20	8	
Tri-Valley	x	Comcast		Livermore	Technology	Closure	04/01/20	127	
Tri-Valley	x	Iron Mechanical, Inc.		Dublin	Construction	Layoff	04/01/20	88	
Tri-Valley	x	J.W. Peterson Painting, Inc.		Livermore	Construction	Temporary	04/01/20	119	
Tri-Valley	x	Kenyon Plastering of Livermore, Inc.		Livermore	Construction	Temporary	04/01/20	70	
Tri-Valley	x	Casino 580, LLC dba Parkwest Casino 580		Livermore	Entertainment	Temporary	04/02/20	194	
Tri-Valley	x	Ride Bus, LLC		Livermore	Transportation	Temporary	04/02/20	6	
Tri-Valley	x	HRLY Retail, LLC		Livermore	Retail	Temporary	04/02/20	9	
Tri-Valley	x	Carter's-Oshkosh B'gosh		Livermore	Retail	Temporary	04/03/20	35	
Tri-Valley	x	4Leaf, Inc.		Pleasanton	Construction	Temporary	04/03/20	106	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 20 of 26

Tri-Valley	x	Club Demonstration Services Inc.		Livermore	Food Services	Layoff	04/04/20	28	
Tri-Valley	x	Bed, Bath & Beyond		Dublin	Retail	Temporary	04/04/20	37	
Tri-Valley	x	H&M		Pleasanton	Retail	Temporary	04/05/20	25	
Tri-Valley	x	H&M		Livermore	Retail	Temporary	04/05/20	24	
Tri-Valley	x	Ross Stores, Inc.		Dublin	Retail	Temporary	04/05/20	117	
Tri-Valley	x	Nordstrom, Inc.		Dublin	Retail	Temporary	04/05/20	43	
Tri-Valley	x	Torrid, LLC		Livermore	Retail	Temporary	04/06/20	7	
Tri-Valley	x	Torrid, LLC		Pleasanton	Retail	Temporary	04/06/20	5	
Tri-Valley	x	Mathew Enterprise, Inc., dba Stoneridge Chrysler Jeep Dodge		Pleasanton	Retail	Temporary	04/07/20	71	
Tri-Valley	x	Goodwill Industries of the Greater East Bay, Inc.		Dublin	Retail	Temporary	04/07/20	9	
Tri-Valley	x	Goodwill Industries of the Greater East Bay, Inc.		Livermore	Retail	Temporary	04/07/20	13	
Tri-Valley	x	CarMax Pleasanton		Pleasanton	Retail	Temporary	04/08/20	168	
Tri-Valley	x	Ovations Fanfare, L.P. dba Spectra Food Services and Hospitality		Pleasanton	Food Services	Temporary	04/08/20	57	
Tri-Valley	x	Sleep Number		Pleasanton	Retail	Temporary	04/09/20	2	
Tri-Valley	x	G-Star Raw		Livermore	Retail	Temporary	04/10/20	4	
Tri-Valley	x	The Finish Line, Inc.		Livermore	Retail	Temporary	04/12/20	14	
Tri-Valley	x	TJX Companies, Inc. dba TJ Maxx		Dublin	Retail	Temporary	04/12/20	150	
Tri-Valley	x	TJX Companies, Inc. dba TJ Maxx		Livermore	Retail	Temporary	04/12/20	83	
Tri-Valley	x	Dick's Sporting Goods, Inc.		Dublin	Retail	Temporary	04/12/20	47	
Tri-Valley	x	San Francisco Premium Outlets - Calvin Klein		Livermore	Retail	Temporary	04/13/20	33	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Attachment V.E.1.

Week Ending August 28, 2020

Page 21 of 26

Tri-Valley	x	San Francisco Premium Outlets - Tommy Hilfiger		Livermore	Retail	Temporary	04/13/20	55	
Tri-Valley	x	San Francisco Premium Outlets - Heritage		Livermore	Retail	Temporary	04/13/20	10	
Tri-Valley	x	PHV Corporation - Livermore Warehouse		Livermore	Warehouse	Temporary	04/13/20	13	
Tri-Valley	x	C2 Educational System, Inc.		Pleasanton	Government/Education	Temporary	04/15/20	1	
Tri-Valley	x	Zara USA, Inc.		Pleasanton	Retail	Temporary	04/15/20	22	
Tri-Valley	x	Gillig, LLC	x	Livermore	Manufacturing	Temporary	04/17/20	519	
Tri-Valley	x	Lacoste USA, Inc.		Livermore	Retail	Temporary	04/17/20	9	
Tri-Valley		Gatan, Inc.		Pleasanton	Manufacturing	Temporary	04/20/20	105	
Tri-Valley		Southwestern & Pacific Specialty Finance, Inc.		Pleasanton	Finance	Closure	04/21/20	1	
Tri-Valley	x	Hexcel		Dublin	Technology	Layoff	04/23/20	78	
Tri-Valley	x	Ricoh USA, Inc.		Dublin	Professional Services	Temporary	04/27/20	2	
Tri-Valley	x	Enterprise Rent-A-Car Company of San Francisco, LLC		Livermore	Professional Services	Temporary	04/30/20	3	
Tri-Valley	x	Comcast		Livermore	Technology	Layoff	05/01/20	127	
Tri-Valley	x	University of San Francisco		Pleasanton	Government/Education	Temporary	05/14/20	1	
Tri-Valley	x	MH Sub I, LLC dba Internet Brands		Pleasanton	Retail	Layoff	05/22/20	10	
Tri-Valley		Castlewood Country Club		Pleasanton	Entertainment	Layoff	05/28/20	41	
Tri-Valley	x	Nordstrom, Inc.		Pleasanton	Retail	Layoff	06/01/20	336	
Tri-Valley	x	The Bay Club Company		Pleasanton	Healthcare	Layoff	06/07/20	275	
Tri-Valley	x	Macy's, Inc.		Pleasanton	Retail	Layoff	06/30/20	113	
Tri-Valley		Akima Infrastructure Services (AIS), LLC		Livermore	Professional Services	Layoff	08/31/20	499	
Tri-Valley	x	Eurofins NSC US, Inc.		Livermore	Professional Services	Layoff	09/01/20	25	

ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

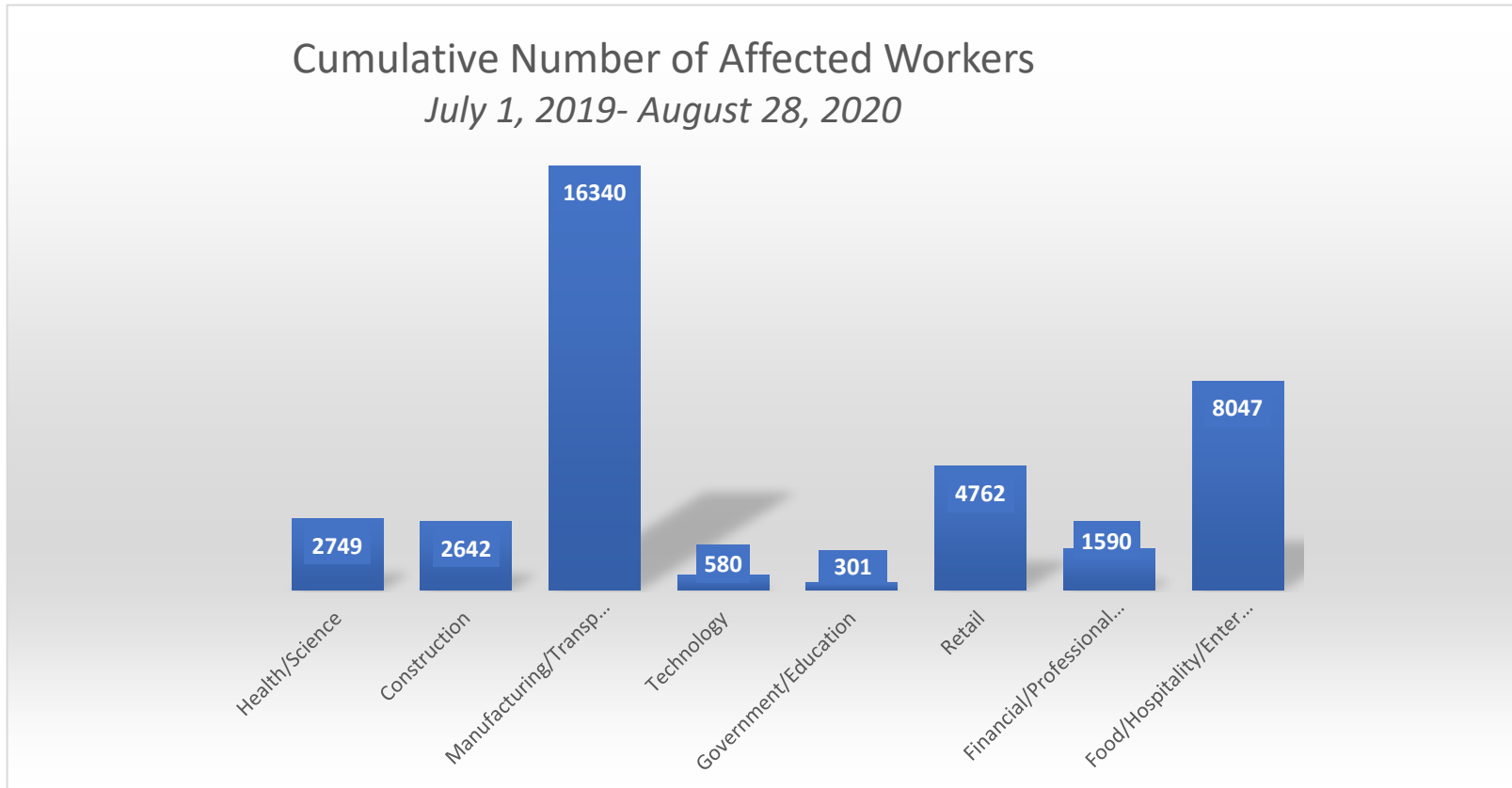
July 1, 2019 – December 31, 2020

Week Ending August 28, 2020

Industry	Affected Worker
Health/Science	2749
Construction	2642
Manufacturing/Transportation/Warehouse	16340
Technology	580
Government/Education	301
Retail	4762
Financial/Professional Services	1590
Food/Hospitality/Entertainment	8047

