Request for Quotation

High-Quality Labor Market Software

BACKGROUND:
The Alameda County Workforce Development Board (ACWDB) uses labor market information (LMI) to design programs, local policies, and share information with workforce system partners and stakeholders. High-quality LMI equips our workforce system with information that enables job seekers to optimize opportunities within local and regional labor markets.

ACWDB is requesting a quotation (RFQ) from companies that provide access to affordable, high-quality, reliable, accurate LMI, through user-friendly labor market software (LMS). Specifically, ACWDB is seeking LMS with the following qualities:

1. Contains accurate and reliable LMI data drawn from credible sources;
2. Contains projected industry and occupational growth data built on sound data modeling and economic research methodologies and principles;
3. Provides access to LMI data at the city, county, and state levels;
4. Contains real-time job openings, industry data and staffing patterns, occupational data and wages, employer information, and other LMI data points demonstrated to assist workforce development boards in creating solid local policies and program decisions;
5. Inclusive of at least two user licenses;
6. Contains interactive dashboards or interactive data features;
7. User-friendly with easy-to-use exporting capabilities to facilitate data manipulation and visualization;
8. Demonstrated use by other Workforce Development Boards (WDBs) or workforce-related organizations to assist in LMI decision-making. ACWDB may request company to submit references from other WDBs/workforce agencies;
9. Contains unique features that gives WDBs a competitive edge; and,
10. Comes with superb and quick customer service.

SUBMISSION REQUIREMENTS:
The ACWDB is accepting quotes from companies that meet the LMS characteristics listed on page 1 of this RFQ. Submit your quote along with a written response (with attachments if
needed), that demonstrates how your company’s LMS satisfies requirements above. The written response (with attachments included that can contain links to demos), should not exceed eight pages.

Quotes, written responses, and attachments should be submitted to Latoya.reed@acgov.org in a formal letter addressed as follows:

Alameda County Workforce Development Board
Latoya Reed
Management Analyst
24100 Amador Street, Suite 610 C
Hayward, CA 94544

**Deadline to submit quote: June 24, 2020 by 5pm.**

**RFQ QUESTIONS:**

Questions regarding this RFQ should be submitted by June 10, 2020 by 5pm to latoya.reed@acgov.org. Responses to questions will be compiled, released, and shared through a Frequently Asked Questions (FAQ) document.