Benefits for Employers

The Alameda County Social Services Agency (ACSSA) and the Alameda County Workforce Development Board (ACWDB) support business development and growth by partnering with businesses and organizations. We serve hundreds of employers by providing no cost job recruiting, screening, and placement services. By partnering with us, in addition to the Employment Development Department (EDD), companies have access to tax credits for hiring new employees and access to business support and training.

Together ACSSA and ACWDB serve 16,000 job seekers annually by matching the career interests of our job seekers with the diverse needs of our partner employers. Our job training programs and childcare and transportation assistance, for those who are eligible, can help your company boost employee retention and morale.

Wage Reimbursements
Your company may be eligible to receive a 50% wage reimbursement for up to 6 months for new employees hired from the Social Services Agency (SSA). Up to 50% of an eligible employee’s wages can be reimbursed under our On-the-Job training contracts.

Customized Training
Up to 50% of cost to train, retrain, and hire new employees to meet the occupational skills of your business. Designed for employers to provide customized or incumbent worker training programs for an employer or a group of employers.

No Cost Business Assessments
Provided in partnership with Manex, the Corporation for Manufacturing Excellence, assessments can be used to enhance competitiveness in the marketplace, prioritize improvement projects, set performance targets, and quantify opportunities to reduce cost, maximize profitability, and improve customer satisfaction.

Layoff Aversion Planning
Access career planning, training, retraining, and employment services when layoffs occur or are about to occur.

Small, Local, & Emerging Businesses
Small, Local, & Emerging Business Program (SLEB) certification allows small businesses to receive up to 10% bid preferences on eligible contracts with the County.

Tax Credits
We can provide your company with information about local, state and/or federal tax incentives and current workforce and labor market information.

What Employers Say About Us

“Schuman-Lilies Clinic has confidence and satisfaction in knowing that the Alameda County Social Services Agency provides dedicated quality human resources solutions. We applaud your program in making the most ideal matches for our clinic. Your staff understands our unique challenges and works quickly and effectively to fill our staffing needs with employees who bring the most proficient skills and experience.”

Letha Barnett, Executive Director of Schuman-Lilies Clinic

“Your organization has helped us in getting a placement for our vacancy here at the Stride Center. The screening process that you send your candidates through is exemplary. It has saved us countless hours and money that would have been spent using Craig’s list or some other type of job search listing as well as long interviewing hours. Thank you for impeccable work and assistance.”

Carlissle Roy, Operations Manager/Human Resources of The Stride Center

“Our experience with Alameda County Social Services Agency could not have been better. The professional staff demonstrates a sincere interest and passion for the Social Services mission to provide meaningful and living wage employment to Alameda County residents. We are satisfied with the process and the results and look forward to continuing our relationship with the agency.”

Karen L. Auguste President and CEO of Purple Lynx
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<tr>
<th><strong>Wage Reimbursements</strong></th>
<th><strong>Eligibility</strong></th>
<th><strong>Contact/Info</strong></th>
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| Ac Hire | 50% reimbursement of wages up to $20/hour for the first 6 months of new employees referred by SSA. Includes no cost recruitment assistance, job advertising and placement services. | • Employers may hire candidates referred by Social Services.  
• Must be employed for a minimum of 20 hours per week. | Marilyn Kan  
SSA, Department of Workforce & Benefits Administration  
510.670.5728  
MKan@acgov.org |
| On-the-Job Training (OJT) | Up to 50% reimbursement of basic wages for a period of up to 90 days for new, eligible employees (maximum of $3200 or up to $3,600). Includes no cost screening and recruitment services. | • Businesses with in-house training departments.  
• Businesses that contract with outside training organizations. | Javier Contreras  
Alameda County Workforce Development Board  
510.259.3831  
Jcontreras@acgov.org |

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<tr>
<th><strong>Training, Assessments, &amp; Layoff Aversion</strong></th>
<th><strong>Eligibility</strong></th>
<th><strong>Contact/Info</strong></th>
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| NO COST Comprehensive Business Assessments | Manufacturing businesses with less than 100 employees.  
Businesses looking to avert layoffs. | Samantha Miller  
Alameda County Workforce Development Board  
510.259.3832  
Samantha.Miller@acgov.org |
| Customized Training | • Private for-profit employers and certain nonprofit employers.  
• Must continue to employ or hire employees at the end of the training activities.  
• Can be used for literary skills, softs skills, ESL. | Samantha Miller  
Alameda County Workforce Development Board  
510.259.3832  
Samantha.Miller@acgov.org |
| Layoff Aversion | • All employers trying to avoid layoffs and looking to provide resources for employees if layoffs are unavoidable. | Javier Contreras  
Alameda County Workforce Development Board  
510.259.3831  
Jcontreras@acgov.org |

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<tr>
<th><strong>Tax Credits</strong></th>
<th><strong>Eligibility</strong></th>
<th><strong>Contact/Info</strong></th>
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</table>
| Work Opportunity Tax Credit (WOTC) | Recipients of social assistance programs.  
Formerly incarcerated.  
Unemployed and disabled veterans.  
Recipients of SSI.  
Disconnected youth.  
Residents living in designated distressed communities. | Samantha Miller  
SSA, Alameda County Workforce Development Board  
510.259.3832  
Samantha.Miller@acgov.org |
| Fidelity Bonding Program | • To encourage the hiring of “at-risk” job applicants by ensuring the employer against theft or fraudulent activity by employees. | Marilyn Kan  
SSA, Department of Workforce & Benefits Administration  
510.670.5728  
MKan@acgov.org |
| The Architectural Barrier Removal Tax Deduction | All businesses to remove architectural and transportation barriers to the mobility of persons with disabilities and the elderly.  
For qualified expenses for items that normally must be capitalized. | Samantha Miller  
SSA, Alameda County Workforce Development Board  
510.259.3832  
Samantha.Miller@acgov.org |
| New Employment Credit | Employees hired after January 1, 2014 doing work in designated target areas.  
Target areas are census tracts with high unemployment and poverty. | https://www.ftb.ca.gov/online/New_Employment_Credit_Reservation/index.shtmls://www.ftb.ca.gov/online/ |

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<tr>
<th><strong>Small Business Assistance</strong></th>
<th><strong>Eligibility</strong></th>
<th><strong>Contact/Info</strong></th>
</tr>
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</table>
| Small, Local, & Emerging Business Program (SLEB) | Certified by the County as either a small and local or an emerging and local business.  
Nonprofits providing services for the county, nonprofit religious organizations, and public entities are not eligible. | http://www.acgov.org/auditor/sleb/overview.htm |
| Alameda County Employer Advisory Council | Local business owners of Alameda County.  
Annual dues are $90 | https://www.ceac.org/region-2/alameda-county-eac/ |
| Small Business Health Care Tax Credit | Employers with fewer than 25 FTE employees.  
The average annual wage must be less than $50,000. | https://www.healthcare.gov/small-businesses/provide-shop-coverage/small-business-tax-credits/ |
| Disabled Access Credit | Small businesses that incur expenditures in providing access for persons with disabilities.  
Must have earned $1 million or less and have no more than 30 full-time employees. | https://www.irs.gov/businesses/small-businesses-self-employed/tax-benefits-for-businesses-who-have-employees-with-disabilities |