Cumulative Number of Affected Workers

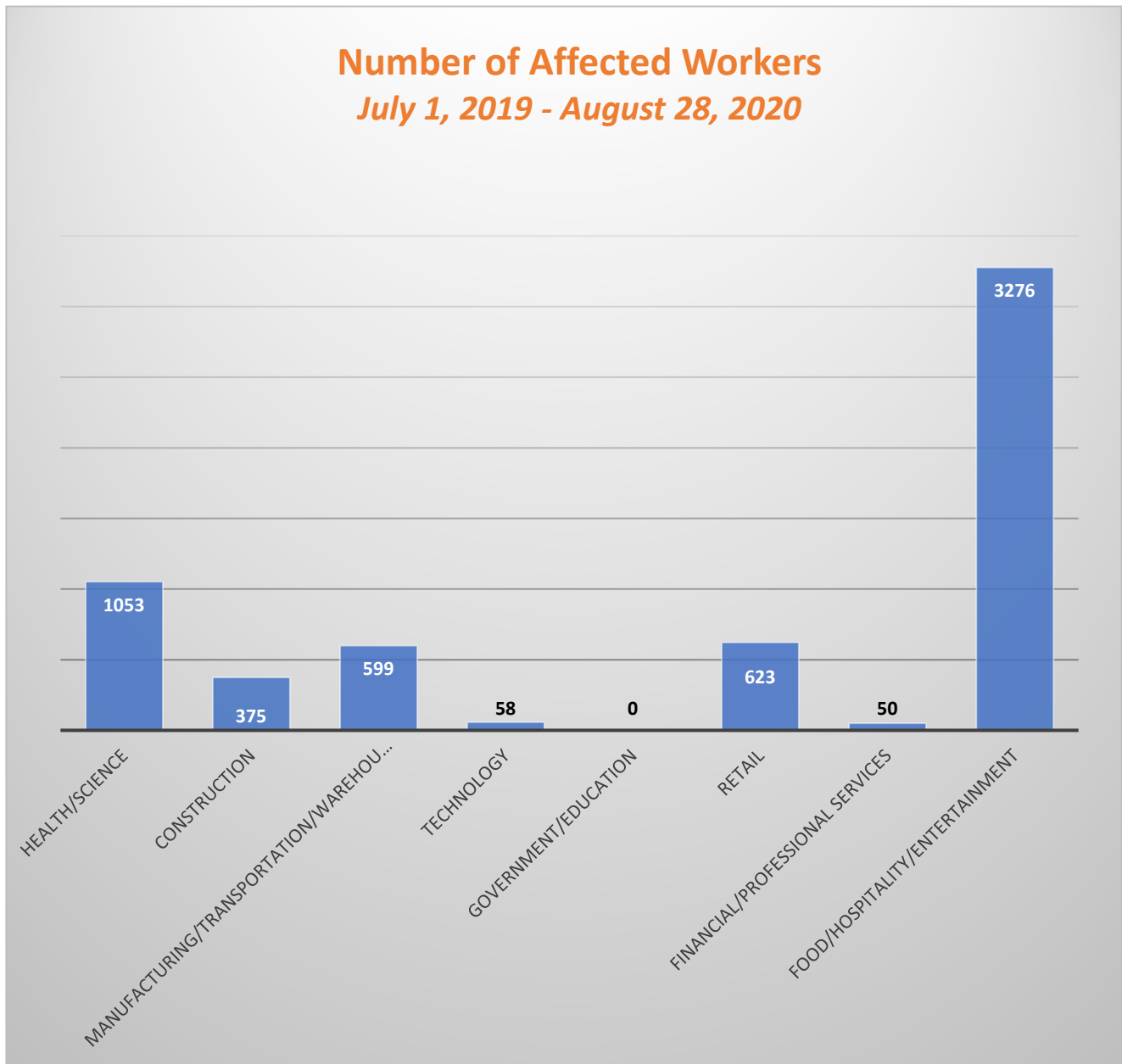
July 1, 2019- August 28, 2020



100

NORTH CITIES RAPID RESPONSE

Industry	Affected Workers
Health/Science	1053
Construction	375
Manufacturing/Transportation/Warehouse	599
Technology	58
Government/Education	0
Retail	623
Financial/Professional Services	50
Food/Hospitality/Entertainment	3276



ACWDB Layoff and Closure Weekly Report (Including COVID-19 Related Impacts)

July 1, 2019 – December 31, 2020

Week Ending August 28, 2020

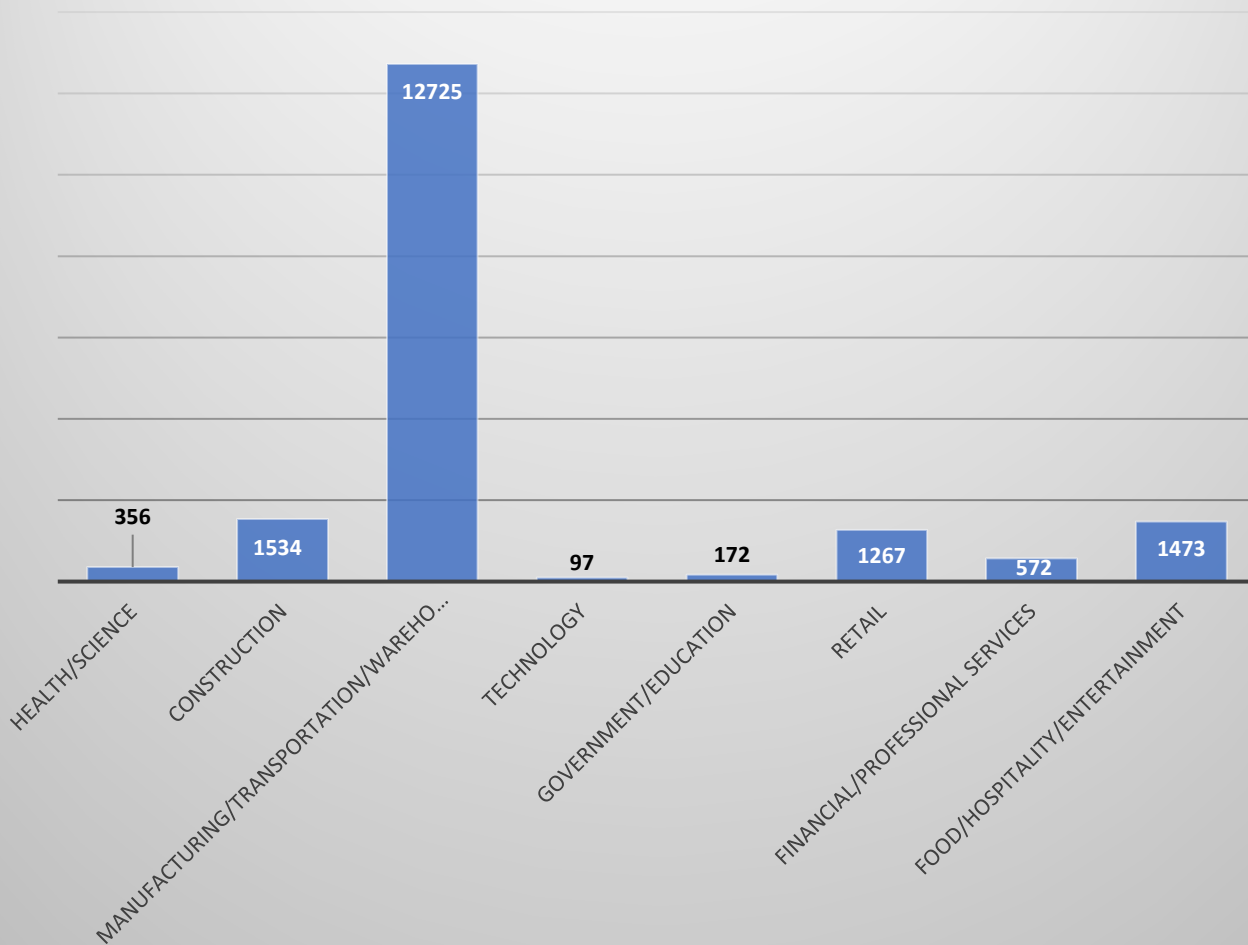
Attachment V.E.1.

Page 24 of 26

TRI-CITIES RAPID RESPONSE

Industry	Affected Workers
Health/Science	356
Construction	1534
Manufacturing/Transportation/Warehouse	12725
Technology	97
Government/Education	172
Retail	1267
Financial/Professional Services	572
Food/Hospitality/Entertainment	1473

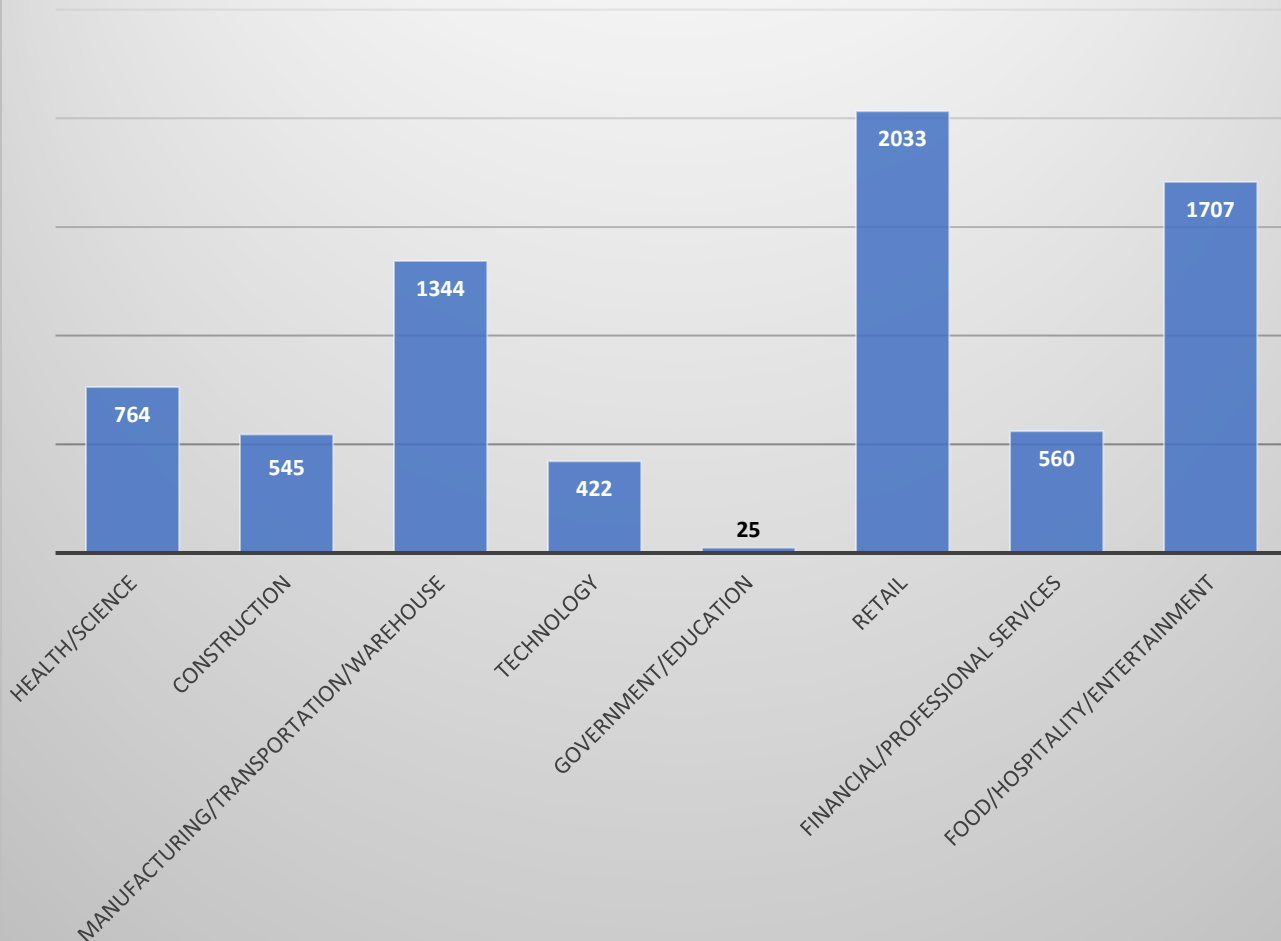
Number of Affected Workers
July 1, 2019- August 28, 2020



TRI-VALLEY RAPID RESPONSE

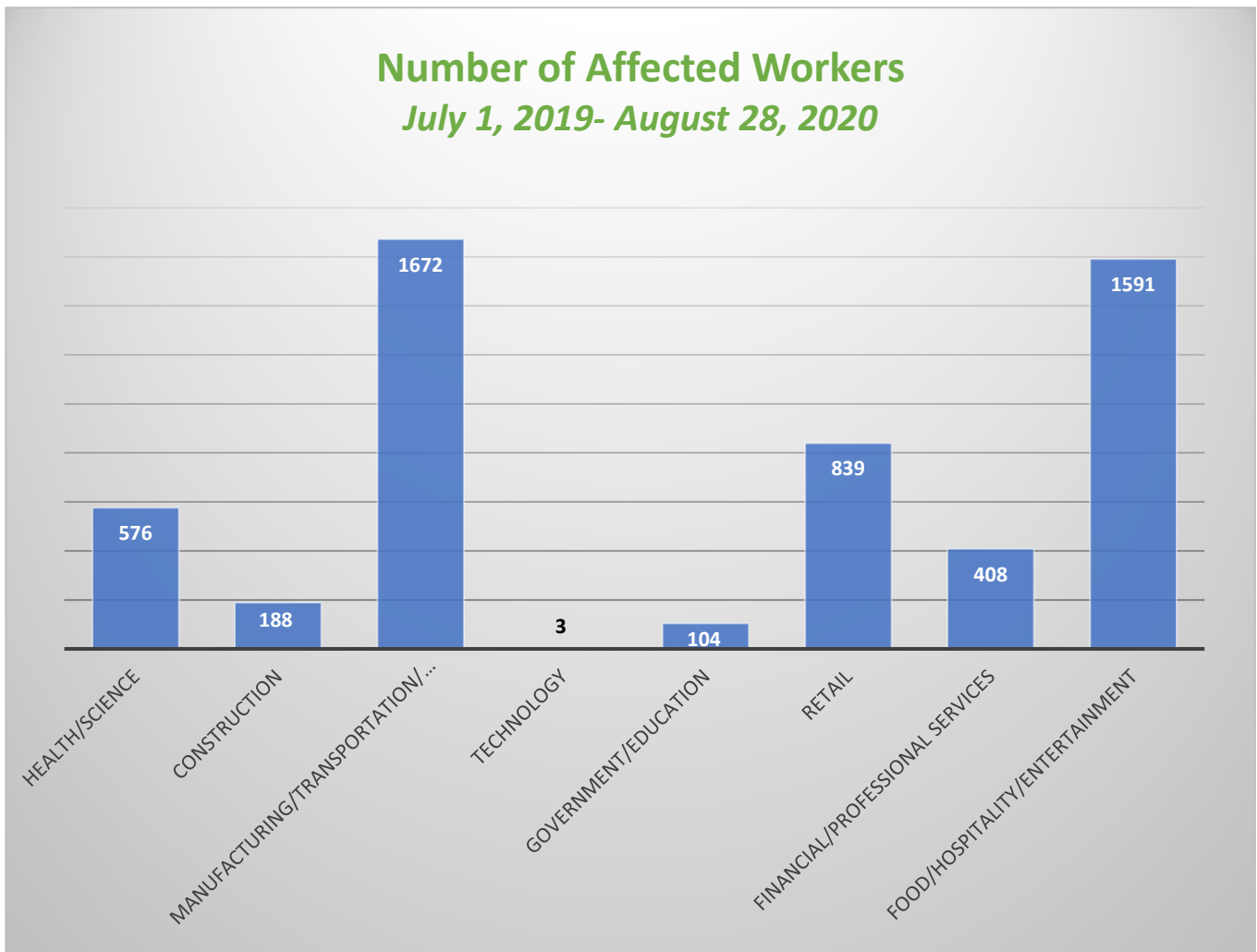
Industry	Affected Workers
Health/Science	764
Construction	545
Manufacturing/Transportation/Warehouse	1344
Technology	422
Government/Education	25
Retail	2033
Financial/Professional Services	560
Food/Hospitality/Entertainment	1707

Number of Affected Workers
July 1, 2019- August 28, 2020



EDEN RAPID RESPONSE

Industry	Affected Workers
Health/Science	576
Construction	188
Manufacturing/Transportation/Warehouse	1672
Technology	3
Government/Education	104
Retail	839
Financial/Professional Services	408
Food/Hospitality/Entertainment	1591



ITEM V.F. – REPORTS

FINANCIAL INDICATOR REPORTS – PY 2019/2020

BACKGROUND:

This item presents the Financial Indicator Reports for Alameda County Workforce Development Board (ACWDB) service providers for PY 2019/2020. The reports include actual expenditures for the Comprehensive America’s Job Center of California (AJCC), Career Services Providers and Youth Providers as of June 30, 2020.

Objectives of the Financial Indicator Report are to:

- Ensure the timely expenditure of available funds
- Assist operators in making changes to service delivery approaches
- Identify potential program and/or financial problem areas
- Identify under-expenditures that may be directed to more effective activities
- Be an indicator of the potential for the recapture of funds

AJCC/Career Services Providers - Status of Invoices & Expenditures:

ACWDB staff continue to work with AJCC/Career Services Providers to finalize outstanding performance and conditional funding issues. Invoices paid to date are reflected in the attached report. Please refer to Attachment V.F.1.

Youth Providers - Status of Invoices & Expenditures:

ACWDB staff continue to work with AJCC/Career Services Providers to finalize outstanding performance and conditional funding issues. Invoices paid to date are reflected in the attached report. Please refer to Attachment V.F.2.

Please contact Jennifer Mitchell, Program Financial Specialist, at (510) 259-3829 or by email at jennifer.mitchell@acgov.org if you have any questions.

ATTACHMENTS:

V.F.1. - Financial Indicator Report – AJCC/Career Services Providers PY 2019/20 Report

V.F.2. - Financial Indicator Report – Youth Providers PY 2019/20 Report

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
FINANCIAL INDICATOR REPORT -
AJCC/CAREER SERVICES PROVIDERS
REPORT DATES: 7-1-19 thru 6-30-20

PROGRAM YEAR 2019-20 Formula Funds	TOTAL CONTRACT	Latest Invoice date	Expends at Date of Invoice	Expends % of Annual	WIOA Balance
Providers	\$1,652,482		\$1,262,675	76.4%	\$389,806.52
Peralta CCD	\$347,021	3/31/20	\$232,279	66.9%	\$114,742.48
Rubicon Programs	\$644,468	5/31/20	\$508,891	79.0%	\$135,577.31
Ohlone CCD	\$429,645	3/31/20	\$303,279	70.6%	\$126,365.99
Chabot Las Positas CCD	\$231,348	5/31/20	\$218,227	94.3%	\$13,120.74

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
FINANCIAL INDICATOR REPORT -
YOUTH PROVIDERS
REPORT DATES: 7-1-19 thru 6-30-20

PROGRAM YEAR 2019-20 Formula Funds	TOTAL CONTRACT	Latest Invoice date	Expends at Date of Invoice	Expends % of Annual	WIOA Balance
Providers	\$1,009,463		\$761,031	75.4%	\$248,431.68
Eden Area ROP	\$100,946	3/31/20	\$32,327	32.0%	\$68,618.80
BYA / Berkeley Youth Alternatives	\$281,640	4/30/20	\$212,679	75.5%	\$68,961.38
SACCCRMH / La Familia	\$299,811	5/31/20	\$275,536	91.9%	\$24,274.95
Hayward Unified School District	\$327,066	3/31/20	\$240,489	73.5%	\$86,576.55

ITEM V.G. – REPORTS

TRAINING EXPENDITURES REPORT – PY 2019/2020

BACKGROUND:

This item presents the Training Expenditures Report for the Alameda County Workforce Development Board (ACWDB) for PY 2019/2020. The report includes expenditures and obligations of Workforce Innovation and Opportunity Act (WIOA) Adult and Dislocated Formula funds and allowable leveraged training expenditures as of June 30, 2020. The activity reflects training expenditures from services provided by the WIOA AJCC/Career Services Providers and the ACWDB's Business Services Unit.

Objectives of the Training Expenditures Report are to:

- Ensure that training expenditure requirements are met;
- Identify potential program and/or financial problem areas; and,
- Identify under-expenditures that may be directed to more effective training activities.

For PY 2019/2020, California WIOA requires that each Local Board spend an amount that is at least 30% of the total WIOA Adult plus total Dislocated Worker Formula funds allocated to the Local Area for each program year on training. Of the 30% amount, 20% must be from the WIOA Adult and/or Dislocated Workers Formula funds, and up to 10% of the 30% amount may be from other funds, including WIOA Discretionary funds and non-WIOA funds spent on training of participants. For PY 2019/2020, the 30% training requirement is \$953,355, of which at least \$635,570 (20%) must be WIOA Adult/Dislocated Worker Formula expenditures and no more than \$317,785 (10%) may be leveraged training funds from other sources.

Training Expenditures - Status of Expenditures & Obligations:

As of June 30, 2020, total training expenditures, including leveraged training, amount to \$933,543 (27.8% of the required 30%). The remaining 2.2% (\$19,812) needed to meet the required 30% has been obligated and is expected to be expended in July/August 2020. Please refer to Attachment V.G.1.

Please contact Jennifer Mitchell, Program Financial Specialist, at (510) 259-3829 or by email at jennifer.mitchell@acgov.org if you have any questions.

ATTACHMENTS:

V.G.1. – Training Expenditures Report – PY 2019/2020 Report

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
TRAINING EXPENDITURES REPORT
REPORT DATES: 7-1-19 thru 6-30-20

PROGRAM YEAR 2019-20	Expenditure Requirement	Expenditures at Report Date	Unliquidated Obligations	Balance to Meet Requirement	% Expended
WIOA Adult/DW Training	\$635,570	\$615,758	\$19,812	\$0	17.8%
Leverage Training	\$317,785	\$317,785	\$0	\$0	10.0%
Total (1)	\$953,355	\$933,543	\$19,812	\$0	27.8%

- (1) A minimum of 20% (\$635,570) of WIOA Adult + Dislocated Worker formula funds must be spent on training. Total training expenditures must equal or exceed 30% of the total WIOA Adult + Dislocated Workers Formula Allocation. Up to 10% (\$317,785) may be training dollars from other sources.

ITEM VI.A. - INFORMATION
SUB-REGIONAL WORKFORCE NETWORK EVALUATION FINDINGS

BACKGROUND:

The Alameda County Workforce Development Board (ACWDB) approved a three-year procurement for an America’s Job Center of California (AJCC) and three Career Services Providers (CSPs), for Adult and Dislocated Worker service delivery, through a Sub-Regional Workforce Network (SWN) model. The three-year procurement cycle for SWN services began in PY 2018/2019 (July 1, 2018) and extends through PY 2020/2021 (June 30, 2021).

The SWN model requires the AJCC and CSPs to lead their respective sub-regions and work with SWN partners to strategically expand client services within the community, integrate and coordinate client services, co-enroll individuals when possible, leverage resources, develop joint strategies, and to keep lines of communication open. SWN partners include:

- Adult Schools;
- Community Colleges;
- Community-based organizations that serve veterans, people with disabilities, and re-entry populations;
- Libraries;
- Employers;
- Social Services Agency; and,
- AJCC Mandated Memorandum of Understanding (MOU WIOA Title II-IV partners).

SUB-REGIONAL WORKFORCE NETWORK EVALUATION:

Committed to continuous quality improvement and responsive services, ACWDB also approved staff’s recommendation to evaluate the effectiveness of the SWN model at the end of the second program year in 2020 (April 1, 2020 through June 30, 2020). These actions prompted staff’s evaluation of the SWN model to answer the following three research questions:

Research Question 1 - Did ACWDB’s Adult and Dislocated Worker Career Services Providers adhere to the fidelity of the SWN model, by implementing core components of the model as Lead Coordinators within their sub-regions, and developing in-depth working relationships with SWN partners?

Research Question 2 - Which themes and concepts surfaced that suggest emerging promising practices related to the SWN model?

Research Question 3 - Which findings serve as recommendations that can be leveraged to develop promising practices, service improvements, and partnership enhancements?

Methods - The SWN model evaluation used an exploratory qualitative method, deemed most appropriate by the Department's Management Analyst (MA). Additional staff members were engaged in an initial content analysis of monthly service provider narrative reports to build consensus around the following SWN model core concepts:

1. Expanding job seeker access to services through outreach, cross-referrals, service coordination and co-enrollment with SWN partners;
2. Leveraging SWN partnerships to facilitate strategy and resource development; and,
3. Using technology to better reach and serve job seeker clients.

Staff MA developed two data collection tools to capture qualitative information - SWN Self-Assessment Tool and a Career Center Partner Survey, in order to give balance to the evaluation and allowing both sides of the partnership to weigh-in and carried out the SWN Evaluation.

Findings and Recommendations - The full SWN Evaluation report answers all three research questions, which can be found in the Report. The information below gives a quick look at some of the findings and recommendations in the SWN Evaluation:

Research Question 1 - Did ACWDB's Adult and Dislocated Worker Career Service Providers adhere to the fidelity of the SWN model, by implementing core components of the model as Lead Coordinators within their sub-regions, and by developing in-depth working relations with SWN partners?

- CSPs aligned with some of the core components of the SWN model, especially building more traction with some of community-based SWN partners, than in previous years. In the review of monthly narrative reports and other documents, providers were much more active in the community than in previous years. CSPs collectively and more prominently engaged adult schools, employers, community colleges, and libraries. While these partnerships are more robust, CSPs **will need to formalize their partnerships to establish an actual co-enrollment process.**
- **Partnerships with community-based organizations that serve people with disabilities, re-entry, and veterans has yielded mixed results.** Some providers have relationships with entities that serve these groups, but not necessarily connections to CBOs specifically. Other providers are at the very beginning of their partnership journeys with these CBOs. While some CBOs are not represented physically within specific sub-regions, their clients may reside in all parts of the county, making such a partnership worthwhile. While CSPs built more strategies with the community colleges, and adult schools, they now also need to **build more robust partnerships with CBOs.**

Research Question 2 - Which themes and concepts emerged that suggest emerging promising practices related to the SWN model?

- **Service delivery, orientations, and workshops onsite at partner location seems to yield promising results in terms of co-enrollments, building partner trust and rapport, and ensuring visibility in the community.** As seen with the Eden Area AJCC,

this level of community visibility seems to be positively linked to garnering partner interest and attendance in their quarterly partner meetings.

Research Question 3 - Which findings serve as recommendations that can be leveraged to develop promising practices, service improvements, and partnership enhancements?

1. Require dedicated Outreach Worker to staffing to ensure that community-based reach is possible and often;
2. Deliver services offsite much more often, particularly with a focus on community-based organizations (in light of COVID-19, attend partner virtual meetings often);
3. Establish a co-enrollment process that complements referral processes that lends itself to successful co-enrollment of clients;
4. Develop and distribute a community newsletter or other communication tools and share often to SWN partners and clients; and,
5. Continuously develop and evolve robust strategies to adapt services, in light of COVID-19 impacts with considerations to those whose Unemployment Insurance benefits may be on the brink of exhaustion and in closer partnership with SWN and Local Plan partners.

Staff concluded the SWN Evaluation Report with a final note that the recommendations in the SWN Evaluation report are flexible and relevant enough to be applied to any new model in the future, in line with ACWDB's commitment to continuous quality improvement and responsive service delivery.

Update:

Staff presented information about the SWN evaluation and findings at the Joint OE and SS Committee on August 19, 2020 to bring the committee along the process, since the item was introduced in the Systems and Strategies Committee.

The entire report will be provided as a handout at the September board meeting on September 10, 2020.

For more information, please contact Latoya Reed, Management Analyst at (510) 259-3833 or by email at: latoya.reed@acgov.org.

ITEM VI.B. – INFORMATION

BIOMEDICAL MANUFACTURING INDUSTRY STUDY FOR ALAMEDA COUNTY

BACKGROUND:

For Program Year 2020/2021, the Alameda County Workforce Development Board (ACWDB) is contracting with the Biomedical Manufacturing Network (BMN) to conduct an *Alameda County Biomedical Industry Study* to provide biomedical industry-specific data and analysis. The study is based on a presentation by BMN’s Director Dr. Gregory Theyel at the “Emerging Biomedical Sectors in the East Bay” event in Hayward where he outlined how biomedical manufacturing companies cluster around specific operations throughout the Bay Area and relocate depending on stage of development.

The objective of the industry study is to analyze historical clusters and spatial changes in the biomedical industry within Alameda County based on data collected in 2014 and early 2020, and identify new trends to help inform ACWDB’s workforce strategies and the ISOF policy development in this sector. The BMN Report will specifically address company, employment, and location changes in the biomedical industry and will identify current and emerging skills needed within the industry.

The BMN’s industry study will assist ACWDB in expanding business engagement in the biomedical sector through increased employer relationships, resulting in greater connections to career service provider partners and clients, and optimization of relevant trainings. The study will be used to inform regional collaboration within the industry and amongst our R.P.U partners, as well as worker transition opportunities for laid-off workers. Results will be shared with workforce and educational communities.

The industry study is expected to be available in early Fall 2020. The BMN will also provide an update to relevant analysis in late 2020 to reflect any changes as a result of potential impacts of the COVID-19 pandemic.

The BMN is a partnership of more than 1,000 biomedical companies in the San Francisco Bay Area. BMN maintains databases and maps of biomedical companies and assists companies with manufacturing, technology, and business planning, including product design, production planning, and supply chain management.

For further information, please contact Samantha Miller, Business Services Coordinator at (510) 259-3832 or through email at samiller@acgov.org.

ITEM VI.C. – INFORMATION

BUSINESS ASSISTANCE PROGRAM (BAP) UPDATE

BACKGROUND:

In March 2020, the Alameda County Workforce Development Board (ACWDB) initiated the current iteration of the Business Assistance Program (BAP) in partnership with The Corporation for Manufacturing Excellence (Manex). This long-standing collaboration is one of ACWDB's primary layoff aversion strategies in that it provides pro-active business improvement solutions to 8-10 small-medium sized manufacturing companies struggling with increasing costs or decreasing sales. As the consulting body, Manex experts conduct business assessments of companies to identify opportunities for sales growth and/or areas for cost improvements.

With the onset of the COVID-19 pandemic, ACWDB staff quickly pivoted to expand the program's offerings to include cash flow challenges and re-opening protocols that quickly impacted manufacturing companies. Manex has also provided increased assistance in the areas of finance, revenue generation, and cost containment as a result of lost volume and clientele due to the pandemic.

To promote the BAP, Manex contacted 550 manufacturers with employee ranges from two to five hundred. Outreach was conducted repeatedly via email, postcard, and by telephone and the response rate has been particularly strong due to loss production and sales as a result of the pandemic.

The following is a progress report provided by Manex on program services to date.

COVID-19 Related Services:

McKinsey and Company forecast that it will take until 2025 for manufacturing to get back to the same Gross Domestic Product (GDP) level as 2019. Virtually all Alameda County manufacturers are reporting:

- Financial Impacts
- Operational Changes
- Significant Supply Chain Disruptions
- Radical changes in demand sectors: Restaurants vs. Grocery Stores for example

Re-Opening Protocols: Manex developed a set of protocols based upon the Manufacturing Extension Partnership (MEP), Centers for Disease Control and Prevention (CDC) and Lear Automotive Protocols for reopening safely or staying open safely. Companies that have benefited from these services include: Alter-G (Fremont), Santini Foods (San Lorenzo) and Power Know (Fremont). Assistance was focused on individual need and discussions with leadership and included the following:

- Step-by-step guides for setting up a pandemic response team
- Cleaning and disinfection procedures with layered audit

- Recommended materials and inventory levels, personal protective equipment (PPE) and cleaning
- Staggering shifts and lunch breaks and other social distancing
- On-site health screening
- Daily Self Screening Protocol
- Self-Quarantine and return to work protocol
- Protocols for isolating employees who become ill at work
- Protocols for contractors and suppliers including transportation
- Inbound materials parts and materials

Strategy, Finance, Operations: Manex has begun work with several companies impacted by lost business due to Covid-19 and that have wanted to focus on a way forward. Companies benefiting from these services include: Production Robotics (San Leandro), Petit Pot (Emeryville) and NAIA Gelato (San Leandro). In all cases Manex is benchmarking against industry data to provide a comparison and providing five-year industry trends and projections along with current key success factors based on industry analysts.

Manex's strategy guidance thus far includes far-reaching choices for an owner regarding which industry segments to jettison and which ones to focus on. Operationally Manex is performing a food safety audit to ensure both Hazard Analysis Critical Control Point (HACCP) and Good Manufacturing Practices (GMP) have safe production processes during the pandemic. In addition, Manex is addressing operational excellence, food safety, efficiency of equipment, equipment down time, and workforce and leadership assistance. Manex's work continues with several more assessments planned between now and September.

For further information, please contact Samantha Miller, Business Services Coordinator at (510) 259-3832 or through email at samiller@acgov.org.

ITEM VI.D. – INFORMATION

**BIOTECH AND ADVANCE MANUFACTURING RAPID REEMPLOYMENT (BAMRR)
CLOSE-OUT SUMMARY**

BACKGROUND:

Faced with a sharp spike in layoff activity in the fourth quarter of PY 2018/2019, the Alameda County Workforce Development Board (ACWDB) pursued and was successfully awarded a State of California Additional Assistance grant. The grant was operationalized under the working name “Biotech and Manufacturing Rapid Reemployment (BAMRR)” and sunset on May 31, 2020. A performance measure for the grant included training and employment placement of 150 Dislocated Workers. This enhancement to our Dislocated Worker Program was a reach goal but also was an opportunity to pilot new training innovations within ACWDB workforce system. The training offerings were expanded to include other ISOF aligned industries. The expanded BAMRR training categories included construction, information technology, manufacturing, and transportation & logistics.

The table below summarizes BAMRR performance:

BAMRR CLOSE OUT METRICS						
Measure	New Enrollment	Entered Training	Training Completion	Outreach Events	Credential Attainment	Entered Employment
Number	141	104	82	5	10	25
% of Goal	92%	68%	53%	100%	7%	17%

FINDINGS:

There were several key takeaways and beneficial results in addition to performance including:

- Expanding the number and types of training available for participants
- Measuring the ability of the system to offer cohort-based trainings
- Measuring interest in sector-based trainings offering industry credentials
- Creating on-ramp opportunities for potential new service providers
- Measuring the scaling capacity of existing system providers

CONCLUSION:

BAMRR programing demonstrated strong frontend recruitment and outreach efforts on behalf of service providers. Some providers demonstrated more success than others in identifying and implementing sector specific cohort models. A large portion of participants were scheduled to begin or continue training between March and May 2020; however, the COVID-19 pandemic had an adverse impact on the ability of programs to complete trainings, obtain certification and place participants into employment. To mitigate the challenges imposed by the disruption to trainings and certification testing due to COVID-19, we encouraged a co-enrollment strategy to maximize participants ability to complete in FY 2020/2021.

For more information, please contact Carmelo San Mames, Senior Strategic Partnership Coordinator at (510) 259-3828 or by email at Carmelo.SanMames@acgov.org.

ITEM VI.E. – INFORMATION

PERFORMANCE OUTCOMES AND IMPACTS FOR PY 2019/2020 WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA) ADULT & DISLOCATED WORKER AND YOUTH PROGRAMS

BACKGROUND:

At their March 12, 2020 meeting, the Alameda County Workforce Development Board (ACWDB) authorized staff to implement conditional funding actions as prescribed in Youth and Career Service Provider (CSP) contracts for non-attainment of PY 2019/2020 contract performance goals as follows:

1. If 100% of contract performance goals are not met by March 31, 2020, withholding of 25% of Workforce Innovation and Opportunity Act (WIOA) grant funds for PY 2019/2020 would be triggered; and
2. Forfeiture of that same 25% of WIOA grant funds by contracted service providers if 100% of contract performance goals were not fully attained by June 30, 2020.

The contract performance measures that were being considered for determination of whether providers would receive their full PY 2019/2020 funding allocations were:

For In-School and Out-of-School Youth Providers:

1. Number of new enrollments
2. Percentage of newly enrolled participants who received a Work-Based Learning service
3. Percentage of newly enrolled participants who received a Soft/Core Skills or Leadership Development service

For Adult and Dislocated Worker Providers:

1. Number of new enrollments within their Adult funding stream
2. Number of new enrollments within their Dislocated Worker funding stream
3. Training dollars obligated within their Adult funding stream
4. Training dollars obligated within their Dislocated Worker funding stream
5. Number of On-the-Job Training (OJT) enrollments.

UPDATE:

Contract performance calculations for PY 2019/2020 have been finalized and the resulting reports have been published in this packet in the Reports section (Section V.).

In-School and Out-of-School Youth Providers:

All of the contracted service providers funded through ACWDB's WIOA Youth funding streams were able to achieve their full contract performance goals in the three categories referenced above. Therefore, they will all be eligible to receive their full PY 2019/2020 funding allocation.

Adult and Dislocated Worker Providers:

ACWDB’s Adult and Dislocated Worker providers achieved contract performance in the relevant categories (referenced above) as follows:

Adult / Dislocated Worker Service Providers	Contract Performance Categories					Average of attainments in these categories Rounded down
	New Enrollments		Training Obligations		OJT	
	Ad	DW	Ad	DW		
Rubicon – Eden	100%*	100%*	100%	100%	33.3%	86%
Peralta – North Cities	100%*	100%*	99%	80.0%	28.6%	81%
Ohlone – Tri-Cities	100%*	100%*	100%	100%	100%	100%
Chabot/Las Positas - Valley	100%*	100%*	100%	100%	100%	100%

* Achievements in this category exceeded 100% of goal.

For those goals that were not fully attained, significant progress was made toward goals in most categories. However, two of ACWDB’s Adult and Dislocated Worker programs failed to demonstrate meaningful progress toward their OJT goals. Low achievements in OJT numbers significantly lowered average performance numbers for those two service providers.

In recognition of the diligent efforts the service providers exercised toward improved outcomes overall, ACWDB staff elected to award PY 2019/2020 grant funds based on a percentage basis. Performance attainments across the five performance categories has been averaged to determine the percentage of PY 2019/2020 funding allocation each provider would be eligible to receive.

Per the chart above, both Ohlone College and Chabot/Las Positas, ACWDB’s Career Services Provider (CSP) in the Tri-Cities and Valley regions of Alameda County, were the two providers that fully achieve their contract performance goals for PY 2019/2020. Rubicon Programs and Peralta College (Eden and North Cities, respectively) suffered very low attainments in their OJT enrollments and therefore realized a decrease in reimbursements for in their allocations for PY 2019/2020.

Provider	Full PY 19/20 Allocation	Average % of Performance Attainments	Amount of Allocation eligible to receive	Amount Forfeited
Rubicon – Eden	\$644,468	86%	\$554,242	\$90,226
Peralta – North Cities	\$347,021	81%	\$281,087	\$65,934
Ohlone – Tri-Cities	\$429,645	100%	\$429,645	\$0
Chabot/Las Positas – Valley	\$231,348	100%	\$231,348	\$0

While the two lowest performers suffered more loss of funding due to their performance, all of ACWDB’s Adult and Dislocated Worker providers were able to achieve contract performance attainments above 75% - mitigating a full 25% forfeiture.

For further information, please contact Michele G. Garcia, Workforce Board System Administrator at (510) 259-3802 or through email at MGGarcia@acgov.org.

ITEM VI.F. – INFORMATION

LEGISLATIVE UPDATE **FEDERAL WORKFORCE FUNDING PROPOSALS AND STATE UPDATE**

BACKGROUND:

Staff presented a legislative update to the Executive Committee on August 26, 2020 to provide an update on federal workforce funding and COVID-19/stimulus proposals since the passage of the Coronavirus Aid, Relief, and Economic Security (CARES) Act and also added a state legislative update.

The CARES Act provided \$2.2 trillion in national COVID-19 relief to impacted businesses, workers, families, and individuals on March 27, 2020, additional federal legislation has been proposed but not signed into law. Congress has been divided over the next stimulus and COVID-19 relief bill. Amid the debate, which has been centered on fundamental differences between House Democrats and Senate Republicans, the Relaunching America's Workforce Act was introduced by Chairman of Education and Labor Committee, Bobby Scott on May 1, 2020.

Relaunching America's Workforce Act proposes \$15 billion for workforce development across different systems, including Workforce Innovation and Opportunity Act (WIOA) Title I. Below are some of the bill's proposed investments and objectives:

- Expand WIOA Title I eligibility and extend services to Pandemic Unemployment Insurance Claimants (non-traditional UI Claimants such as gig workers);
- Allow for up to 40 percent of funds to be used for incumbent worker training or transitional jobs with a focus on public sector employment;
- Allow the Governor to reserve an additional 10 percent of funds to support areas/regions most impacted by the pandemic;
- Strengthen and provide \$500 million for National Dislocated Worker Grants (NWDG) to address COVID-19 related employment;
- Strengthen and provide \$2.5 billion for state rapid response activities including layoff aversion strategies and dislocated worker activities; and,
- Authorize \$2.5 billion to provide subsidized employment for youth and young adults, including investments for the development of employer partnerships with employers and community-based organizations, and counseling, navigation supports, and supportive services.

- All proposed Relaunching America’s Workforce Act investments can be found in the Table below:

Program	Amount
National Dislocated Worker Grants	\$500 Million
State Dislocated Worker Grants	\$2.5 Billion
Youth Workforce Investment Activities	\$2.5 Billion
Adult Employment and Training Activities	\$2.5 Billion
Wagner-Peyser/Employment Service	\$1 Billion
Job Corps	\$500 Million
Native American Programs	\$150 Million
Migrant and Seasonal Farmworkers	\$150 Million
YouthBuild	\$250 Million
Reentry Employment Opportunities	\$350 Million
Registered Apprenticeships	\$500 Million
Adult Education and Literacy	\$1 Billion
Community College and Industry Partnership Grants	\$2 Billion
Department of Labor Administration	\$90 Million
Career and Technical Education	\$1 Billion
Department of Education Administration	\$10 Million
Total	\$15 Billion

The Health and Economic Recovery Omnibus Emergency Solutions Act or the (HEROES Act) was introduced by the House on May 12, 2020 and proposes to supplement the CARES Act, by providing an additional \$3 trillion stimulus package in response to the pandemic. The HEROES Act proposes provisions to provide sufficient medical equipment to essential workers, extends eviction moratoriums, provides student loan protections, protects people experiencing homelessness, and provides an additional stimulus check. It also keeps the enhanced Unemployment Insurance (UI) benefit in place until January 2021.

HEROES also expands Paycheck Protection Program (PPP) eligibility and eliminates the 75% payroll requirement, which adds flexibility on how the loan could be used. In terms of workforce funding, HEROES Act proposes over \$2 billion for WIOA programs:

- \$485 million for Adult and Dislocated Workers, with an emphasis on serving those whose employment was adversely impacted by the pandemic;
- \$518 million for youth program activities;
- \$597 million for state dislocated worker training activities;
- \$400 million for NDWG; and,
- \$25 million for migrant and seasonal farm worker programs.

The Safely Back to School and Back to Work Act (formerly HEALS Act) was introduced by the Senate on July 27, 2020 and would provide an additional \$1 trillion stimulus package in response to the pandemic. It would decrease the enhanced UI benefit from \$600/week to

\$200/week through the end of September and doesn't address eviction moratoriums. This proposal also infuses an additional \$190 billion in the PPP, expands eligibility, eliminates the 75% payroll requirement, and allows businesses to request a second loan. In terms of workforce funding, the Safely Back to School and Back to Work Act proposes:

- \$950 million for WIOA Title I (\$500 million for Dislocated Workers);
- \$150 million each for Adult, Youth, and Dislocated Worker National Reserve; and,
- Wagner-Peyser would also receive \$350 million along with over \$1 billion for states to process UI claims.

WIOA Funding has been a priority of the California Workforce Association's (CWA) since recent Congressional proposals have significantly trimmed workforce funding from the proposed \$15 billion in Relaunching America's Workforce Act. CWA requested that local workforce development board leadership contact Congressional members to advocate for robust and sufficient WIOA funding, consistent with Relaunching America's Workforce Act. Staff prepared letters for ACWDB's Chair and sent them to Representatives Barbara Lee and Eric Swalwell, in line with CWA's request. To date, Senator Dianne Feinstein addressed a letter to Senate leadership calling for \$15 billion in workforce programming.

State Legislation – AB 1457 requires the Employment Training Panel (ETP) to establish a pilot project to engage in regional skills mapping and create a regional business training center network of at least 10 sites through a partnership with the California Community Colleges, GO-Biz, and the Labor Agency. In addition, the bill requires the ETP to establish an advisory board of businesses, workforce, and economic development stakeholders to provide guidance to the pilot project.

CWA called on local boards to forward their letter of opposition to AB 1457 to state legislators, as they deemed AB 1457 duplicative of local boards' regional planning efforts and also cited that the work required in AB 1457 would be slightly outside the core ETP program functions and would create unknown but significant new General Fund costs that may result in fiscal pressures on existing workforce development and ETP programs. See attachment VII.F.3 for CWA's opposition letter.

For more information, please contact Latoya Reed, Management Analyst at (510) 259-3833 or by email at latoya.reed@acgov.org.

ATTACHMENTS:

VI.F.1. – Letters to Congressional members Lee and Swalwell

VI.F.2. – Senator Feinstein's letter to Senate Leadership for robust workforce funding

VI.F.3 - CWA's AB 1457 opposition letter



July 29, 2020

The Honorable Eric Swalwell
407 Cannon House Office Building
U.S. House of Representatives
Washington, DC 20515

Dear Representative Swalwell:

The Alameda County Workforce Development Board applauds Congress' ongoing and bipartisan efforts to respond to the COVID-19 pandemic, including legislation that has shored up our unemployment insurance system, expanded access to food and other needed assistance programs, and otherwise helped to blunt the immediate impact of the crisis on America's families, workers, businesses, and economy.

Over the past six weeks, more than 33 million workers newly filed for unemployment benefits, and unemployment could easily reach 20 percent; cresting above even the Great Depression era numbers. As we look to future packages that respond to our current crisis and its recovery, workers and businesses desperately need Congress to include vital investments in the skills that workers need to fill in-demand jobs today and return to the workforce, once our economy reopens.

Specifically, I write you to urge Congress to immediately invest at least \$15 billion in our nation's workforce development system, consistent with investments proposed in the Relaunching America's Workforce Act, to ensure that we can respond quickly to current and projected demands for new workers in key industries, while helping those who have lost their jobs as a result of this crisis to transition to new family-supporting jobs.

Funding of this magnitude is necessary to allow for services aimed at assisting the millions of Americans who will need help navigating the new unemployment and reemployment process in this time of crisis and businesses working to reskill and upskill workers. It will help workers identify careers within in-demand industries and occupations, seek the education and training needed for these careers, and access supports like childcare and transportation that can help them succeed in training and in new jobs. It will ensure businesses are able to inform training provided within in-demand occupations and empower states and local areas to support access and analysis of labor market information necessary for rapid response to regional needs.

Our nation's workforce system – including workforce boards, labor unions, community and technical colleges, community-based organizations, and other stakeholders – stands ready to assist in getting U.S workers and businesses the skills and resources they need for today's challenges and tomorrow's economic resurgence. Unfortunately, current investments in the U.S. workforce

system fall far short of the needs of workers, businesses, and communities. The U.S. invests 25 percent less in workforce programming today than we did before the great recession.

During that downturn, the workforce system experienced more than 200 percent increase in the number of Americans seeking reemployment and training services. At that time, Congress responded with a 40 percent increase in funding for employment and training assistance through the American Reinvestment and Recovery Act – enabling the nation’s workforce system to serve more than 8 million people in 2009. Today’s crisis is even more acute and necessitates a more drastic investment to meet current and future need.

Again, I urge Congress to invest at least \$15 billion in the nation’s workforce development system, including programs authorized under the Workforce Innovation and Opportunity Act (WIOA) that are designed to serve adults, dislocated workers and opportunity youth, as well as Wagner-Peyser and Adult Education and Family Literacy; and the Perkins Career and Technical Education Act as part of the next stimulus package.

Thank you for your continued efforts to mitigate the harmful impacts of this pandemic on U.S. workers and businesses, and we look forward to working with your offices to make sure our next legislative response includes necessary investments in our most important resource: our people.

Sincerely,



Bethany McCormick
Chair of the Alameda County Workforce Development Board

cc: The Honorable Speaker Nancy Pelosi
The Honorable Leader Kevin McCarthy,
Patti Castro, Director of the Alameda County Workforce Development Board

July 29, 2020

The Honorable Barbara Lee
2470 Rayburn House Office Building
U.S. House of Representatives
Washington, DC 20515

Dear Representative Lee:

The Alameda County Workforce Development Board applauds Congress' ongoing and bipartisan efforts to respond to the COVID-19 pandemic, including legislation that has shored up our unemployment insurance system, expanded access to food and other needed assistance programs, and otherwise helped to blunt the immediate impact of the crisis on America's families, workers, businesses, and economy.

Over the past six weeks, more than 33 million workers newly filed for unemployment benefits, and unemployment could easily reach 20 percent; cresting above even the Great Depression era numbers. As we look to future packages that respond to our current crisis and its recovery, workers and businesses desperately need Congress to include vital investments in the skills that workers need to fill in-demand jobs today and return to the workforce, once our economy reopens.

Specifically, I write you to urge Congress to immediately invest at least \$15 billion in our nation's workforce development system, consistent with investments proposed in the Relaunching America's Workforce Act, to ensure that we can respond quickly to current and projected demands for new workers in key industries, while helping those who have lost their jobs as a result of this crisis to transition to new family-supporting jobs.

Funding of this magnitude is necessary to allow for services aimed at assisting the millions of Americans who will need help navigating the new unemployment and reemployment process in this time of crisis and businesses working to reskill and upskill workers. It will help workers identify careers within in-demand industries and occupations, seek the education and training needed for these careers, and access supports like childcare and transportation that can help them succeed in training and in new jobs. It will ensure businesses are able to inform training provided within in-demand occupations and empower states and local areas to support access and analysis of labor market information necessary for rapid response to regional needs.

Our nation's workforce system – including workforce boards, labor unions, community and technical colleges, community-based organizations, and other stakeholders – stands ready to assist in getting U.S workers and businesses the skills and resources they need for today's challenges and tomorrow's economic resurgence. Unfortunately, current investments in the U.S. workforce

system fall far short of the needs of workers, businesses, and communities. The U.S. invests 25 percent less in workforce programming today than we did before the great recession.

During that downturn, the workforce system experienced more than 200 percent increase in the number of Americans seeking reemployment and training services. At that time, Congress responded with a 40 percent increase in funding for employment and training assistance through the American Reinvestment and Recovery Act – enabling the nation’s workforce system to serve more than 8 million people in 2009. Today’s crisis is even more acute and necessitates a more drastic investment to meet current and future need.

Again, I urge Congress to invest at least \$15 billion in the nation’s workforce development system, including programs authorized under the Workforce Innovation and Opportunity Act (WIOA) that are designed to serve adults, dislocated workers and opportunity youth, as well as Wagner-Peyser and Adult Education and Family Literacy; and the Perkins Career and Technical Education Act as part of the next stimulus package.

Thank you for your continued efforts to mitigate the harmful impacts of this pandemic on U.S. workers and businesses, and we look forward to working with your offices to make sure our next legislative response includes necessary investments in our most important resource: our people.

Sincerely,



Bethany McCormick

Chair of the Alameda County Workforce Development Board

cc: The Honorable Speaker Nancy Pelosi
The Honorable Leader Kevin McCarthy,
Patti Castro, Director of the Alameda County Workforce Development Board



United States Senate

August 3, 2020

The Honorable Mitch McConnell
Majority Leader
U.S. Capitol
Washington, DC 20510

The Honorable Charles E. Schumer
Democratic Leader
U.S. Capitol
Washington, DC 20510

Dear Leaders McConnell and Schumer:

With more than 30 million Americans receiving unemployment benefits and with the unemployment rate expected to remain at high levels for the foreseeable future, I believe Congress should provide substantial funding for workforce development programs as it has done in previous recessions.

Workforce development programs are critical not just for skill development, but also for helping dislocated workers transition to better-paying, more stable jobs. In the past, Congress has acknowledged that a recession is an excellent time to invest in and expand existing workforce programs since millions of laid off workers have opportunities to develop their skills they may not have had when they were employed full-time.

The HEALS Act, which Senate Republicans announced last week, includes just under \$1 billion for workforce programs, but this is far short of the scale of funding Congress has provided during previous recessions. For example, the 2009 *American Recovery and Reinvestment Act* provided nearly \$5 billion for workforce programs. In part due to the larger scale of the current economic crisis, the Campaign to Invest in America's Workforce has called for at least \$15 billion in funding for such programs.

Tens of millions of Americans are currently without jobs, and many of them are likely to remain unemployed for the foreseeable future. It is imperative that Congress help these dislocated workers by providing funding for workforce development programs in the next coronavirus relief bill that is commensurate with the scale of the current economic downturn.

Sincerely,

A handwritten signature in blue ink that reads "Dianne Feinstein".

Dianne Feinstein
United States Senator



August 19, 2020

Senator Anthony Portantino
Chair
Senate Committee on Appropriations
State Capitol
Sacramento, CA 95814

RE: Assembly Bill 1457 (Reyes & Cervantes). Regional business training center network: pilot project.

POSITION: OPPOSE

Dear Senator Portantino:

On behalf of the California Workforce Association (CWA), a statewide organization that is the coordinating and advisory body representing California's 45 Local Workforce Development Boards, (LWDBs) we regretfully must oppose AB 1457. WE appreciate all the time the author's office spent with us going through the iterations of this bill. However, this bill creates unknown but significant new General Fund costs and therefore may result in fiscal pressures on existing workforce development and Employment Training Program programs. AB 1457's regional skills mapping provision implements a duplicative planning processes that unnecessarily replicates existing LWDB initiatives and publications, and wastes valuable time and resources during an unprecedented budget situation.

As a nonprofit entity, CWA partners with over 70 other members, including labor, education, industry, Chambers of Commerce, government and community-based organizations. Workforce Development Boards are the workhorses of our state's job training: bringing together demand-driven strategies connected to regional economies and labor markets. Last year over 145,000 people were either employed and/or earned degrees or credentials through a workforce board's one-stop system. In the same year over 1.3 million people walked through the doors of our job centers.

This bill requires the Employment Training Panel (ETP) to establish a pilot project to create a regional business training center network of at least 10 sites through a partnership with the CCCs, GO-Biz, and the Labor Agency. In addition, the bill requires the ETP to establish an advisory board of businesses, workforces, and economic development stakeholders to provide guidance to the pilot project. The ETP is also required to submit two annual reports on the activities of the pilot project, and provide a final report that includes an overall summary of the activities, and an assessment of the effectiveness of the pilot project.

This work is outside of the core ETP program function, which will be a critical component of the economic recovery necessary in California in light of the COVID-19 recession. Rather than focusing on the training through the special Employment Training Tax, AB 1457 directs an unknown amount of the State's scarce resources towards setting up expensive bureaucratic systems and planning processes, which would cost valuable time and money to the LWDA, ETP, Chancellor's Office, and GO-Biz.

Because ETP funding is largely through the special Employment Training Tax, rising unemployment rates and layoffs directly impact ETP's ability to cover similar numbers of employees and businesses. Because of the current recession, CWA is fiercely opposed to any existing ETP funding that may be diverted from single or multiple employer contracts that directly support business training. During the drafting process of this legislation, AB 1457's scope has changed from using an existing \$1million fund under the Strong Workforce to estimates of over \$11million in new money that is not included in the current State budget. This drain on the State's extremely limited resources and even more limited resources for workforce development is of great concern. Although the text of the bill asks for the Legislature to appropriate funding for this purpose, our State's economic recovery will be better served by staying focused on ETP's core function, not on duplicative and costly mapping projects.

Additionally, AB 1457 proposes the creation of a Pilot Project of a regional skills map, that will dictate regional training activities under that Pilot Project. This mandate is duplicative of multiple existing planning processes, including the Community College CTE Regional Consortia planning meetings, and the Local and Regional Plans that Local Workforce Development Boards must submit to the California Workforce Development Board. All of those plans involve additional funding for labor market information analysis. Further, AB 1457 does not provide clarity on how its own regional skills mapping will be funded, and what integration will look like. This lack of clear integration in AB 1457 limits the effectiveness of its proposed mapping, as the bill does not specify how integration between Contract Education Centers and Regional Training Business Centers will occur, nor does it say how integration with other workforce stakeholders will be funded, measured, or used.

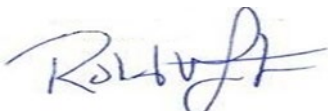
In summary, CWA welcomes opportunities to expand short term training programs for workforce development system customers, and especially to do so in ways that amplify job quality, worker voice, industry efficiency and environmental sustainability. Unfortunately, AB 1457 will put budget pressure on existing programs, and does not take into account the costs of existing valuable regional planning processes. During this time of unprecedented economic conditions, direct partnership between workforce entities must be clear, and AB 1457 provides no guidance as to how this new, unfunded integration will roll out.

We respectfully urge a NO vote.

For more information please contact Eric Flores, Policy Director, at 916-325-1610/eflores@calworkforce.org, or Marc Aprea of Aprea & Micheli at Maprea@apreamicheli.com

Thank you for your consideration in this matter.

Sincerely,



Bob Lanter, Executive Director
California Workforce Association

ITEM VI.G. - INFORMATION
ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
2020 MEETING CALENDAR *

FEBRUARY 2020

- 5 Organizational Effectiveness Committee (9:30 – 11:30 AM, California Poppy Room, 2nd Floor)
- 10 Youth Committee (1:00 – 3:00 PM, Hayward Library)
- 19 Systems and Strategies Committee (9:00 – 11:00 AM, California Poppy Room, 2nd Floor)
- 26 Executive Committee (Canceled)

MARCH 2020

- 12 Workforce Development Board (9:00 – 12 Noon, California Poppy Room, 2nd Floor)
- 26 Special Executive Committee (9:30 – 11:30 AM, Call-In)

APRIL 2020

- 8 Organizational Effectiveness Committee (Canceled)
- 13 Youth Committee (1:00 – 3:00 PM, Call-In)
- 15 Systems and Strategies Committee (9:00 – 11:00 AM, Call-In)
- 22 Executive Committee (9:30 - 11:30 AM, Call-In)

MAY 2020

- 14 Workforce Development Board (9:00 – 12 Noon, Call-In)

AUGUST 2020

- 19 Joint Organizational Effectiveness and Systems and Strategies Committee (9:00 – 11:00 AM, Virtual)
- 24 Youth Committee (1:00 – 3:00 PM, Virtual)
- 26 Executive Committee (9:30 - 11:30 AM, Virtual)

SEPTEMBER 2020

- 10 Workforce Development Board (9:00 – 12 Noon, Virtual)

NOVEMBER AND DECEMBER

Virtual meetings will be held until further notice due to the COVID-19 restrictions on public gatherings.

NOVEMBER 2020

- 4 Organizational Effectiveness Committee (9:30 – 11:30 AM)
- 9 Youth Committee (1:00-3:00 PM, California Poppy Room, 2nd Floor)
- 18 Systems and Strategies Committee (9:00 – 11:00 AM, California Poppy Room, 2nd Floor)
- 19* Executive Committee (9:30 - 11:30 AM, California Poppy Room, 2nd Floor)

DECEMBER 2020

- 10 Workforce Development Board (9:00 – 12 Noon, California Poppy Room, 2nd Floor)

NOTE: All meetings are located at the Eden Area Multi Service Center, 24100 Amador Street, Hayward.

***Due to the Thanksgiving holiday, the Executive Committee has been rescheduled to November 19, 2020.**

8.5.20

ITEM VI.H. – INFORMATION

ALAMEDA COUNTY
WORKFORCE DEVELOPMENT BOARD (WDB)
MEMBER LIST

BUSINESS (51%)

CHAIRPERSON – Bethany McCormick

Bethany McCormick, Director Strategic Workforce Development
Engineering Directorate
Lawrence Livermore National Laboratory
7000 East Avenue, Building 131
Livermore, CA 94551
Tel: 925-423-0174
E-Mail: McCormick11@llnl.gov

Tyler Abbott, CEO, Santini Foods, Inc.
420 Ulloa Street
San Francisco, CA 94127
Tel: 415-786-3560
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Alexandria Baker, South Bay Manager,
Power Pathway
PG&E
245 Market, N4R
San Francisco, CA 94105
Tel: 925-246-3875
E-Mail: A2Bs@pge.com

Jeff Bowser, Partner Manager
Juniper Networks
2426 Tapestry Way
Pleasanton, CA 94566
Tel: 925-765-9228
E-Mail: jbowser@juniper.net

Gia Illole, Assistant General Manager,
Administration
SF Bay Area Rapid Transit District (BART)
300 Lakeside Drive, 20th Floor (LKS-20)
Oakland, CA 94612
Tel: 510-464-6885
E-Mail: Gilole@bart.gov

VICE-CHAIRPERSON – Jennifer Cogley

Jennifer Cogley, Deputy Director of
Community Relations
Bayer
800 Dwight Way, B64/R316
Berkeley, CA 94710
Tel: 510-705-6965
E-Mail: jennifer.cogley@bayer.com

Kelly Johnson, Talent Outreach and Sourcing
Specialist
Lawrence Berkeley National Lab
1 Cyclotron Rd. M.S 090-1140G
Berkeley, CA 94720
Tel: 510-486-4825
E-Mail: KNJohnson@lbl.gov

Kathy Mello, CFO/COO
TGIF Auto Body, Inc.
4595 Enterprise Street
Fremont, CA 94538
Tel: 510-490-1342, x109
E-Mail: Kathy@tgifauto.com

Jennifer Ong, Owner & Dr of Optometry
Family Eye Care
2223 Santa Clara Avenue, Suite A
Alameda, CA 94501
Tel: 510-521-0551
E-Mail: drjenniferong@gmail.com

Paul Reyes, Sales Manager, Northern
California
Experis
345 California Street, Suite 350
San Francisco, CA 94104
Tel: 925-828-5421
E-Mail: paul.reyes@experis.com

BUSINESS
(Continued)

Christopher Rose, Operations Manager
Copper Harbor Co.
2300 Davis St.
San Leandro, CA 94577
Tel: 408-508-3991
E-Mail: christopher.rose06@gmail.com

Mario Wagner, CEO
RF Contractors
8055 Collins Drive
Oakland, CA 94621
Tel: 510-228-2994
E-Mail: mwagner@rfcontractors.com

VACANT (2)

EDUCATION

VACANT (1)

WIOA Title II – Adult & Literacy

VACANT (1)

GOVERNMENT

State Employment Service
Kalpana Oberoi, Cluster Manager
Northern Division, Workforce Services Branch
State of California
Employment Development Department
7677 Oakport Street, Suite 350
Oakland, CA 94621
Tel: 510-564-0521
E-Mail: Kalpana.oberoi@edd.ca.gov

GOVERNMENT
(Continued)

State Department of Rehabilitation
Brian Salem, Staff Services Manager I
California State Department of Rehabilitation
1515 Clay Street, Suite 119
Oakland, CA 94612
Tel: 510-622-2776
E-Mail: bsalem@dor.ca.gov

Economic Development

Stephen Baiter, Executive Director
East Bay Economic Development Alliance
1221 Oak Street, Ste. 555
Oakland, CA 94612
Tel: 510-272-3874
Email: stephen@EastBayEDA.org

Tina Kapoor, Economic Development
Manager
City of Fremont
3300 Capitol Avenue
Fremont, CA 94538
Tel: 510-284-4023
E-Mail: TKapoor@fremont.gov

WORKFORCE REPRESENTATIVES
(20%)
Labor (15%)

Eric Darby, Heavy Duty Journey Level Mech
A C Transit – ATU 192
8460 Enterprise Way
Oakland, CA 94621
Tel: 510-635-0192
E-Mail: edarby@atu192.org

Alfred Fortier, Assistant Business Manager
IBEW LU 1245
30 Orange Tree Circle
Vacaville CA 95687
Tel: 510-230-3188
E-Mail: AWF2@IBEW1245.com

WORKFORCE REPRESENTATIVES
(Continued)

Doug Jones, Political Organizer
SEIU United Healthcare Workers-West
560 Thomas Berkley Way
Oakland, CA 94612
Tel: 510-251-1250
E-Mail: djones@seiu-uhw.org

Tony Lam, Building Trades Apprentice
SMWIA 104
4509 Laura Way
Union City, CA 94587
Tel: 510-378-5134
E-Mail: vubalam@hotmail.com

John Torok, Shop Steward
AFL-CIO/SEIU Local 1000
1909 San Pablo Ave, #E
Oakland, CA 94612
Tel: 415-202-2773
E-Mail: john.torok@edd.ca.gov

Community - Based Organization

Michael Keenan, President and CEO
Goodwill Industries of the Greater East Bay
1301 30th Avenues
Oakland, CA 94601
Tel: 510-698-7227
E-Mail: mkeenan@eastbaygoodwill.org

Bill Pelter, Program Development Consultant
Ability Now 3Bay Area
4500 Lincoln Avenue
Oakland, CA 94602
Tel: 510-531-3323 x21
Email: bpelter@abilitynowba.org

WDB COMMITTEES

Executive Committee

Bethany McCormick, WDB Chair
Jennifer Cogley, WDB Vice-Chair
Paul Reyes, Systems and Strategies Committee Chair
Chris Rose, Youth Committee Chair
Brian Salem, Organizational Effectiveness Committee Chair

Systems and Strategies Committee

Paul Reyes, Chair
Vacant, Vice-Chair
Kelly Johnson
Tina Kapoor
Michael Keenan
Tony Lam
Kalpana Oberoi
Jennifer Ong

Organizational Effectiveness Committee

Brian Salem, Chair
Vacant, Vice-Chair
Tyler Abbott
Jennifer Cogley
James Paxson
John Torok

Youth Committee

Chris Rose, Chair
Lisa Meza, Vice-Chair
Jeff Bowser
Eric Darby
Gana Eason
Linda Evans
Elizabeth Lockerbie
Kathy Mello
Bill Pelter
Raquel Ramsey-Shelton
Mario Wagner

ITEM VI.I. - INFORMATION

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
PY 2020/21 SERVICE PROVIDER LIST

Business Services Unit Contacts

Samantha Miller, Program Financial Specialist
PH: (510) 259-3832
E-MAIL: samantha.miller@acgov.org

Javier Contreras, Rapid Response Coordinator
PH: (510) 259-3831
E-MAIL: javier.contreras@acgov.org

**Carmelo San Mames, Strategic Training Partnerships
Coordinator**
PH: (510) 259-3828
E-MAIL: Carmelo.SanMames@acgov.org

Career Center System
America's Job Centers of California (AJCC)

EDEN AREA COMPREHENSIVE CAREER CENTER

24100 Amador Street, 3rd Floor
Hayward, CA 94544
PH: (510) 670-5700

Vi Ngo, Site Manager
PH: (510) 265-8376
E-MAIL: vin@rubiconprograms.org

FREMONT EDD

39155 Liberty Street, Suite B200
Fremont, CA 94538-1516
PH: (510) 794-3667

Kalpana Oberoi, Cluster EDD Manager
PH: (510) 564-0521
E-MAIL: kalpana.oberoi@edd.ca.gov

Sub-Regional Workforce Networks

NORTH CITIES CAREER CENTERS

College of Alameda
555 Ralph Appezato Memorial Parkway, Portable P
Alameda, CA 94501
PH: (510) 748-2208

Stefanie Bradshaw, Site Manager
PH: (510) 748-2399
E-Mail: sbradshaw@peralta.edu

Berkeley Adult School

1701 San Pablo
Berkeley, CA 94702
PH: (510) 644-6630

OHLONE COLLEGE TRI-CITIES CAREER CENTER – NEWARK

Ohlone College Campus
39399 Cherry Street, Room 1211
Newark, CA 94560
PH: (510) 742-2323

Daniel Newell, Site Manager
PH: (510) 742-2320
E-MAIL: dnewell@ohlone.edu

Binh Nguyen, Executive Director
PH: (510) 659-6441
E-MAIL: bnguyen@ohlone.edu

TRI-VALLEY CAREER CENTER

6300 Village Parkway, Suite 100
Dublin, CA 94568-3009
PH: (925) 560-9431

Sarah Holtzclaw, Site Manager
PH: (925) 560-9439
E-MAIL: sholtzclaw@clpccd.org

SANTA RITA JAIL CAREER CENTER

5325 Broader Blvd.
Dublin, CA 94568

Charles Turner, Re-Entry Services
PH: (510) 507-6591
E-MAIL: Charles.turner@acgov.org

Youth/Young Adult Program Operators – PY 2019/20

Young Adult Future Force Career Program - Out-of-School Youth Services

NORTH CITIES (Alameda, Albany, Berkeley, Emeryville, Piedmont)

Berkeley Youth Alternatives
1255 Allston Way
Berkeley, CA 94702

Niculia Williams, Executive Director
PH: (510) 845-9010 Ext. 204
E-MAIL: nwilliams@byaonline.org

Kevin Williams, Assistant Director
PH: (510) 845-9010 Ext. 205
E-MAIL: kwilliams@byaonline.org

Mieka Claridy, Program Manager
PH: (510) 845-9010 Ext. 219
E-MAIL: mclaridy@bayonline.org

EDEN AREA (Hayward, San Leandro, San Lorenzo, Castro Valley, Ashland, Cherryland, Fairview)

**Hayward Unified School District/
Hayward Adult School**
22100 Princeton Street
Hayward, CA 94541

Evelyn Ocasio, Director
PH: (510) 293-8595 x 4803
E-MAIL: ecasio@has.edu

Angela Holmes, Co-Director
PH: (510) 293-8595 x5430
E-MAIL: aholmes@has.edu

Hector Topete, Co-Director
PH: (510) 293-8595 x5418
E-MAIL: htopete@has.edu

TRI-CITIES (Fremont, Newark, Union City)

East Bay Community Services dba La Familia Counseling Services

Administrative Office:

24301 Southland Drive, Suite 300
Hayward, CA 94545

Aaron Ortiz, Executive Director

PH: (510) 300-3500

E-MAIL: aortiz@lafamiliacounseling.org

Carolynn Langsdale, Chief Programs Officer

PH: (510) 219-9306

E-MAIL: clangsdale@lafamiliacounseling.org

Program Office:

600 G Street, Room 3
Union City, CA 94587

Larry Ewings, Program Manager

PH: (510) 566-6389

E-MAIL: lewings@lafamiliacounseling.org

VALLEY AREA (Dublin, Livermore, Pleasanton, Unincorporated-Sunol)

East Bay Community Services dba La Familia Counseling Services

Administrative Offices:

24301 Southland Drive, Suite 300
Hayward, CA 94545

Aaron Ortiz, Executive Director

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Carolynn Langsdale, Chief Programs Officer

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Program Office:

3278 Constitution Drive, Bldg 16
Livermore, CA 94551

Larry Ewings, Program Manager

PH: (510) 315-4099

E-MAIL: lewings@lafamiliacounseling.org

Youth Innovation Program – In-School Youth

EDEN AREA (Hayward, unincorporated areas of Ashland, Cherryland, Fairview, San Leandro, San Lorenzo, Castro Valley)

Eden Area Regional Occupational Program

26316 Hesperian Boulevard
Hayward, CA 94545

Elaine Alvite, Grants Manager

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Rev. 8.26.20

VI.J. – INFORMATION

ALAMEDA COUNTY WORKFORCE DEVELOPMENT BOARD
STAFF ROSTER

Director’s Office/Admin

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- Sheroza Haniff**, Board Secretary.....510.259.3842
E-Mail: sheroza.haniff@acgov.org
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E-Mail: latoya.reed@acgov.org
- Jennifer Mitchell**, Program Financial Specialist.....510.259.3829
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- Rhonda Boykin**, Assistant Director.....510.259.3844
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- Jessica Perkinson**, Secretary I.....510.259.3836
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- Javier Contreras**, Rapid Response Coordinator.....510.259.3831
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- Carmelo San Mames**, Senior Strategic Partnerships Coordinator...510-259-3828
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David Dias, Career Center Coordinator/System Planner.....510.259.6232
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Charles Turner, Reentry Specialist.....510.670.6132
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Workforce Systems Support

Michele Garcia, Workforce Board System Administrator.....510.259.3802
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Victoria Casaray, Workforce Services Technician.....510.259.3579
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Quinallison Dovey, Workforce Services Technician.....510.259.3814
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Karen (Qi Yun) Yan, Account Support Clerk.....510.259.3895
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Rev. 9.1.20

